



# SPACE QUEST: THE SEARCH FOR COMPLIANCE

March 9, 2025 - March 12, 2025  
2025 ICPA Annual Conference - Orlando

4:00pm -8:00pm	Registration					
8:00pm 10:00pm	Beer and Wine Networking Reception					
<b>Monday, March 10</b>						
6:45am 8:15am	Continental Breakfast					
8:15am 8:50am	Opening Ceremonies					
Track Room	<b>IMPORTS</b>	<b>EXPORTS</b>	<b>GENERAL</b>	<b>BOOT CAMP</b>	<b>ADVANCED</b>	<b>INNOVATIVE SOLUTIONS</b>
9:00am 10:00am	<b>Advanced Anti-forced Labor Best Practices</b>	<b>Routed Exports</b>	<b>Chemical Classification</b>	<b>Customs Valuation Understanding Assists and Supplemental Payments</b>	<b>FTZ Inventory Control: Best Practices for Mitigating Problems &amp; Duty Impact</b>	<b>The Essential (But Not Simple) Aspects of Importing into the United States</b>
	<i>Simeone Yerokun</i>	<i>Glenn Shearron</i>	<i>Andrea Abraham</i>	<i>Mark J. Segrist</i>	<i>Rebecca Williams</i>	<i>Adrian Gonzalez</i>
Break						
10:15am 11:15am	<b>Advanced Pricing Agreements &amp; Their Impact on Customs reconciliation</b>	<b>ITAR- Roles &amp; Responsibilities of the exporter</b>	<b>Driving value with your trade compliance program</b>	<b>How to Prepare and Conduct your Import Internal Risk Assessment</b>	<b>Duty Drawback: How to Harness Big Data and Maintain Compliance</b>	<b>TBD</b>
	<i>George Tuttle</i>	<i>Mike Allocca</i>	<i>Ron Shepherd</i>	<i>Jamie Adams</i>	<i>Alessandra Mediago</i>	<i>Avalara</i>
Break						
11:30am 12:30pm	<b>301 Tariffs</b>	<b>Areas of Export Breakdown</b>	<b>Evolving Ecommerce Strategies: How to leverage Section 321 within a Foreign Trade Zone</b>	<b>How to Select and Manage a Broker / Forwarder</b>	<b>The Green Revolution, Geopolitics and its Downstream Impact of Trade Compliance</b>	<b>Futurizing Global Trade – The Power of AI</b>
	<i>Cindy Allen</i>	<i>Joe Burks</i>	<i>Nicole Porpiglia</i>	<i>Jessica Rosen</i>	<i>Mike Trivella</i>	<i>Anand Raghavendran</i>
Networking Lunch						
1:30pm 2:30pm	<b>Aluminum Importation Requirements</b>	<b>Current Status on Sanctions</b>	<b>Anticipating and Overcoming FTZ Operational Challenges</b>	<b>Leveraging Technology and Automation in Duty Drawback</b>	<b>Related Party Transfer Pricing</b>	<b>The Tech Jungle – Hacking Through the Forest of Solutions</b>
	<i>Cezanne Fink</i>	<i>Aida Dismondy</i>	<i>Robert Stein</i>	<i>Tony Nogueras</i>	<i>George Tuttle</i>	<i>Cindy Allen</i>
Break						
2:45pm 3:45pm	<b>Country of Origin Analysis and Strategies</b>	<b>License Exceptions Best Practices</b>	<b>Navigating Import Regulations Around the World</b>	<b>How to Prepare and Conduct a Broker Audit</b>	<b>The Treasury and Commerce Voluntary Self Disclosure Process</b>	<b>TBD</b>
	<i>Nick Guzman</i>	<i>Mollie Sitkowski</i>	<i>Kevin Bruning</i>	<i>Ania Wierbowska-Fuller</i>	<i>Josh Rodman</i>	<i>Dow Jones</i>
Coffee and Conversation						
4:15pm 5:15pm	<b>ADD &amp; CVD Compliance</b>	<b>Emerging Areas of Export Control Risk and geopolitics</b>	<b>Update on EU Customs Policies</b>	<b>HTSUS Classification - A GRI Review</b>	<b>Impact of Global Economy on Trade</b>	<b>Supply Chain Impact Analysis</b>
	<i>Erik D. Smithweiss</i>	<i>Nathalia Mattos</i>	<i>John Grayson &amp; Co</i>	<i>Kim Daniels</i>	<i>Pete Mento</i>	<i>Mike Thompson</i>



