

Compliance & Consulting, Manager – Detroit, Michigan

Job Summary:

Primary purposes of this position are working with the Compliance and Consulting group in the United States focusing on growth and gaining efficiencies by putting in place the proper tools and automating processes.

Key Duties and Responsibilities:

- Monitor regulatory changes and update department policies, legal framework, business processes including software applications.
- Work with senior management to identify new business revenue, compliance issues and customs regulatory changes
- Identify customer opportunities in valuation, classification, FTAs, Duty Drawback, customs audits and other customs areas.
- Drive continuous improvement initiatives within the compliance and consulting department working alongside IT automating process,
- Develop and deliver client and prospect seminars, workshops and presentations on various customs and trade issues, design and write technical letters and co-ordinate publications for external clients and prospects.
- Develop account set up procedures working with Operations to ensure compliance with Customs regulations and manage complex consulting engagements for our customer satisfaction.
- Strong communication skills, both written and verbal.
- Ability to create detailed reports and documentation using Microsoft Office tools such as Word, Excel, Outlook, and PowerPoint.
- Align team efforts by practicing Critical decision making, effective planning and prioritizing tasks ensuring decision are aligned with company's vision.
- Thrives in a fast-paced environment reaffirming the importance of urgency and accuracy while creating and fostering a continuous improvement culture.
- Develop, implement, and maintain efficient workflows to optimize team productivity, minimize downtime for smooth operations.
- To provide the highest level of customer service by developing and maintaining customer service policies and procedures to ensure consistency and quality.

Leadership Responsibilities

- Ability to manage a group of +20 employees
- Conduct performance evaluations for direct reports

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AVS EMPLOYMENT GROUP

CONSULTING DONE SIMPLY

- Hire and Terminate employees
- Assign tasks to team members
- Assists with training and guidance of direct reports
- Monitor work volumes of direct reports
- Supervise team members, conduct team meetings, monitor attendance, and work schedules

Qualifications:

- Bachelor's Degree or Diploma in Supply Chain Management/Transportation/ International Business, or related discipline.
- MBA is an asset.
- US Customs broker's license (LCB) required.
- Certified Export Specialist preferred.
- Minimum 10 years of experience demonstrating progression within compliance and consulting roles.
- Strong technical knowledge of Harmonized Tariff Schedules and Explanatory Notes.
- Strong technical knowledge of rules of origin.
- Proficient in Microsoft Office tools with advanced knowledge of Excel, PowerPoint, and Access with excellent data manipulation skills.
- Demonstrated ability to integrate into and subsequently lead a team.
- Ability to anticipate customer needs and offer solutions.
- Proven ability to sell, deliver, and lead company consulting services and engagements.
- Strong Leadership, Communication, and decision-making skills.
- Must be legally eligible to work for the Company at all times.
- Valid Passport and ability and desire to occasionally travel if required to other offices locations in CAD/USA/MEX.

Please contact us below for more information.

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