

Cherie Pallotta
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WORK HISTORY

Jun 2025 to Mar 2026 - Apex Logistics : E-commerce Customs Brokerage Manager

- Navigated the ever-changing tariff environment of Sec 301, 232, IEEPA & 122
- Conducted daily audits of Ch99 HTS codes to ensure complete compliance with CBP regulations
- Guided the transition to informal/ formal entries when the de minimis exemption was eliminated

Nov 2017 to May 2025 - IBC Customs Brokerage : Brokerage Manager

- Trained, managed and directed a staff of 10+ employees
- Point of contact for US Customs Border Protection and Partner Governmental Organizations
- Conducted auditing and consulting for brokerage staff in Los Angeles branch
- Ran ECCF & CFS E-Commerce Brokerage Operations for two facilities, that staffs over 40+ employees
- Piloted the T86 program for both air and ocean consolidations
- Became proficient using NetCHB & Editrade programs

Aug 2013 to Apr 2016 - Tigers USA Global Logistics : Licensed Customs Broker

- Served as permit holder for Miami branch
- Handled A-Z brokerage & logistics services for over 30 clients using Cargowise
- Managed the largest & most profitable account in the entire company
- Filed 40-50 entries weekly, on average, while managing deliveries, logistics & invoicing
- Served as subject matter expert on all areas of Brokerage compliance

Mar 2012 to Aug 2013 - Customs Broker Suppliers : Import Manager

- Passed Customs Broker License Exam on first attempt
- Direct liaison between US Customs and Border Protection and importers of goods into the US
- Successfully submitted entry documents and classified goods on the Harmonized Tariff Schedule to increase the ease of importing for business owners and individuals
- Became proficient in QuickBooks while handling the accounting needs of the organization

EDUCATION

2006 to 2009 University of Central Florida

B.S. Degree- Business Administration Management Major - Entrepreneurship Track

- Member of The National Society of Collegiate Scholars
- Acceptance into The National Scholars Honor Society
- Honored with being named on the President's List for academic achievement
- Maintained at least an overall 3.4 grade point average