



# 2022 Fall Conference Agenda

## **Anatomy of an EAPA Investigation -Damned if you do, Damned if you don't**

The session will delve into the details and ramifications of EAPA investigations with U.S. CBP. We will discuss the background Antidumping and Countervailing Duties and Commerce circumvention investigations, the background of Customs investigations and the EAPA (act), discuss the process of an EAPA investigation, documentary burden, and appeal. We will also discuss the various EAPA investigations that CBP handles, analyzing the industry areas and countries where “evasion” is most prevalent, including a spotlight for quartz from Malaysia/China, and finish with compliance tips. Participants should gain an understanding of what an EAPA investigation is, how to respond and navigate an investigation, and how to proactively avoid buying goods subject to evasion investigations

## **ARE WE CARM YET?**

You may have heard that Canada is rolling out its own version of ACE: CBSA Assessment and Revenue Management (CARM). Among CARM's many changes is the replacement of the Canada Customs Coding Form B3 and Adjustment Request Form B2 with a new Commercial Accounting Declaration. This presentation focuses on what we know and still don't know about declaring importations and filing amendments under CARM and how importers can prepare for the full roll-out of CARM, expected in 2023.

## **ASK THE LEGAL EAGLES**

Join a band of ICPA trade lawyers for an interactive Q&A session! Come prepared with YOUR question and get answers from the industry best.

## **Automating Your Compliance Program**

We all chase automation, but what does automating a trade compliance program really look like? This session will go over the various tools and methods that can be used to automate or streamline trade compliance tasks. It will also cover the potential risks and pitfalls of automating before your organization is ready. Attendees can expect to come away armed with practical insights and knowledge they can use to begin the automation journey in global trade.

## **Balancing Export Risks: The Tangible and Intangible/The Probable and Improbable/The Possible and Impossible**

The Tangible and Intangible/The Probable and Improbable/The Possible and Impossible - Targeted towards new exporters or those planning to export and discussing the delicate balance of facilitating trade and applying required due diligence to all export-controlled activities. Presenter will share examples/stories of to do's and not to do's from personal experience. Primary focus will be ideas on how to create and maintain a compliance culture within your organization so you are not going at it all alone.

## **Capturing All The FTZ Savings You Qualify For.**

You have a foreign-trade zone and you know how it works. Join this session to learn the fine points on how to leverage FTZ status to take advantage of savings opportunities that aren't as well advertised: · Scrap & Waste · Destruction · TRQ/Quota Management · Kitting · Production Equipment · Temporary Removal  
China-focused Export Controls

This session will describe and analyze China-focused export controls implemented by the US Commerce Department's Bureau of Industry and Security. The discussion will focus on military end-use/user controls, the Entity List, Huawei-specific applications of the Foreign Direct Product Rule, the status of Hong Kong, and business advisories published by the US Government about these issues. The session will explain the US Government's priorities with these export controls.

### **Complying with the Uyghur Forced Labor Prevention Act (“UFLPA”)**

Since the UFLPA came into effect on June 21, 2022, importers and supply chain partners are still struggling to understand the regulatory requirements of this strict forced labor compliance standard. We'll review CBP's regulations that came from the UFLPA, including any recent CBP guidance since June, discuss CBP's approach to enforcement, and share best practices for forced labor compliance policies and procedures. Participants will better understand the risks of non-compliance with forced labor standards and effective ways to engage with supply chain partners to mitigate those risks.

### **Considerations and Challenges in Developing Effective Compliance Training**

Why should your organization focus on and commit to a robust compliance training? Simply stated, compliance training for your company educates both operations and support teams about applicable laws, regulations and rules that pertain to their work in your organization. This session will look at Tips and Tricks for an Effective Compliance Training program that will save your organization time which goes to the company's bottom line.

### **Deep Dive into Related Party Pricing**

This session will assist trade professionals to better understand how to comply with US Customs and Border Protections laws and regulations relating to related party pricing. Our deep dive into related party pricing will discuss costs that must be included in the import value and helpful hints to obtain such information from your company's financial records. We will also discuss opportunities and practical solutions for satisfying CBP's arm's length standards and review case studies that originated from CBP rulings and real life Customs audits.

### **Drafting Protests for filing with CBP**

Protests are the central avenue for exercising your legal rights against CBP, and are the initial vehicle for you to be able to change the law in your favor. In this session we will provide a framework for drafting protests and provide “tricks of the trade” that may be used to increase your chances of success.

