PROFESSIONAL DIPLOMA IN INTERNATIONAL TRADE COMPLIANCE

PROSPECTUS 2025







ABOUT THE INTERNATIONAL TRADE INSTITUTE

The International Trade Institute is a centre of education in international trade, created to meet the growing global need for practical, high-quality learning in how to conduct trade effectively, compliantly, and competitively.

We focus on real-world challenges; covering everything from regulatory compliance and trade negotiations to global market access and export strategy. Our programmes draw on the world's best expertise, online learning tools, and industry insights to equip professionals with the knowledge and confidence to succeed in international trade.

As a leading source of applied education in this field, the Institute is committed to helping individuals and organisations unlock trade opportunities through specialist, practice-driven training.





ABOUT THIS DIPLOMA

Course title: Professional Diploma in International Trade Compliance

A practical, flexible programme designed to equip professionals with core trade compliance knowledge for global success.

Who it's for: Compliance professionals, exporters, importers, logistics professionals, finance professionals, legal professionals,

Delivery format: Hybrid of live online sessions and self-paced learning

Duration: 7 weeks, plus one final exam

Fee: €3,750

Award/certification details: The Professional Diploma in International Trade Compliance is recognised by Glasgow Caledonian University. On successful completion, students are awarded **20 credits at Level 8** on the Scottish Credit and Qualifications Framework (SCQF). This international recognition is equivalent to: Level 5 on the European Qualifications Framework (EQF)





KEY DATES FOR AUTUMN 2025

September 2025 ▲ ▼						-	October 2025				^	-	
Мо	Tu	We	Th	Fr	Sa	Su	Мо	Tu	We	Th	Fr	Sa	Su
1	2	3	4	5	6	7	29	30	1	2	3	4	5
8	9	10	11	12	13	14	6	7	8	9	10	11	12
15	16	17	18	19	20	21	13	14	15	16	17	18	19
22	23	24	25	26	27	28	20	21	22	23	24	25	26
29	30	1	2	3	4	5	27	28	29	30	31	1	2

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	Мо	Tu	We	Th	Fr	Sa	Su
	27	28	29	30	31	1	2
	3	4	5	6	7	8	9
	10	11	12	13	14	15	16
	17	18	19	20	21	22	23
	24	25	26	27	28	29	30

9 Sept: Customs for business

16 Sept: Risk analysis & Compliance

23 Sept: Classification

30 Sept: Valuation

7 Oct: Rules of Origin

14 Oct: Supply Chain Operations

21 Oct: Prohibitions & Restrictions

Exam period: 4 - 18 November





WHAT YOU WILL LEARN

Module 1 - Customs for Business: Gain a broad understanding of Customs and its impact on business and supply chains.

Module 2 – Risk Analysis & Compliance (incl. Incoterms®): Build practical skills to identify and manage risk in international trade. Includes detailed coverage of Incoterms® and key elements of international contracts.

Module 3 - Classification & Tariffs: Covers all aspects of goods classification: application, validation, GIR, BTI, and use of online tools like TARIC.

Module 4 – Valuation: Explore how Customs value is determined under international rules. Learn key valuation concepts, legal frameworks, and calculation methods.

Module 5 – Rules of Origin: Understand how to determine the economic nationality of goods, including preferential and non-preferential origin, legislation, BOI, and proof of origin.

Module 6 – Supply Chain Operations: Covers import, export, and transit within global Customs flows. Focus on efficient, secure supply chains and Customs integration.

Module 7 – Prohibitions & Restrictions: Learn how to identify and manage restricted goods, including Dual-Use and counterfeit items, and their implications for Customs processes.





WHY CHOOSE THIS DIPLOMA

Practitioner-Led & University Recognised: Learn from world-class educators and industry experts, with a diploma recognised by Glasgow Caledonian University.

Flexible, Online & Designed for You: Study anytime, anywhere — ideal for busy professionals balancing work and life.

Real-World Case Studies & Industry Alignment: Engage with up-to-date case studies and content fully aligned with the EU Customs Competency Framework.



Career Growth & Supportive Learning Environment: Gain the skills and confidence to advance your career, supported by small cohorts and approachable tutors.

WHAT OUR PARTICIPANTS SAY

"I've experienced a transformation in my confidence. I've gained the knowledge and skills to navigate complex product categorization and have all the necessary materials and links to legislation readily available". Eva Filipova, Trade Compliance Specialist, Aptar

"The interactive sessions and case studies were the highlight of the programme. The diploma provides the tools and knowledge to efficiently manage a trade compliance programme, an essential skill set for anyone in international trade." - Beatrice Brown, Trade Compliance Manager, ICL Group

I could not recommend this course enough." - Martin Flynn, Logistics Specialist (MaggrowTec)

"The sessions were enjoyable especially with the mix of tutors. I would highly recommend this course."

- Susan Nicholson, Irish Dog Foods

"I found the course to be very informative and conducted in a way that was easy to follow. I enjoyed the interaction which was encouraged throughout and was impressed by the level of knowledge displayed by the speakers. I feel like I am now much better equipped going forward in my role as a Materials Specialist in the Aviation Sector. I would have no hesitation recommending this course to my fellow industry professionals." - Alan Monaghan - Senior materials Specialist (Dublin Aerospace)

"I found the Diploma in International Trade compliance very beneficial, the course content was informative, The structure was interactive, with a hands on approach between lectures and students. I am working in international trade over 25 years and I am very aware of the continuous changes in compliance and Customs procedures. Completing this course has increased my knowledge and will be a benefit for my Employer." - Tony Casey, Logistics, Kingspan

SOME OF OUR CUSTOMERS







































































NEXT STEPS

How to Apply:

Complete this short registration form and we will be in touch

Key Dates:

Deadline to enrol: 29 August 2025

Start date: 9 September 2025

Get in Touch:

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