



GlobalTradeJobs

Full Job Description

Join a creative team of problem-solvers who make our clients' lives easier through practical trade compliance consulting services. For 15 years, Export Solutions has helped companies of all sizes understand and apply import/export regulations to their businesses. Become part of our growing work-from-home team that will add more than 40 new clients in 2023.

We are not your traditional consulting firm. We enjoy unpacking complicated regulations and creating real-world solutions that make a difference. We strive for that moment when the complex becomes clear – when a client tells us they “get it” and can see a path forward. Our core values drive everything we do: client satisfaction, responsiveness, professionalism, honesty, integrity and continual improvement.

Overview

The Trade Compliance Consultant provides helpful services, advice and knowledge to our clients and our team. We seek someone with a positive, can-do attitude who enjoys tackling new challenges and continually building their knowledge.

Responsibilities

Some of what we're looking for includes:

Technical Skills

§ ECCN and USML classifications

§ Restricted Parties List screening and analysis

§ Export license applications (BIS and DDTC)

§ Training development and delivery

§ Policy/procedure development, audits and gap analysis

Management Skills

§ Excellent project management to assist multiple clients spanning different industries, products/services and geographies simultaneously.

§ Conflict resolution focused on finding those “win-win” scenarios.

Communication & Teamwork

§ Proactive, responsive and professional communication skills (written and verbal)

§ Collaborative team player

§ Forges valuable, long-lasting relationships.

Required Qualifications

- **Minimum five (5) years prior experience in a trade compliance role.**
- **Fundamental knowledge of ITAR, EAR, OFAC, CBP and other import/export regulations.**

- **Excellent attention to detail, accurate recordkeeping skills.**
- **The ability to effectively handle time-sensitive, critical issues despite setbacks, obstacles and time constraints.**
- **This position is subject to the International Traffic in Arms Regulations (ITAR) and the Export Administration Regulations (EAR). Access to export controlled technology by individuals other than U.S. Persons (as defined in §120.62 of the ITAR and Part 722 of the EAR) requires approval by the U.S. government. It is necessary for Export Solutions to identify the citizenship of candidates being offered positions requiring access to export controlled technology to determine if a U.S. government authorization is required. Your employment will be contingent upon Export Solutions ability to obtain necessary approvals as required by the law to place you in the position.**

Why Export Solutions?

We take our work seriously, but have fun getting it done. The average tenure for our team members is 8 years – double the national average. Find out why and join our growing team today.

Full-Time Employees Receive:

- **Competitive Base Salary**
- **Employee Incentive Compensation Plan**
- **Comprehensive Health Insurance with a Gold Level Insurance Plan and competitive monthly premiums.**
- **Eligibility to participate in our 401(k) plan with a 4% company match after one year.**
- **Twenty-five (25) PTO days per year (vacation, holidays and personal/sick time)**

- Innovative Wellness Program powered by *Holisticly*

To Apply

Is this the team you're looking for? Please submit an updated resume to Gail Seago at: GailS@exportsolutionsinc.com. All candidates will be required to complete an online job fit assessment as part of the screening process.

EXPORT SOLUTIONS is an Equal Opportunity Employer, and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, disability status, protected veteran status, or any other characteristic protected by law.