

Ashley Royal

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Professional Summary

Results-oriented International Trade Specialist with a proven track record of facilitating seamless cross-border transactions and optimizing global supply chains. Proficient in navigating complex international regulations, tariffs, and customs procedures to ensure compliance and mitigate risks. Currently pursuing CUESCO certification.

Core Competencies

- Risk Management, International Trade Regulations, Supply Chain Optimization, Documentation and Compliance, Cross-Cultural Communication, Relationship Building, Adaptability, Problem Solving.
- Proficient in Microsoft Office 365, Microsoft Power Automate, Automation Anywhere, Oracle, Infor CSF, SAGE X3 & ACE.

Professional Experience

BG Products, Inc, Remote

July 2021 – Present

Product Stewardship Specialist III - International Trade Compliance

- Conducted risk assessments to identify potential compliance issues and implemented corrective actions to mitigate risks and ensure legal and ethical international trade practices.
- Liaison between operations, project management and international sales groups to evaluate risks in over 60 different countries for our vast array of products.
- Import/Export Operations Management with proven track record of overseeing seamless import and export operations, including documentation, customs clearance, freight forwarding, and logistics coordination.
- Implement and manage TSCA reviews for US Imports and 12 (b) Export notifications.
- Conducted export classification assessments for all products to ensure compliance with EAR regulations.
- Implement and manage supplier due diligence processes for raw material purchases confirming compliance with necessary regulations and requirements; examples of USMCA, Yangtze River Compliance etc.
- Manage registrations of certain BG regulated products in the US, such as pesticide and fuel additives.

Koch Minerals & Trading, Wichita, KS

June 2015 – July 2021

Sr. Regulatory Compliance Analyst-International Trade

- International Trade & logistics lead including rail and bulk vessel, including preparation and review of EEI filings and shipping documentation for US exports.
- Team with third party service providers, e.g., customs brokers, freight forwarders, and suppliers as necessary to implement and/or maintain logistics processes in support of operations.
- Duty Drawback Administrator – increased annual revenue of approximately \$500,000.
- Mexico Petroleum Import Specialist; Imports include bulk shipments of Diesel, Gasoline 87 & Gasoline 91. Established relationships with Koch Mexico operations team, multiple customs brokers and our terminal Vopak.
- Automated Process Improvement Coordinator
 - Projects included annual time savings of an estimated 2,000 hours & annual cost savings of \$70k.
 - Automation Anywhere, Microsoft Power Automate & ABBYY
- Bi-annual International Trade Compliance Live training leader for all business areas within KM&T.

Koch Business Solutions, Wichita, KS

November 2013 – June 2015

Accountant-Treasury

- Managed 4 corporate US bank accounts & 1 Singapore account and payroll fund transfers between all Koch Companies
- SAP – Financial Information Management System Super User; Included multiply projects with Koch Chemtech business to integrate payroll data into CSF Infor.

Education

Bachelor of Business Administration in Accounting

Wichita State University, Wichita, KS