

**TRADE COMPLIANCE & SUPPLY CHAIN/LOGISTICS PROFESSIONAL**

- Domestic and International air and ocean cargo operations
- Business ethics FCPA, UK Bribery and Gifts and Entertainment
- SNAP-R, ACE, AES & DECCs user and admin
- MS Office skills, Excel, Word, Outlook, PowerPoint
- Commodity jurisdiction, classification, license determination
- Served as EHS representative for US DC's
- Security, CTPAT management
- APICS/SCM **Supply Chain Certified CSCP & CLTD**
- Served as Export Empowered Official (EEO)
- Cross-functional collaboration & management skills
- Training skills – creation and presentation
- Diverse ERP experience ORACLE, SAP +
- Dangerous Goods knowledge
- Supported Mergers and Acquisitions

**SUMMARY**

More than 30 years diverse experience in transportation, logistics and compliance to include: **establishing standard operating procedures, policies, and training in logistics/transportation and compliance.** Experienced manager, strong team contributor and leader.

Served as Export Empowered Official for Stratasy's and Plexus. Versed in the creation and implementation of EAR, ITAR and related trade control policies, import/export procedures. Active in supply-chain from start of my career when serving in the military as a Navy Aviation Storekeeper aboard an aircraft carrier in support of aircraft, ground support equipment and squadron personnel.

*Experience (15 years) in transportation operations and sales with CH Robinson, Kuehne and Nagel & Expeditors International*

**EDUCATION**

- BA - Bachelor of Arts, Marketing – Graduated Magna cum laude *Concordia University, St. Paul, MN*
- AAS – Associate in Applied Science - International business – *Inver Hills Community College, Inver Grove Heights, MN*
- International Trade/logistics Diploma – *Anoka Technical College Anoka, MN*

**CERTIFICATIONS/DIPLOMAS**

- **CSCP** (Certified Supply Chain Professional) APICS/ASCM Cert ID 96749
- **CLTD** (Certified in Logistics, Transportation & Distribution) APICS/ASCM Cert ID 147202
- **IATA/FIATA Diploma**

**MEMBERSHIPS**

- **ICPA** Member (Active in the International Compliance Professionals Association)

**PROFESSIONAL EXPERIENCE**

**Trade Compliance Manager**

**12/2022 to 03/2023**

*Kyocera – AVX, Greenville, S Carolina*

Responsible for export and import trade compliance for Kyocera – AVX components. Collaborated with legal, supply chain, and engineering to ensure compliance with export and import regulations. Direct reports included export compliance specialist and import operations manager. Established and documented trade compliance procedures, policies, and metrics in accordance with US Export controls (ITAR, EAR) and US Import regulations..

**Trade Compliance/International Documentation - Business Development Manager**

**06/2022 to 09/2022**

*CIBT Visas Jacksonville/Yulee Florida (Remote)*

Contributing SME in the development and launch of international trade compliance documentation services, a new vertical for CIBT Visas US. Service concentration on legalization, and similar authentication and trade consultation services specific to Trade.

## PROFESSIONAL EXPERIENCE

### Trade Compliance Specialist

11/2021 to 06/2022

*Embraer Defense & Security, Inc. (EDSI), Jacksonville, FL*

Served as designated trade compliance specialist supporting the production of the Embraer A29 Super Tucano Fighter Aircraft. Responsible for import activity and export license determination, application, and management. Administered trade compliance processes, policies, and metrics to support corporate guidance and in accordance with US Export/Import controls and relative regulations (ITAR, EAR). Served as primary user and administrator for DECCS, SNAP-R and ACE portals for EDSI.

- Aligned Trade Compliance KPI's with EDSI goals and objectives
- Implemented classification & screening process accelerating (by 30%) the release of goods within the ERP system

### Logistics & Trade Compliance Manager

08/2021 to 11/2021

*Daikin Applied, Plymouth, MN*

Direct, manage and establish Trade Compliance strategy, policies, and procedures for Daikin Applied America to include; classification process, records management, denied party screening and compliance escalation and resolution path. Manage export and import activities to ensure compliance with US CBP, OFAC, DOC, DDTC regulations, sanctions, and embargoes. Provide direction and support for Daikin North America non-resident import activities in Canada as well as direct activities for our Mexico site and various US locations in VA, OH, MN.

### International Trade Compliance Manager

08/2018 to 08/2021

*Det-Tronics/Carrier Global HQ, MN (Remote)*

Reported to Sr. Attorney Trade Compliance, export sanctions & embargoes. Provided oversight and support of trade compliance for the Carrier Global business units with a focus on export controls, commodity jurisdiction, classification, and screening. Developed work instructions to ensure consistent processes. Collaborated with Carrier business units & global compliance team in support of establishing compliance tools, metrics, and policies respective to global trade compliance. Defined Import/export classification processes, and respective record-keeping. Provided trade compliance training. Executed and managed license applications, entity screening processes & policies.

- Developed entity screening, policies & work instruction, training, and resources to reduce system release times by 20%

### Global Export Operations Compliance Manager

12/2016 to 08/2018

*Plexus, Neenah, WI*

Served as Export Empowered Official for Plexus. Accountable for creating, establishing, documenting & auditing Plexus global export processes, policies & activities for Plexus engineering & manufacturing sites in the Americas, EMEA & APAC regions. Provided training for individuals on processes for export work-related activities & controls under jurisdiction of EAR & ITAR. Served as subject matter expert export operations lead during implementation of third-party trade automation system (Amber Road/E2Open).

- Established audit procedures & KPI's to accurately measure progress and performance ensuring continuous improvement
- Created shared resource sites for trade documents including end-use certs, country of origin & related export documents

### Sr. Import/Export Compliance Specialist - Empowered Official

11/2012 to 08/2015

*Stratasys, Eden Prairie, MN*

Served as Export Empowered Official (EEO) & Trade Compliance representative reporting to Sr. corporate legal counsel, Created and implemented comprehensive global Export Compliance Program for Stratasys covering all international and domestic locations. Introduced and implemented automation tools to allow for efficient and effective entity screening, commodity classification, jurisdiction, and handling of ITAR requests. Trained staff on related process controls for visitors, deemed exports & re-exports to ensure efficient processing of orders from initiation to delivery. Through development and collaboration of the GCC we were able to implement global trade compliance initiatives supporting continuous improvement - expanding and bolstering trade compliance culture at Stratasys.

- Success at training expanded to external resellers, PMA (Post-Merger Acquisitions) and new employee orientation
- Responsibilities expanded to conflict minerals, ethics (FCPA, UK Bribery, Gifts and Entertainment)
- Improved compliance culture by creating an executive supported Global Compliance Council (GCC)