

Managing Tariff & VAT Exposure

Strategies for U.S. Manufacturers & Exporters

April 7, 2026 | 2:00 pm ET | Virtual



Many companies overpay for tariffs and VAT. This webinar will cover practical and overlooked strategies including duty drawback, transaction structuring, and valuation adjustments.

The United States introduced duty drawback in 1789 to refund customs duties on imported goods that were later re-exported. Today, it remains a powerful tool for improving cash flow, reducing costs, and strengthening global competitiveness.

This webinar will walk you through real-world approaches to legally reduce the value of commercial invoices, making your business subject to lower taxes and your products more affordable to international customers. The focus will be on actionable strategies that can be implemented to improve margins, reduce prices, and strengthen trade compliance.

We'll Cover

- How to recover duties through duty drawback, so you don't leave money unclaimed.
- How using the right shipping terms can reduce duty exposure and improve costs for your customers.
- How to reverse engineer strategies often used by importers to reduce the taxable value on your export sales.

This webinar has been approved by the International Compliance Professionals Association (ICPA) for 2 LCB, CCS/MCS, and CES/MES credits.



Event Speakers:



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