### **The Duty Drawback Process: 5 Steps to a Successful Program.**

In this advanced duty drawback presentation, Alliance Drawback Services CEO, Anthony Noguera, LCB, identifies the five critical steps required to successfully manage a new or existing duty drawback program. Trade compliance professionals are guided through the assessment, implementation, claim preparation, claim filing and ongoing management processes, that will provide actionable methods on how to best approach and navigate the complexities associated with duty drawback programs.

### **Export Challenges, 2022 and Beyond**

In this session, we'll discuss adapting our trade compliance practices in an evolving post-pandemic world and to fluid changes in the geopolitical climate. Topics include use of Cloud services, the home office and personal email, home networks, virtual/hybrid teams, recruiting, training, site visits, audits, and digital signatures. We'll also touch on operational impacts resulting from the Russia/Ukraine situation, and changes in the defense industry's requirements for Controlled Unclassified Information (CUI) that may overlap and potentially conflict with ITAR practices.

### **FDA Deep Dive**

We'll dive into the specific CBP and FDA ACE/ITDA Requirements for import declarations. We will look at the specific message sets of data required for these major categories of products: BIO, COS, DRU, FOO, and DEV.

### **How to Audit Export Documentation**

AUDIT. The word may strike fear in your heart, but it doesn't have to! Join us to learn how you should audit your company's export documentation to ensure all the required elements are present, all necessary filings have happened, and all recordkeeping takes place, both before and after the shipment goes out the door. Somewhere, at some point, your paperwork is going to get audited. Make sure it starts with you!

### **How to Prepare Requests for CJs and Advisory Opinions**

The session will focus on how to prepare commodity jurisdiction requests and advisory opinions including helpful tips and best practices.

ICPA EUROPE Update: Review of Key Developments in European Trade and Customs Including EU, UK.

The session will provide details on the ICPA Europe series of webinars. It will then focus on certain key issues in trade and customs for 2022/23 including: Sanctions on Russia; Developments in UK HMRC moves to a new system for making import and export declarations; Living with Brexit; Whistleblowing and Forced Labour developments.

Phishing Education & Awareness – DESCRIPTION NOT PROVIDED

### **Post Entry Correction**

What will be covered? The presentation will cover Post Entry Amendment (PEA) vs. Post Summary Correction (PSC) via the Automated Commercial Environment (ACE), the regulatory requirements & the exclusions to file a claim. What will the audience gain? The audience will gain an understanding of the post entry amendment process, best practices, frequently asked questions and common mistakes to avoid.

### **Restricted Party Screening Micro Level**

Ms. Wardlaw will cover two topics: How to cost-effectively structure restricted party screening (RPS) from intake to escalation, and how to clear RPS escalations with confidence—looking beyond name-matching and biometrics to other relevant data. Attendees will depart with a greater understanding of how to resource their RPS program, when a third party or transaction can be cleared, when more information is needed, and when a transaction may be legal but carry serious reputational risk.

### **Russia - Ukraine Sanction Update**

Latest developments on Russia/Ukraine Sanctions Banks are being blocked/cut-off from the US, UK, and EU financial systems Oligarchs and others close to Putin or power in Russia are being put on SDN List Tech sector is targeted with new export controls expected to cut-off 50% of high tech imports Sovereign debt of Russia being sanctioned resulting in payment demands in rubles 30+ countries are working together on sanctions/export control restrictions Come prepared to discuss the practical implications for your company

### **Sanctions/Export Compliance Best Practices**

Practical discussion about best practices in building a sanctions compliance program. The session will focus on lessons learned from recent enforcement trends. It will cover all the elements of a compliance program, including those set out in OFAC's Compliance

### **So you've gotten approval for a Trade Compliance system. What happens next**

This session is designed to provide Trade Compliance Managers with insights and lessons learned when selecting and implementing an automated solution, including best practices and common pitfalls that can derail a project. Key takeaways will include:

- Avoid "paving the cowpath": The need for new future-state processes
- Understanding how the movement to the "Connected Supply Chain" and its impact on your "integration" effort
- Generating top ROI for the executive sponsors
- Is everyone onboard? Why a Change Management plan is critical

### **Understanding CIT Cases**

Has CBP ever issued a decision that makes no sense and will cause your company significant harm? This session explains when and how you should appeal adverse CBP decisions to the US Court of International Trade (CIT). We will also explore what the CIT considers when determining to uphold or overturn government actions, and what impact CIT opinions might have on other government actions.

### **Understanding POA's**

Customs brokers and freight forwarders require a power of attorney to act on your behalf. Do you know what you're getting yourself into when you sign their standard form? Do you even need to sign their form? This session will answer these questions and will unravel the mystery of the "fine print." You'll come away with an understanding of how to establish a power of attorney that is favorable to you and not just the service provider.