

CRISTINA IZAGUIRRE-REAL

6081 Pickett Avenue, Garden Grove, CA 92845 | C: 949 232 5863 | ckizaguirre@gmail.com

PROFESSIONAL PROFILE

Results-driven Global Logistics, Distribution, and Trade Compliance specialist with extensive experience in international trade regulations, supply chain optimization, and regulatory compliance. Adept at developing and implementing compliance strategies to ensure seamless global operations while mitigating risks. Successfully led trade compliance initiatives for operating system migration, trade classification, and regulatory audits. Expertise in working with contract manufacturers, foreign importation procedures, and optimizing global trade processes to enhance operational efficiency. Proven ability to lead cross-functional teams, train staff on compliance requirements, and collaborate with government agencies to maintain regulatory adherence.

CORE QUALIFICATIONS

- Exceptional analytical and problem-solving strategies
- Excellent data analyzer, researcher trade requirements
- Customer Service driven
- Outstanding ethical standards
- Outstanding ability to prioritize and multitask effectively
- Extensive experience with S America, Asia Pacific & EU government trade compliance

EXPERIENCE

2023-Current

Trade Compliance Manager – Americas

QSC, LLC - Costa Mesa, CA

- Developed and facilitated trade compliance processes with contract manufacturers in Mexico, ensuring adherence to both Mexican and U.S. regulations. Managed the importation of raw materials and spare parts into the U.S. in full compliance with both countries' laws.
- Led QSC's registration with the CARM program, enabling the company to operate as a foreign importer in Canada. This initiative facilitated Delivered Duty Paid (DDP) shipments, improving logistics efficiency.
- Spearheaded operating system enhancements to support Global Trade Management System (GTMS) implementation. Integrated compliance elements from order-taking to shipping, ensuring a seamless compliance workflow.
- Implemented an enhanced screening process for all parties involved in export transactions, ensuring regulatory compliance at every stage.
- Established comprehensive classification procedures for finished goods, identifying products that do not meet customs definitions and aligning compliance protocols accordingly.

2019–2023

Int'l Trade Compliance Analyst

QSC, LLC - Costa Mesa, CA

- Managed product classification, including Harmonized Tariff Schedule (HTS) and Export Control Classification Number (ECCN) assignments.
- Reviewed product processes for Country of Origin determination and Free Trade Agreement eligibility.
- Ensured international order compliance with U.S. export regulations.
- Conducted import, export, and ISO 9001 audits to ensure regulatory adherence.

2016 to 2019

Trade Compliance Specialist

SureFire, LLC - Fountain Valley, CA

- Create and execute the export audit for company stakeholders and perform risk assessment to identify areas for improvement and to reduce trade risks
- Identify trading partners and establish SOP's to ensure compliance
- Act as the primary liaison between the company and its customs brokers, including the review of all imports to provide correct trade data for Customs use
- Centralize the administration of recordkeeping for all Import and Export transactions companywide
- Determine and assign of Harmonized Tariff classifications, USML, and ECCN numbers of hardware and technical data.
- Design and delivery of trade compliance training for various internal audiences

- Effectively interact with multiple functional areas, including management, supply chain, distribution, engineering, finance, IT, and legal.
- Manage the licensing process to ensure that license applications are in compliance with relevant laws, regulations, guidelines, and policies and to resolve issues that arise in the review/approval process
- Execute effective voluntary disclosures and General Correspondence as a mitigating factor in determining the administrative penalties

2004 to 2016

Newport Corporation - Irvine, CA

Import Export Analyst II

Traffic Administrator

- Integration of import and export strategies into development and configuration on business software SAP, GTS, ACE. This includes the development of system logic and producing of the documents.
- Conduct in-depth products reviews to determine correct Classification on ECCN, HTS classification, Country of Origin, Export licensing requirements, and import/export restrictions and requirements in collaboration with Engineering Team and Customs.
- Centralize ATA Carnet process, providing a cost savings of 75% and maximizing compliance in cancellation procedure.
- Trained all applicable associates on Trade compliance, disseminating information, implementation of rules and regulations.
- Develop work procedures on a highly collaborative and cohesive team in the Global Supply Chain organization.
- Prepare and file required reports and/or Letter of Explanation to the Bureau of Industry and Security, Department of Commerce, State Department and other government agencies.
- Assist in SOP development and Review
- Conducted import/export audits and partnered with key stakeholders, Legal, Business leaders to ensure reasonable care.
- Participate for carrier selection, pricing, carrier relations and claims. Review logistics rout in collaboration with supply chain team negotiation triggering 35% freight reduction cost.
- Key liaison for all import activity including, but not limited to, coordinate logistics, ongoing education of suppliers as to U.S. regulations and compliance, enforce business requirements, and coordinate activities with freight forwarders, brokers, and government agencies.
- Initiated audits to verify shipment documentation for proper valuation classification country of origin and record retention
- Key role in GTS implementation, Export Licensing, ITAR, Denial list screening, NRC, Hazmat.

PROFESSIONAL COURSES AND CERTIFICATIONS

- ICPA annual Conference San Diego 2023-2024
- Dunlap Stone University, BS International Trade Management - In Progress
- Complying with U.S. Export Controls, Society for International Affairs
- Import Compliance Training Program, Orange County Center for International Trade Development.
- Small Arms Export Controls, Mark Barnes & Associate
- 8th Advanced International Trade Compliance and Modernization, Marcus Evans Conferences
- Import Training: Import Brokerage Exam, China HTS Compliance and Risk Management, Customs Reconciliation Program, CBP's New Audit Survey Program, AD/CVD Compliance, FDA requirements.
- Export Training: US Export Controls & Licensing/Ace Fundamentals, Asia Pacific Export controls, BIS Lic. Application 748P, ITAR Documentation & Procedures, NRC and Hazmat Certified.