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## Tuesday, March 11

6:00am

ICPA Charter Brokerage Charity Fun Run - Meet in Lobby

6:45am 8:30am

Continental Breakfast

TRACK1 ROOM	IMPORTS	EXPORTS	GENERAL	BOOT CAMP	ADVANCED	INNOVATIVE SOLUTIONS
8:30am 9:30am	ACE Update <i>Carlos Rodrigues</i>	Canadian Customs Developments: CARM, Valuation and More <i>Sabrina A Bandali</i>	Using Data Analytics and Metrics to Enhance Your Compliance Program <i>Grant Hosea</i>	CBP Informed vs. Enforced Compliance <i>Alan R. Klestadt</i>	Writing EMCP, ITAR-CP, and Import-CPs <i>Laura Richard</i>	Empowering Compliance Transformation: Achieve Efficiency with Scalable and Smart Automation <i>Ruben Moreno</i>
Break						
9:50am 10:50am	Challenges of Ecommerce <i>Irina Vaysfeld</i>	Exporting To Latin America <i>Pablo Giordano (invited)</i>	Global trade considerations on M&A activity <i>Katherine Davey</i>	Determining an ECCN <i>Kristine Pirnia</i>	Using Software to support Export Control, Showcase: Aerospace Industry <i>Thomas Marx</i>	SAP GTS localization for Mexico and Brazil + SAP Solution for IMMEX in Mexico <i>Carlos Cuellar</i>
Break						
11:10am 12:10pm	Internal Marketing of Trade Compliance <i>Yammarii Long</i>	The Anatomy of an Investigation <i>Stephen Wilcox (invited)</i>	Navigating Russian Trade Sanctions <i>Matt Bell</i>	Commodity Jurisdiction <i>Dave Glynn</i>	Update on EU Green Deal and ESG Measures <i>Kolja Mendel / John Grayston</i>	The Future of Trade Compliance - Is Technology the Key? <i>Joe Burks</i>
Networking Lunch						
1:55pm 2:55pm	Ask the Legal Eagles <i>George Tuttle and Experienced Trade Lawyers</i>					
Coffee and Conversation						
3:10pm 4:10pm	How to Ensure Canadian Compliance for the Long Term <i>Penny Moulton</i>	Denied Parties and How to Manage False Positives <i>Kate Davey</i>	FDA Import for Export <i>Jennifer Lastra</i>	Performing an Export Audit <i>Norm Lubeck</i>	The Compliance Evolution: Moving from Informed to Collaborative Approaches <i>Amy Morgan</i>	Guided Compliance: AI-Powered Solutions for Today's Trade Challenges <i>Joe Morales</i>



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## Wednesday, March 12

7:00am 8:30am

Continental Breakfast

8:30am 9:45am

ICPA Family Gathering

Track

IMPORTS

EXPORTS

GENERAL

BOOT CAMP

ADVANCED

INNOVATIVE SOLUTIONS

Room

Break

10:00am 11:00am

**Selection and Successful  
Deployment of a GTM Solution**

**Detailed Transactional Export  
Audits**

**Open Source Research & Data  
Analytics**

**Creating An Effective  
Compliance Program**

**Ask the European Experts**

**Bonds are not Boring! Convert  
the import bond into a  
resource for your company  
using TRG's Eagle Eye ACE**

*Jerry Peck*

*E. Brooke Shiller*

*Jack Stagle*

*Jeff Simpson*

*Kolja Mendel / John Grayston*

*Travis Smith*

Break

11:15am 12:15pm

**Classification of Chpts 84 & 85  
Demystified**

**Corruption Risk and  
Compliance Update**

**Training Your Compliance  
Team**

**Getting a Seat in the Board Room**

**Practical Tips for Dealing with  
Complexities in Global Sanctions  
Investigations**

**AI-Assisted Trade Compliance  
- Classification, FTA, Forced  
Labor and Research Solutions**

*Randy Rucker*

*Kapil Kirpalani*

*Kevin Warne*

*Bonnie Kersch*

*Alex Lamy*

*Todd Smith*

Networking Lunch

1:45pm 2:45pm

**Beyond INCOTERMS -  
Contract Terms and  
Conditions for Carriage**

**Implementing a Freight  
Forwarder Audit**

**ADD / CVD for Canada**

**Understanding Export Licensing**

**Conducting and Surviving  
Investigations**

**Leveraging Public Data for  
Import Compliance**

*Jim Holbein*

*Jamie Adams*

*George Reid*

*Bruce Leeds*

*Derek Hahn*

*Liz Johnson*

See You Next Year!