



## 2019 Annual Conference Agenda

Sunday, March 24					
3:00pm - 8:00pm	Registration				
8:00pm - 10:00pm	InterGalactic Reception at Mos Eisley Canteena				
Monday, March 25					
7:15am - 8:15am	Mickey's Morning Munchies				
8:15am - 8:50am	Opening Ceremonies				
Track	IMPORTS	EXPORTS	GENERAL	BOOT CAMP	REPEATS
Room	Coronado H	Coronado Q-T	Coronado M-P	Durango	Veracruz A
9:00am - 10:00am	How to Simplify Reconciliation in Ace Tom Gould	ACE Export Reports for Compliance Monitoring Shelley Vybiral	Export Controls in the EU Kolja Mendel	Customs Valuation: Understanding Assists & Supplemental Payments Marian Ladner	Operating a Lean Compliance Team Sara Bowersox
10:00am - 10:15am	Break				
10:15am - 11:15am	Post Entry Corrections and Reconciliation, What's the Difference George Tuttle	Dealing with US Sanctions Compliance Challenges in a Changing World? Douglas N. Jacobson	Making Sense of E-Commerce Regulatory Requirements Lenny Feldman	How to Prepare & Conduct your Import Internal Risk Assessment Lary Freidman	Best Practices for Anti Boycott Reporting Mark Boileau
11:15am - 11:30am	Yoda's Refreshment Break				
11:30am - 12:30pm	How to Research and Write a Binding Ruling Judy Haggin	Untangling License Exceptions under the EAR Ajay Kuntamukkala	Denied Party Screening: Steps to Weed Out False Positives Shelley Staggs	How to Select a Broker / Forwarder Blane Carroll	Preparing for a BIS Audit Thomas Cook
12:30pm - 1:30pm	Lord Vader's Lunch				
1:30pm - 2:30pm	When Should You Self file? Blane Carroll	When a Special Agent Knocks - What to Do and What Not to Do Troy Shaffer	The 5 Pillars for Better Leadership in Trade Compliance Steve Zisser	CBP Informed vs Enforced Compliance Andrew Siciliano	ADD/CVD Eric Rock
2:30pm - 2:45pm	Break				
2:45pm - 3:45pm	Documenting Your HTS Classification Process Estela Clemenz-Clark	Routed Exports Case Studies Omari Wooden	Basic Accounting for Trade Compliance Professionals Andrew Siciliano	How to Prepare & Conduct a Broker Audit Nikki Lee	The new CBP Enforcement Direction Raymond Sullivan
3:45pm - 4:15pm	Jabba the Hutt Snack Break				
4:15pm - 5:15pm	How to Work with Your Sales Team Jamie Adams	Anatomy of an Internal Investigation Chris Monahan	Road Warrior Clay Perry	HTSUS Classification - A GRI Review Dave Glynn	How to Nail an Interview Rick Miller



## 2019 Annual Conference Agenda

Tuesday, March 26					
7:15am - 8:30am Princess Leia's Breakfast					
7:30am - 8:30am Data Group Meetings					
DATA Rooms	DFW DATA	UP STATE NY	DATA INFO MEETING	HOUSTON DATA	SFO/NC
Room	Coronado H	Coronado Q-T	Coronado M-P	Durango	Veracruz A
Track	IMPORTS	EXPORTS	GENERAL	BOOT CAMP	REPEATS
8:30am - 9:30am	WTO Trade Facilitation: What does it Mean for You?	2019 Geo-Political Update: The Nexus between Politics and Trade	A Simple Five Step Free Trade Agreement Qualification Process	Recordkeeping: Good, Better, Best & Bestest!	Foreign Supplier Validation Program
	Stacy Dieve	Pete Mento	Teresa Polino	Jamie Adams	Domenic Veneziano
9:30am - 9:50am Break					
9:50am - 10:50am	NAFTAUSMCA Update	Best Practice for Deemed Exports	The Trusted Trader Program	Intro to ITAR	Preparing for (and Surviving) a Canadian Audit
	Cora Di Petro	Stacey Krause	Mike Laden	Candice Dillon	Darrel Pearson
10:50am - 11:10am R2D2 Refreshment Break					
11:10am - 12:10pm	FDA Codes, Requirements and Exemptions	Exporting to India	WTO Adrift: Period of Transition	Determining an ECCN	Make Zones Great Again - Running an Exceptional FTZ
	Benjamin England	Joe Valentine	Kathy Murphy	Norm Lubeck	Robert Yoder
12:15pm - 1:15pm Luke Skywalker Lunch					
1:15pm - 2:15pm	Tariff Engineering	Finding Hidden Exports	How to Gain Buy-In and Develop an Import/Export Compliance Program	Commodity Jurisdiction	Compliance Employee Training
	Mikah Wisner	Constance Birden	Jeff Simpson	Olga Torres	Joe Burks
2:15pm - 2:45pm Chewy's Snack Break					
2:45pm - 3:45pm	Drawback- The Force Awakens	EEI: How and what to Audit	Export Basics for Import People	Performing an Export Audit	Don't Let this Happen to You!
	Bryan London	Catherine Petersen	Chris Skinner	Dan Chapman/Brian Cope	Larry Hanson / Nick Guzman
Dinner on Your Own					



## 2019 Annual Conference Agenda

Wednesday, March 27					
7:30am - 8:30am Minnie's Morning Munchies					
8:30am - 9:45am ICPA Business Meeting & Sponsor Give Aways					
Track	IMPORTS	EXPORTS	GENERAL	BOOT CAMP	REPEATS
Room	Monterey	Coronado Q-T	Coronado M-P	Durango	Veracruz A
9:45am - 10:00am Break					
10:00am - 11:00am	How to Stay Out in Front of CBP's Evolving and Heightened Enforcement Initiatives	Export Enforcement Case Studies	Blockchain: What is it? How does it apply to me?	Creating a Functional Export Compliance Manual	2018-New Era of Trade Enforcement
	Sandra Horan	Hanson, Horwitz and Grayston	Jeroen Bulters	Michelle Schulz	Amy Magnus
11:00am - 11:15am Obi-Wan Refreshment Break					
11:15am - 12:15pm	Import Due Diligence and Disclosures for Mergers, Acquisitions and Divestitures	Global Export Update	EU Intra Member Logistics & Customs Complexities	Country of Origin Determination	Basic Steps of Export Compliance
	Jim Bartlett	Larry Hanson	Peter Bulters	Matthew Bock	Jackie Lehanh
12:15pm - 1:45pm Han Solo Lunch					
1:45pm - 2:45pm	Setting Up a Post Entry Process	How to Add Automation to Your Export Program	False Claims Act	Understanding Encryption	Organizational Strategies for Global Trade Teams
	Jessica Cook	Sean Ryan	Jennifer Horvath	Maher Shomali	Jeff McCauley
2:45pm - 3:15pm C-3PO Snack Break					
3:15pm - 4:15pm	Small Parcel Import & Compliance	Ask the Legal Eagles	Everything You Need to Know: Update on EU Customs	Understanding Export Licensing	Best Practices for Professional Development
	Shane Hill	Ann Lister	John Grayston	Bruce Leeds	Linda Lexo
See You Next Year in SanDiego!					