



UNDERSTANDING
INCOTERMS
2020

For Exporters

WEBINAR
MAY 12, 10AM-11:30PM EST
\$50 per guest
1.5 CES/MES credits

Your Presenters



Jim Trubits



Kristen Morneau

Learn the correct usage of Incoterms and how they impact your shipping costs, responsibilities, and risks.

You'll learn:

- what has changed and what is new in 2020
- best rules for global sales
- the thin line between cost and compliance risk
- applying Incoterms to domestic transactions
- which rules require insurance and why

Register at mohawkglobal.com



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