

Barbara G. Hawley

Global Manager of Trade Compliance & Logistics

Contact

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Certifications

- Export Compliance Professional Accreditation
- (ECoP) for ITAR & EAR
- Level 5 Diploma in Advanced Customs Compliance (UK)
- AS9100C Internal Auditor
- AS9100 Rev D Aerospace Quality Mgmt. Sys. Lead Auditor

Key Skills

- Empowered Official
- Detail-oriented
- Excellent communication skills
- Self-sufficient
- Project Management

Objective

Utilizing my 15+ years' experience as a Global Manger of Trade Compliance & Logistics, my primary objective is to find full time employment so I can support business operations and ensure export\imports laws and regulations are adhered to, supply chain is secure and efficient and promote education to others. My aim is to aid the business in identifying, preventing and mitigating risks.

Experience

October 2002 - Currently
Global Manager of Trade Compliance & Logistics • PEI/Genesis

I started my career at PEI/Genesis in the accounting department. As the company grew and started to do more business internationally there became a need for a centralized and dedicated department to handle the compliance and logistic needs of an emerging global company. I was tasked with helping to develop that department. And I grew it to be what it is today. My reports that I hired have been a logistics manager, and several assistants. The compliance & logistic department oversees and coordinates over \$236 million dollars in sales.

Responsibilities

I manage a team in the US, UK and China to interpret trade and compliance policies, provide guidance to the business on how to prevent or mitigate risk, implement procedures to adhere to compliance, aid in ITAR and EAR classifications, HTS classification, Incoterms assigning, export licensing when necessary, denied party screenings, empowered official, AES filings and reporting, ensure proper import clearance for various countries, auditing of processes and record keeping.

I negotiate all freight contracts for North America, United Kingdom and China. I instruct our customs brokers for proper importation. I audit imports and exports for proper documentation. When necessary, I work with the appropriate parties to make any corrections.

Project Management

I created and implemented an integrated denied party screener within the ERP and an automated global shipping solution.

In depth details are available on page two.

References

Available upon request

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Project Management Details

Integrated Denied Party Screener

I created and implemented an integrated denied party screener in the ERP. The result is that all customers and suppliers and sales & purchase orders go through an automated denied party screener several times throughout their lifetime.

The customers and suppliers get screened at the time of the initial setup, whenever a change is made to their files and on a nightly basis. Sales orders get screened at the time of entry, prior to any work order or shipping documents being printed and a final time at the time of shipping. If there is a potential match or a true match, the system places the account on hold for further review by the Trade Compliance team.

This solution prevents the company from working with denied parties. In addition, it saves the company from building orders for denied parties.

Automated Global Shipping Solution

I created and implemented an automated global shipping solution platform. Resulting in a streamlined and efficient workflow for shippers to process outgoing shipments.

Prior to this, processing shipments was a very labor-intensive job. When exporting from the US, there was the potential of need for AES filing to be completed. The shipper also had to complete the bills of lading and create shipping labels for each shipment.

The solution was to have the ERP system do most of the work. The system identified the US shipments that needed an AES filing. The shipping documents are printed out with the necessary instructions of what to file. The shipping documents are barcoded to allow the shipper to complete the proper scans to receive the bills of lading and shipping labels.

This solution cuts the shipping process from an average of four minutes per shipment to less than one minute.