



**ICCPA**  
International Compliance Professionals Association

## **Job Opportunity**

Company	Global Trade Jobs
Job Title	Sr. Trade Compliance Manager
Location	Columbus, OH
Salary Range	
Relocation Assistance	Yes

### **Job Description / Responsibilities / Requirements**

#### Summary

The Sr Trade Compliance Manager leads the regional import and export compliance program, ensuring all activities across the Americas meet applicable customs laws and regulations. This role manages customs processes, audits, and broker relationships, serves as primary contact for customs authorities, and drives continuous improvement, automation, and risk mitigation in trade operations.

#### Key Responsibilities:

- Lead, develop, and mentor a team of Trade Compliance Specialists and Import/Export Managers, fostering a high-performing, engaged organization.
- Oversee all Americas import and export transactions, including customs clearance, broker management, recordkeeping, and issue resolution.
- Own HS classification, country of origin, and FTA/FTA-validation processes, ensuring accurate master data and leveraging tools/automation where possible.
- Identify and execute duty drawback opportunities in partnership with shared services and external agencies.

- Support and enhance the CTPAT program, lead audits, and share best practices within the CTPAT community.
- Maintain and update governance processes, SOPs, SLAs, KPIs, and metrics to ensure visibility, compliance, and cost-effective trade operations.
- Partner cross-functionally (logistics, supply chain, business units, brokers, and carriers) to prevent trade disruptions and support strategic projects

## **What You Need to Succeed**

### Education, Experience & Skills

- Proven people manager with experience building and developing high-performing teams.
- Deep customs and trade compliance expertise for the US, Canada, and broader Americas region (tariff classification, origin rules, FTAs, import/export regulations).
- Strong analytical, capacity-planning, and continuous improvement mindset, with experience driving standardization and automation.
- Excellent communication skills and ability to work effectively with internal stakeholders, external partners, and authorities.
- Demonstrated change management experience and ability to prioritize and organize complex topics.

### Qualifications

- Active US Customs Broker License.
- Experience with SAP customs/trade processes and transactions.
- Project management experience and familiarity with trade compliance governance programs.
- Proficiency with standard office software (e.g., MS Office).

### Travel

- Approximately 10–15% domestic and international travel for projects, audits, training, and team meetings

## **Contact Information to Apply**

Apply HERE:

<https://www.globaltradejobs.com/employment/sr-trade-compliance-manager-listing-32229.aspx>