



ICCPA
International Compliance Professionals Association

Job Opportunity

Company	Gateway Recruiting LLC
Job Title	Analyst/Senior Analyst – Classification/Jurisdiction
Location	Remote – East Coast
Salary Range	\$95,000 - \$150,000
Relocation Assistance	No Relocation Assistance

Job Description / Responsibilities / Requirements

Primary Responsibilities:

Responsibilities:

- Perform export classification and jurisdiction determinations under the EAR and ITAR
- Maintain accurate ECCN/USML classifications in internal systems
- Assist with export license applications, license exceptions, proviso tracking, and technical data controls
- Conduct restricted-party screenings and escalate potential matches
- Support internal reviews, investigation support, and regulatory recordkeeping
- Partner with engineering and product teams to gather technical details for classification and licensing
- Assist in improving export control policies, procedures, and workflows
- Respond to internal stakeholder inquiries regarding export requirements and exception usage
- Stay updated on regulatory changes that impact the business

Additional IF Senior-Level Responsibilities:

- Lead complex classifications involving lasers, photonics, semiconductor, and AI-related technologies
- Prepare and submit export license/authorization applications
- Serve as a subject-matter resource and provide training on classification and export controls
- Support audits, risk assessments, and corrective actions
- Mentor junior analysts and refine team best practices

Qualifications:

Export Control Analyst (Junior):

- 1–3 years of experience in export controls, trade compliance, or related area
- Familiarity with EAR, ITAR, ECCNs, USML categories, and licensing basics
- Strong analytical skills and ability to interpret technical product information

Senior Export Control Analyst:

- 4–7+ years of export controls or global trade compliance experience
- Experience leading complex classifications and export authorization processes
- Ability to advise stakeholders and manage cross-functional compliance activities

Preferred (All Levels):

- Experience with lasers, photonics, semiconductor, or other high-tech products
- Experience using SAP GTS or similar trade compliance tools
- Bachelor's degree in engineering, international business, supply chain, law, or related field

Contact Information to Apply

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