

Dianira Cantu

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Professional Summary

Experienced trade compliance leader with a proven track record in international shipping and regulatory adherence. Adept at managing import and export compliance, including HTS classification, free trade agreements, and documentation requirements. Skilled in leading cross-functional teams to drive process improvements, enhance productivity, and achieve cost efficiencies. Committed to fostering a positive work environment through effective coaching and team empowerment, ensuring sustained customer satisfaction and high employee morale

Education

Georgia College & State University, Milledgeville, Georgia

Master of Logistics and Supply Chain Management

North GA College & State University Dahlonega, Georgia

Bachelor of Science in Business Administration (Management)

Language proficiency

Fluent in English and Spanish

Certifications/Licenses

Licensed Customs Broker

Related Experience

Luxottica of America

February 2024 – present
Remote

Customs Compliance Manager

- Led and managed a team overseeing daily operations and supervised 5 contractors supporting the drawback program, achieving \$3.8M in refunds ensuring 100% regulatory compliance and enhancing operational efficiency
- Served as a subject matter expert in all US Trade remedies, including AD/CVD analysis and Section 301 tariffs
- Subject Matter Expert responsible for HTS classification, free trade agreements, documentation requirements, valuation, FDA regulations, the Lacey Act, and TSCA compliance.
- Facilitates information exchanges between Trade Compliance and business stakeholders for external evaluations
- Managed 25,000+ entries per year
- Established and manage recordkeeping programs for Luxottica, achieving 100% compliance and auditing 10%
- Conduct post-entry audits to ensure accuracy and compliance.
- Identified risk areas and implemented best practices to mitigate risks and drive improvements.
- Maintained a 95% KPI for on-time Customs compliance clearance
- Assist in preparing responses to CBP for CF-28 and CF-29 inquiries.
- Collaborated with Luxottica teams in Mexico, Canada, Italy, and China on product launches and process modifications

ADTRAN Networks NA (previously ADVA)

April 2022 – Feb 2024
Remote

Trade Compliance Specialist

- Implemented a semi-automated entry audit program achieving 90% audit coverage and significantly improving entry accuracy.
- Developed and monitored KPIs for brokers, resulting in enhanced performance metrics and operational efficiency.
- Oversee and administer the entire framework of the drawback program, ensuring 100% compliance with regulatory requirements and enhancing operational efficiency
- Led the seamless integration of new partners into existing operations, ensuring a smooth transition and minimizing disruptions.

Marel, Inc.

2015 – 2022

Import/Export Coordinator

Gainesville, Georgia

- Strengthened the export shipping process by developing processes and work instructions to fully comply with applicable export control laws and regulations

- Cooperated with customers and freight forwarders to ensure exceptional customer service and expedite any documents or information needed
- Developed to be the subject matter expert on providing advice and guidance on import/export compliance policies and procedures to both internal and external parties
- Collaborate closely with international spare parts coordinators, sales engineers, warehouse, and shipping to proactively fulfill customer's expectations and requests
- Work in partnership with colleagues from other Marel sites on the "Global project harmonized system code and country of origin project" to continuously improve processes, create tools/reports, and improve data integrity related with trade
- Collaborate with other Marel sites to coordinate the logistics and necessary export/import documentation for all SP2 equipment for Latin American customers.
- Active contributor of the Latin America Shipping improvement process group to streamline the order to cash process

Kubota Manufacturing of America

2009 –2015

Logistics & Import Compliance Manager

Gainesville, Georgia

- Effectively managed four 3PL's and a team of seven direct reports that supported Logistic activities for two Kubota plants
- Collaborated with other Logistics Managers on physical inventory planning and execution
- Analyzed and assigned routing of inbound domestic freight, resulting in the optimal delivery method
- Administered the 3PL that managed truckload/milk runs and LTL carriers, evaluated their performance (KPIs), and implemented continuous improvement proposals
- Oversaw the 3PL that provided shunt and shuttle services for plants and other extended work centers
- Supervised the 3PL that provided shuttle and storage trailers (120 trailers)
- Developed and analyzed the process to level receiving workload at multiple facilities
- Administered inbound ocean containers scheduling and expediting (1500 containers/year)
- Prepared and presented RFQ's for logistic service providers
- Structured and administered import and export compliance programs
- Planned and administered Duty Drawback and the C-TPAT programs

Skills

Proficient in Excel, Word, PowerPoint, SAP/GTS. ACE, CTPAT program