

## Global Trade Regional Manager

### Job Description Summary

The Global Trade Regional Manager is responsible for helping ensure CoorsTek's global compliance with import laws and regulations in their respective region(s). This role will manage trade compliance personnel in the region(s) and serve as a critical link between the regional divisions and the COE.

Primary regional point of contact for Global Trade Director and Global Trade Managers throughout the organization on regional import and export matters.

### Roles & Responsibilities:

- Establish and maintain corporate policies and procedures for compliance with local regulations, as well as ensuring broad company awareness to these requirements.
- Develop site-level implementation guidelines and communicate procedural adjustments for approved supply chain optimization changes.
- Lead and advise on risk mitigation steps such as prior disclosures and post entry corrections.
- Review and refine trade data maintenance procedures based on input from on-site resources.
- Provide customs valuation determinations to stakeholders and importing entities, escalating as needed.
- Develop import classification logic for on-site personnel reference.
- Participate in periodic Global Trade planning sessions.
- Ensure compliance with policies, procedures, and processes.
- Monitor local/regional performance.
- Escalate issues to Headquarters leadership as needed.
- Lead relationship management activities across all facilities in region.
- Identify and escalate key risks.
- Provide input on contracts with regional agents and define changes to contracts needed to improve performance and/or take advantage of leverage opportunities.
- Respond to and perform ad hoc trainings as requested by on-site personnel.
- Conduct Global Trade personnel performance reviews.

### Job Requirements:

#### Education:

- Bachelors degree in Business Administration, Accounting, Economics, or related field.

#### Experience:

- Minimum 7 years experience in trade compliance; import compliance.
- Minimum 3 years experience managing people.

#### Functional/Technical Knowledge, Skills & Abilities:

- Ability to communicate clearly and effectively.
- Collaborative interpersonal skills.
- Project management skills.
- Strong attention to detail required.
- Proficient in MS Office Suite and similar software tools and applications.
- Must be able to work with a diverse variety of people from different cultures and backgrounds.

#### Position Specific Title and Responsibilities

- Industry recognized certification or license in Customs Compliance.
- Strong leadership with ability to engage at all levels.