

ANITA M. COONS

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SUMMARY OF QUALIFICATIONS

Diverse experience in international logistics, compliance, and import/export transportation on a global level including sales, research, cost analysis, consulting, operations, and customs formalities. Compliance professional with solid background in regulatory compliance and risk mitigation. Proven ability to navigate complex regulatory environments and develop effective compliance programs. Known for fostering teamwork and delivering consistent results through adaptability and reliability.

Results-driven compliance professional with proven ability to navigate complex regulatory landscapes and ensure organizational adherence to legal standards. Strong focus on team collaboration, delivering reliable compliance solutions, and adapting to dynamic environments. Expertise in risk assessment, policy development, and regulatory reporting, combined with proactive and analytical approach to problem-solving. . Extensive travel to Europe, Australia, South America, United Kingdom, Asia, Canada, and Malta.

- Trade policy. compliance, transport logistics and SOP, RFI, and RFP development.
- Audit documentation and research of import/export (U.S. and foreign to foreign) trade regulations.
- Forensic reviews of shipment documentation

SKILLS

- Research and planning presenting clients with opportunities based on logistics needs and strategy consistent with trade regulations, contracts, and operational requirements.
- Solid ability to design programs and present alternatives to current methods including designing custom transportation agent network through selection and evaluation of service providers.
- Research U.S. and foreign export and import regulations to determine the feasibility of logistics projects for presentation and evaluation of duty rates and rulings in compliance with import and export regulations.
- Problem-solving expertise in import and export logistics
- Implement program rollouts with timelines and relative Statement of Work and Statement of Process documentation.

WORK HISTORY

Import/Export Logistics and Compliance Consultant Self - West Newbury, MA And Ocala, FL 2019
- Current

Self - West Newbury, MA And Ocala, FL 2019 - Current

Clients include manufacturers and biologics/pharma companies providing operational and research support for biologists, engineers, chemists, supply chain, legal, clinical trials, trade compliance, and logistics. Review and audit documents for U.S. Import and Export Compliance. Assign and lead service provider in execution of transportation. Provide compliance gap assessments to minimize risk of delay during customs clearance. Analyze and review bio/pharma shipments in "crisis" stage of delay to manufacturing and supply chain; identify the problem and find a solution. Facilitate and organize logistics operation between client and logistics provider or courier. Achieved continuance of clinical trials for a leading global pharma company that were paused due to unknown customs challenges. Identify the reason and create the solution.

Global Import/Export Logistics & Compliance Manager

Crane Currency/ Crane & Co., Inc. - Nashua, NH 2017 - 2019

- Manager supporting Global Supply Chain and Trade Operations within the corporate operations team. The primary function was leading global import and export compliance and transportation.
- Responsible for 30 million international transportation spend setting the direction for inbound and outbound global transportation, forwarding, ocean and air, 3 PL freight. Monitor trade issues, regulatory changes, and compliance for strategic planning to support and guide sales, legal, operations and other stakeholders. Project consultant for international trade and customs regulations for operations and legal. Direct consultancy responsibility for all customs and compliance for Crane Currency global locations including rulings, classifications, drawbacks, Free Trade Agreements, and other international documentation. Provided logistics Import/Export training globally. Team member for development of the Crane Co. U.S. Import Compliance Matrix and manual.

Sales Manager

DSV Air & Sea 2015 - 2017

- Key Account Manager for Global accounts require monitoring and continual improvement of their transportation and logistics services. "Go To" Manager for special projects and inquiries as well as priority situations for assigned Key Accounts.

Senior Logistics Specialist

American Science and Engineering 2012

- Review and benchmark logistics/distribution needs/Lead C-TPAT and all import activity.

Import/Export Compliance Manager North America

Technicolor - Memphis, TN 2010 - 2011

- Monitor all import and export activity for regulatory compliance with U.S. Customs and other government agencies. Approve entry and clearance details with Technicolor's broker prior to submission to U.S. Customs. Review a variety of products for accurate classification, origin details, and all concerns relating to importation where Technicolor is importer of record.

Consultant

Air Sea Distribution Group - Amesbury, MA 2006 - 2011

- Team member for a freight forwarder to review logistics companies on U.S./Mexican border for due diligence review of Maquiladora/Trans-Border services. Sourced Broker/Forwarder for U.S. 3PL to engage and sell U.S./Canada Trans-Border logistics and transportation operation door to door.
- Establish product distribution in Europe and subsidiary distribution in Asia and the Pacific for U.S. manufacturer.
- Evaluate international 3PL candidates for transport, logistics, pick/pack, order entry.
- Establish operation in Montevideo, Uruguay for Latin America, distributions.
- Transfer ocean export/distribution operation to newly appointed service provider for U.S. manufacturer.

Account Manager & International Distribution Program Manager

Air -Sea Forwarders, Inc. - Chelsea, MA

1986 - 2004

- Sales and operations for international transportation and freight forwarding.
- Identify opportunities for existing clients to consolidate orders from multiple U.S. or foreign vendors. Develop a consolidated program including the operation, cost, communication, document flow, and provide service support when needed.

EDUCATION

Certification: Equine Management

Huntlea Horse Center - Lynnville, TN

BENCHMARKS

- Evaluated European regulations for global life sciences and pharmaceutical companies experiencing a decline in clinical trials in Europe. The source of the problem was found and an operational solution compliant with EU trade regulations was proposed and adopted.
- Manage special program throughout Latin America designed for product distributions with INCO terms Door Duty Paid (DDP). U.S. client saved 1.1 million establishing set costs rather than being subjected to randomly assigned customs evaluations and applicable duty assessed by foreign officials.
- Sourced partners for supply chain to achieve global distribution operation for U.S. products through 7 international gateways. Distributions reduced U.S. invoices generated from 80,000 to approximately 900, reducing cost and labor for the U.S. exporter.
- Project team lead for the relocation of a European distribution center for a U.S manufacturing company. The recommended relocation of the European Distribution Center resulted in a savings of more than 1 million dollars annually.