

## **Director, International Trade Compliance, Customs and AES**

TransDigm Group Inc. (TDG) is a leading global producer, designer, and supplier of highly engineered aerospace components, systems, and subsystems for use on nearly all commercial and military aircraft in service today. We are currently seeking a well-qualified individual to join our Corporate International Trade Compliance (ITC) Leadership Team as the Director, ITC – focused on Customs and AES.

**The Customs and AES Director is an in-person position. We strongly prefer for this position to be located at TransDigm Headquarters in Cleveland, Ohio, but we will consider other site locations for exceptional candidates.**

### **Responsibilities**

The TDG Corporate ITC team supports over 115 TDG Sites in 17 countries across the globe. The Director, ITC, Customs and AES is responsible for ensuring compliance and supporting regulatory activities associated with Customs and importing, as well as, exporting of Department of State, Commerce, and AES filings for Census export declarations. Working collaboratively with our sites is a key part of this role.

This role leads a team of site leaders in the areas of import/export procedures, duty and tariff classifications, Free Trade Agreement administration, Duty Preference Programs, Customs Valuation and Reconciliation among other trade-related compliance requirements, and import/export declaration filings.

This position provides strategic and tactical customs compliance leadership within the organization and requires the candidate to apply advanced knowledge of Customs and Census regulations and requirements to support business requirements.

In this role, the candidate will act as the Customs and Census subject matter expert, develop & deploy localized trade compliance procedures/policies, lead verification reviews related to TransDigm's international trade due diligence requirements, provide regional subject matter expertise on tariff code interpretation and designation, preferential trade programs, local licensing, documentation, and reporting, and offer guidance on local valuation determinations, including the assessment of additions or deductions to the price paid or payable.

The Director, ITC, Customs and AES works directly with site trade personnel and customs brokers to resolve day-to-day issues that result in border delays. Lead, train, and develop global International Trade Compliance team members in various aspects of Customs trade compliance, serves as the company trade account owner for Customs ACE, addresses US Customs' Requests for Information (CF28s)/CF29/other related requests, and acts as the primary point of contact with Customs and Census to address any requests for audits and inspections.

The successful candidate will manage interactions with third parties which impact compliance to international trade laws, including interactions with freight forwarders, brokers, logistics providers, and U.S. or foreign government agencies. And lead third party and government led

audits, queries, submissions, disclosures, and reports and develop/implement corrective action plans as appropriate.

**As a member of the ITC Leadership team:**

- Work collaboratively with our sites for continuous development of ITC policies, procedures, and work instructions.
- Keep abreast of changes in Trade Regulations – including export, import, sanctions, and embargoes in the US and other countries in which we operate.
- Monitor lessons learned and guidance as published by regulators – consolidate, digest, and flow that information to TDG businesses, and update Policies and Procedures accordingly.
- Serve as the Corporate ITC Point of Contact for business unit Presidents and Site ITC Leads, including regular site visits and provision of guidance and support specific to each business.
- Prepare and present training – yearly in-person North America, European, and Asia conferences and monthly online sessions. Training topics include, but are not limited to, determination of HS classifications, country of origin, and customs valuation, determining Free Trade Agreement claims.
- Stay informed of new, amended, or proposed regulations to determine the impact to TransDigm business objectives and assist in implementing necessary program changes.

**Qualifications**

- Bachelor's degree in business, law, engineering, or a related area, is required.
- License Customs Broker or advanced degree is preferred.
- Skilled in International Trade Compliance Regulations with at least ten (10) years of experience – preferably in the Aerospace & Defense sector. Regulatory knowledge should include US Foreign Trade Regulations, (“FTR”), understanding of US Customs and Border Protection procedures and requirements, and export, import and sanctions regulations for multiple Wassenaar countries.
- Experience as a member of a corporate compliance team.
- Excellent verbal and written communication skills. This position requires extensive review and editing of disclosure work products to regulators.
- Strong time management, prioritization, analytical and organizational skills.
- Effective change management agent.
- Willingness to travel approximately 30% - 50%.
- Effective communications at executive, peer, and other levels to communicate key messages and influence direction.