

# William Flanagan

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## Trade Compliance Manager/Customs Broker

Strategic and diligent trade compliance and logistics management professional with experience assisting import and export activities and adherence to trade regulations. Proven track record classifying and tracking shipments, updating their knowledge of international tariffs, being aware of shipment restrictions, and determining payments. Known for international trade knowledge, communication abilities, accuracy, computer competencies, and time management. Driven by a sense of urgency, ownership, and personal accountability committed to personal and professional growth.

### AREAS OF EXPERTISE

Import & Export Trade Compliance | Facility Startup | Business Development | Air, Ocean & Truck Forwarding | Transportation Logistics | Customs Brokerage | Managed Services | Incoterms

### EXPERIENCE

**UPS Supply Chain Solutions, Alpharetta, GA (Remote)**

**2021 - 2023**

#### **Cross Border Trade Compliance,**

Maintaining internal UPS compliance with regulatory requirements through research of regulatory compliance issues, interpreting regulations, and communicating regulatory updates from all global regions that UPS operates. Maintaining internal UPS compliance with regulatory requirements through research of regulatory compliance issues, interpreting regulations, and communicating regulatory updates from all global regions that UPS operates.

- Cultivated and maintained productive relationships primarily with US Customs & Border Protection and other US government agencies regulating international trade. FDA, ATF, DDTC(ITAR), Census, FMC, ITC, USDA, Etc.
- Acted on behalf of UPS at various trade organizations and government/trade working groups.
- Provided training, performs audits, advises internal operations, and attends customer business reviews.
- Trade Compliance lead for the NextGen project to replace UPS' Cargo control system

#### **Customs And Trade Compliance,**

**2017 – 2021**

Compliance Manager for UPS express hubs and facilities handling customs bonded cargo. Ensured compliance with US Customs and Border regulations regarding cargo inspections, detentions, and seizures.

- Liaison between CBP and UPS engineers and management in designing, building and obtaining CBP approval for a new express hub at Newark Airport.
- Oversaw CBP regulatory compliance for a LTL subsidiary, UPS Freight, and was on a task force that prepared for that business unit's divestiture and the transfer of bonded facilities.

**UPS Trade Management Services, Inc. Long Island, NY**

**2007 – 2017**

#### **Trade Compliance Manager**

Managed Audit programs of Customs Brokers and Freight Forwarders for classifications, valuations, and special programs.

- Classification of HTS, ECCN and determining NAFTA Eligibility of export orders through an automated export process.
- Denied Party Screening of items at the transaction level as well as a customer database.
- Solicitation of Suppliers for NAFTA Certificates and Country of Origin data.
- Advise on a wide array of import and export problems and projects including import and export assessments.
- Determination of export documentation for export declarations and destination customs requirements.
- Handled responses to inquiries from Customs and Border Protection as well as other government agencies.

- Prepared post entry amendments, post summary corrections and prior disclosures for submission to CBP.
- Performed analysis of potential Antidumping and Countervailing duty liabilities.
- C-TPAT validation and maintenance.
- Created SOPs for importers and exporters.
- Management and auditing of carriers, forwarders, customs brokers, and motor carriers.
- Landed cost computations and analysis of freight costs and potential cost savings.

### **ADDITIONAL RELEVANT EXPERIENCE**

**TNT USA Inc.** JFK Airport, Jamaica, NY

**Brokerage Manager, Licensed Customs Broker**

- Managed 2 supervisors and 24 entry writers and customer service reps.

**Itochu Logistics**, JFK Airport, Jamaica, NY

**Import Manager, Licensed Customs Broker**

- Start-up and permitting of new customs brokerage operation.

### **EDUCATION**

**Bachelor of Arts (BA), Political Science**

Miami University, Oxford, OH

### **TRAINING**

**US Dept of Commerce:** US Export Controls, Developing an Effective Export Management & Compliance Program.

**World Trade Institute:** Customs Law Issues for Importers, Customs Compliance.

### **LICENSES**

Licensed Customs Broker—#14065

### **TECHNICAL SKILLS**

Microsoft Office | Automated Commercial Environment (ACE) Automated Manifest System | Automated Export System (AES Direct)

### **PROFESSIONAL AFFILIATIONS**

- Long Island Import and Export Association
- Customs Electronic Systems Action Committee (CESAC) NVOCC Committee
- National Customs Brokers and Forwarding Assn. of America (NCBFAA) - Transportation Committee
- Global Maritime and Transportation School at The U.S. Merchant Marine Academy - Training developer and part time instructor
- Johns Hopkins Applied Physics Lab Collaborative Analysis Center - Maritime Network Mapping Workshop for US Navy Office of Naval Intelligence