



2019 Annual Conference Agenda

Sunday, March 24					
3:00pm - 8:00pm	Registration				
8:00pm - 10:00pm	Opening Reception				
Monday, March 25					
7:15am - 8:15am	Continental Breakfast				
8:15am - 8:50am	Opening Ceremonies				
Track	IMPORTS	EXPORTS	GENERAL	BOOT CAMP	REPEATS
Room					
9:00am - 10:00am	How to simplify Reconciliation in Ace	ACE Export Reports for Auditing/Monitoring	Export Controls in the EU	Customs Valuation: Additions to Value -- Understanding Assists & Supplemental Payments	Operating a Lean Compliance Team
	Tom Gould	Shelley Vybiral	Kolja Mendel	Marian Ladner	Sara Bowersox
10:00am - 10:15am	Break				
10:15am - 11:15am	Post Entry Corrections and Reconciliation, What's the difference	Handling US Sanctions Compliance Challenges in a Changing World?	How to gain buy-in and develop an import/export compliance program	How to Prepare & Conduct your Import Internal Risk Assessment	Best Practices for Anti Boycott Reporting
	George Tuttle	Douglas N. Jacobson	Jeff Simpson	Larry Freidman	Mark Boileau
11:15am - 11:30am	Refreshment Break				
11:30am - 12:30pm	How to Research and Write a Binding Ruling	Understanding License Exceptions	Denied Party Screening: Steps to weed out false positives	How to Select a Broker / Forwarder	Preparing for a BIS Audit
	Judy Haggin	Ajay Kuntamukkala	Shelley Staggs	Blane Carroll	Thomas Cook
12:30pm - 1:30pm	Lunch				
1:30pm - 2:30pm	When Should You Self file?	When a Special Agent knocks: what to do and not do."	The five pillars for better Leadership in trade compliance	CBP Informed v. Enforced Compliance	ADD/CVD
	Blane Carroll	Troy Shaffer	Steve Zisser	Andrew Siciliano	Eric Rock
2:30pm - 2:45pm	Break				
2:45pm - 3:45pm	Documenting Your HTS Classification Process	Routed Exports Case Studies	Basic Accounting for Trade Compliance Professionals	How to Prepare & Conduct a Broker Audit	The new CBP Enforcement Direction
	Estela ClemenzClark	Omari Wooden	Andrew Siciliano	Nikki Lee	Raymond Sullivan
3:45pm - 4:15pm	Snack Break				
4:15pm - 5:15pm	How to Work with Your Sales Team	Anatomy of an Internal Investigation	How to audit your IMMEX operation in Mexico	HTSUS Classification - A GRI Review	How to Nail an Interview
	Peggy Morris	Chris Monahan	Homero Farias	Dave Glynn	Rick Miller

Tuesday, March 26					
7:15am - 8:30am	Continental Breakfast				
7:30am - 8:30am	Data Group Meetings				
DATA Rooms			ATL DATA	DFW /HOU DATA	SF/NC
Track	IMPORTS	EXPORTS	GENERAL	BOOT CAMP	REPEATS
Room					
8:30am - 9:30am	WTO Trade Facilitation: What does it Mean for You?	2019 Geo-Political Update: The Nexus between Politics and Trade	A Simple Five Step Free Trade Agreement Qualification Process	Recordkeeping: Good, Better, Best & Bestest!	Foreign Supplier Validation Program
	Stacey Dieve	Pete Mento	Teresa Polino	Jamie Adams	Domenic Veneziano
9:30am - 9:50am	Break				
9:50am - 10:50am	NAFTA/USMCA Update	Best Practice for Deemed Exports	The Trusted Trader Program.	Intro to ITAR -- Six Simple Steps to Export Compliance	Preparing for (and Surviving) a Canadian Audit
	Cora Di Petro	Stacey Krause	Mike Laden	Candice Dillon	Darrel Pearson
10:50am - 11:10am	Refreshment Break				
11:10am - 12:10pm	FDA Codes, Requirements and Exemptions	Exporting to India	EU Origin Determination Brexit Update	Determining an ECCN	Make Zones Great Again - Running an Exceptional FTZ
	Benjamin England	Joe Valentine	John Grayston	Norm Lubeck	Robert Yoder
12:15pm - 1:15pm	Lunch				
1:15pm - 2:15pm	Tariff Engineering	Finding Hidden Exports	The E-commerce Explosion: What should you be doing?	Commodity Jurisdiction	Compliance Employee Training
	Micah Wiesner	Constance Birden	Lenny Feldman	Olga Torres	Joe Burks
2:15pm - 2:45pm	Snack Break				
2:45pm - 3:45pm	Update to New Drawback Regulations	EEl: How and what to Audit	Export Basics for Import People	Performing an Export Audit	Don't let this happen to You!
	Bryan London	Catherine Petersen	Chris Skinner	Dan Chapman/Brian Cope	Larry Hanson / Kathy Murphy
#NAME?	Dinner on Your Own				

Wednesday, March 27					
7:30am - 8:30am	Continental Breakfast				
8:30am - 9:45am	ICPA Business Meeting				
Track	IMPORTS	EXPORTS	GENERAL	BOOT CAMP	REPEATS
Room					
9:45am - 10:00am	Break				
10:00am - 11:00am	How to Stay Out in Front of CBP's Evolving and Heightened Enforcement Initiatives	Ask the Legal Eagles	Blockchain: What is it? How does it apply to me?	Creating a Functional Export Compliance Manual	2018-New Era of Trade Enforcement
	Sandra Horan	Ann Lister	Jeroen Bulters	Michelle Schulz	Amy Magnus
11:00am - 11:15am	Refreshment Break				
11:15am - 12:15pm	"Small Parcel Imports & Courier Compliance	Global Expot Update	Understanding EU intermember logistics and Customs	Country of Origin Determination	Basic Steps of Export Compliance
	Shane Hill	Jay Nash	Peter Bulters	Matthew Bock	Jackie Lehanh
12:15pm - 1:45pm	Lunch				
1:45pm - 2:45pm	Setting Up Post Entry Process	How to Add Automation to Your Export Program	False Claims Act	Understanding Encryption	Organizational Strategies for Global Trade Teams
	Jessica Cook	Sean Ryan	Jennifer Horvath	Maher Shomali	Jeff McCauley
2:45pm - 3:15pm	Snack Break				
3:15pm - 4:15pm	Mergers & Acquisitions	Export Enforcement Case Studies	WTO Adrift: Period of Transition	Understanding Export Licensing	Best Practices for Professional Development
	Jim Bartlett	Hanson, Pearson and Grayston	Kathy Murphy	Bruce Leeds	Linda Lexo
See You Next Year!					