



SPACE QUEST: THE SEARCH FOR COMPLIANCE

March 9, 2025 - March 12, 2025
2025 ICPA Annual Conference - Orlando

4:00pm -8:00pm	Registration					
8:00pm 10:00pm	Beer and Wine Networking Reception					
Monday, March 10						
6:45am 8:15am	Continental Breakfast					
8:15am 8:50am	Opening Ceremonies					
Track Room	IMPORTS	EXPORTS	GENERAL	BOOT CAMP	ADVANCED	INNOVATIVE SOLUTIONS
9:00am 10:00am	Advanced Anti-forced Labor Best Practices <i>Simeone Yerokun</i>	Routed Exports <i>Glenn Shearron</i>	FDA Import for Export <i>Jennifer Lastra</i>	Customs Valuation Understanding Assists and Supplemental Payments <i>Mark J. Segrist</i>	FTZ Inventory Control: Best Practices for Mitigating Problems & Duty Impact <i>Rebecca Williams</i>	The Essential (But Not Simple) Aspects of Importing into the United States <i>Adrian Gonzalez</i>
10:15am 11:15am	Advanced Pricing Agreements & Their Impact on Customs reconciliation <i>George Tuttle</i>	ITAR- Roles & Responsibilities of the exporter <i>Mike Allocca</i>	Driving value with your trade compliance program <i>Ron Shepherd</i>	How to Prepare and Conduct your Import Internal Risk Assessment <i>Jamie Adams</i>	Duty Drawback: How to Harness Big Data and Maintain Compliance <i>Alessandra Mediago</i>	Let's Talk about Commodity Classification Software <i>Colin Haynes</i>
Break						
11:30am 12:30pm	301 Tariffs <i>Cindy Allen</i>	Areas of Export Breakdown <i>Joe Burks</i>	Evolving Ecommerce Strategies: How to leverage Section 321 within a Foreign Trade Zone <i>Nicole Porpiglia</i>	How to Select and Manage a Broker / Forwarder <i>Jessica Rosen</i>	The Green Revolution, Geopolitics and its Downstream Impact of Trade Compliance <i>Mike Trivella</i>	Futurizing Global Trade – The Power of AI <i>Anand Raghavendran</i>
Networking Lunch						
1:30pm 2:30pm	Aluminum Importation Requirements <i>Cezanne Fink</i>	Current Status on Sanctions <i>Aida Dismondy</i>	Anticipating and Overcoming FTZ Operational Challenges <i>Robert Stein</i>	Leveraging Technology and Automation in Duty Drawback <i>Tony Nogueras</i>	Related Party Transfer Pricing <i>George Tuttle</i>	The Tech Jungle – Hacking Through the Forest of Solutions <i>Cindy Allen</i>
Break						
2:45pm 3:45pm	Country of Origin Analysis and Strategies <i>Nick Guzman</i>	License Exceptions Best Practices <i>Mollie Sitkowski</i>	Navigating Import Regulations Around the World <i>TBD</i>	How to Prepare and Conduct a Broker Audit <i>Ania Wierzbowska-Fuller</i>	The Treasury and Commerce Voluntary Self Disclosure Process <i>Josh Rodman</i>	Military End use, Dual use Goods and Diversion Risk: the Increasing Complexity of Due Diligence <i>Linda Justice</i>
Coffee and Conversation						
4:15pm 5:15pm	ADD & CVD Compliance <i>Erik D. Smithweiss</i>	Briefing on Trade Wars and Potential Impact on Business <i>Michelle Schulz</i>	Update on EU Customs Policies <i>John Grayson & Co</i>	HTSUS Classification - A GRI Review <i>Kim Daniels</i>	Impact of Global Economy on Trade <i>Pete Mento</i>	Supply Chain Impact Analysis <i>Mike Thompson</i>

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Tuesday, March 11

6:00am

ICPA Charter Brokerage Charity Fun Run - Meet in Lobby

6:45am 8:30am

Continental Breakfast

TRACK1 ROOM	IMPORTS	EXPORTS	GENERAL	BOOT CAMP	ADVANCED	INNOVATIVE SOLUTIONS
8:30am 9:30am	ACE Update <i>Carlos Rodrigues</i>	Canadian Customs Developments: CARM, Valuation and More <i>Sabrina A Bandali</i>	Using Data Analytics and Metrics to Enhance Your Compliance Program <i>Grant Hosea</i>	CBP Informed vs. Enforced Compliance <i>Alan R. Klestadt</i>	Writing EMCP, ITAR-CP, and Import-CPs <i>Laura Richard</i>	Empowering Compliance Transformation: Achieve Efficiency with Scalable and Smart Automation <i>Ruben Moreno</i>
Break						
9:50am 10:50am	Challenges of Ecommerce <i>Inna Vaysfeld</i>	Exporting To Latin America <i>Pablo Giordano (invited)</i>	Global trade considerations on M&A activity <i>Rebecca Allan Sean Ryan</i>	Determining an ECCN <i>Kristine Pirnia</i>	Using Software to support Export Control, Showcase: Aerospace Industry <i>Thomas Marx</i>	SAP GTS localization for Mexico and Brazil + SAP Solution for IMMEX in Mexico <i>Carlos Cuellar</i>
Break						
11:10am 12:10pm	Internal Marketing of Trade Compliance <i>Yammarii Long</i>	The Anatomy of an Investigation <i>Stephen Wilcox (invited)</i>	Navigating Russian Trade Sanctions <i>Matt Bock</i>	Commodity Jurisdiction <i>Dave Glynn</i>	Update on EU Green Deal and ESG Measures <i>Kolja Mendel / John Grayston</i>	The Future of Trade Compliance - Is Technology the Key? <i>Joe Burks</i>
Networking Lunch						
1:55pm 2:55pm	Ask the Legal Eagles <i>George Tuttle and Experienced Trade Lawyers</i>					
Coffee and Conversation						
3:10pm 4:10pm	How to Ensure Canadian Compliance for the Long Term <i>Penny Moulton</i>	Denied Parties and How to Manage False Positives <i>Kate Davey</i>	Chemical Classification <i>Andrea Abraham</i>	Performing an Export Audit <i>Norm Lubeck</i>	The Compliance Evolution: Moving from Informed to Collaborative Approaches <i>Amy Morgan</i>	Guided Compliance: AI-Powered Solutions for Today's Trade Challenges <i>Joe Morales</i>



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Wednesday, March 12

7:00am 8:30am

Continental Breakfast

8:30am 9:45am

ICPA Family Gathering & Ask Customs Anything Panel

Track	IMPORTS	EXPORTS	GENERAL	BOOT CAMP	ADVANCED	INNOVATIVE SOLUTIONS
Room						
Break						
10:00am 11:00am	Selection and Successful Deployment of a GTM Solution	Detailed Transactional Export Audits	Open Source Research & Data Analytics	Creating An Effective Compliance Program	Ask the European Experts	Bonds are not Boring! Convert the import bond into a resource for your company using TRG's Eagle Eye ACE
	<i>Jerry Peck</i>	<i>E. Brooke Shiller</i>	<i>Jack Slagle</i>	<i>Jeff Simpson</i>	<i>Kolja Mendel / John Grayston</i>	<i>Travis Smith</i>
Break						
11:15am 12:15pm	Classification of Chpts 84 & 85 Demystified	Corruption Risk and Compliance Update	Training Your Compliance Team	Getting a Seat in the Board Room	Practical Tips for Dealing with Complexities in Global Sanctions Investigations	AI-Assisted Trade Compliance – Classification, FTA, Forced Labor and Research Solutions
	<i>Randy Rucker</i>	<i>Mark Jenkins</i>	<i>Kevin Warne</i>	<i>Bonnie Kersch</i>	<i>Alex Lamy</i>	<i>Todd Smith</i>
Networking Lunch						
1:45pm 2:45pm	Beyond INCOTERMS - Contract Terms and Conditions for Carriage	Implementing a Freight Forwarder Audit	ADD / CVD for Canada	Understanding Export Licensing	Conducting and Surviving Investigations	Leveraging Public Data for Import Compliance
	<i>Jim Holbein</i>	<i>Jamie Adams</i>	<i>George Reid</i>	<i>Bruce Leeds</i>	<i>Derek Hahn</i>	<i>Liz Johnson</i>

See You Next Year!