



CTPAT Survey

A survey of the ICPA membership

Have you recently dropped out of the CTPAT program?

ANSWER CHOICES—	RESPONSES—
–Yes, within the last 6 months	14.29% 5
–Yes, within the last year	11.43% 4
–Yes, over a year ago	5.71% 2
–No, we are still a member	60.00% 21
–No, we have never been a member	8.57% 3
TOTAL	35

Have you noticed any negative effects of leaving CTPAT?

ANSWER CHOICES—	RESPONSES—
–Slowed shipments / Slower Border Crossing	5.26% 1
–Increased inspections	5.26% 1
–Increased CF 28 / Requests for Information	5.26% 1
– Other (please specify)	94.74% 18
Total	19

Have you noticed any negative effects of leaving CTPAT?

- N/A - we are still in the program; but the benefits are miniscule to the level of effort to maintain the program.
- None
- NA
- 60/70% reduction on cargo exam based on ITRAC data
- None
- Don't know, we are still in the CTPAT.
- none...only have dropped out this month
- Have not noticed any changes to our treatment at the border, but may be too soon to tell as we only left about a month ago
- We import wood products and rarely have CBP holds.
- N/A
- N/A
- none
- So far we have not had any negative effects in regards to our imports
- considering leaving because of the increased expectations
- Never understood the benefit
- We haven't noticed any change. The CTPAT program did not hold any value to us.
- We were never a member; could not justify the cost vs. benefit for our industry
- Absolutely nothing. No changes at all

What benefits did you have while part of the CTPAT program?

ANSWER CHOICES–	RESPONSES–
–Faster shipments / Border crossing	22.58% 7
– FAST lane access (Northern/Southern border)	22.58% 7
– Decreased inspections	32.26% 10
– Decreased CF 28/ Requests for Information	29.03% 9
– Other (please specify)	64.52% 20
Total	31

What benefits did you have while part of the CTPAT program?

- None
- Only 3 CF28 in 2020 with 15,000 entries a year
- Access to a National Accounts Manager (NAM) who was helpful.
- zero benefit
- Access to CBP for border crossing help in the event of inspections
- Also a member of ISA, required to be CTPAT for ISA. Being ISA results in a good working relationship with Customs
- ability to mitigate penalties for late AMS, etc.
- None
- Company entered CTPAT well prior to my arrival to company. but not sure. As a health sciences company, FDA plays bigger role in importations than customs.
- We did not see any tangible benefits while on CTPAT. One of the reasons we left.
- Many customer's required either participation or completion of annual assessments. Our participation is really driven by customer requirements
- In the 6 years I've worked here, we've had no CF-28's, and very few CBP inspections.
- None
- No noticeable benefits were identified.
- Impacts business with our customers who are CTPAT certified. If we are not CTPAT member then we have to complete a questionnaire asking the same requirements
- ISA is the only benefit
- Never understood the benefit
- We didn't notice anything different. The one time it was beneficial is when we were given an ISF fine, they lowered it.
- N/A
- Nothing. No changes

What made you leave the CTPAT program?

ANSWER CHOICES—	RESPONSES—
– Cost / Manpower	34.78% 8
– Management Support	13.04% 3
– Lack of Benefits	43.48% 10
– Other (please specify)	65.22% 15
TOTAL	35

What made you leave the CTPAT program?

- N/A - we are still in the program. But when we were reviewing the new Minimum Security Criteria we did have numerous conversations on whether or not to expand our program to other plants (for other imports), and we decided to not expand.
- Stayed in because it helps with support internal security of supply chain
- N/A
- Will not leave as difficult to Earned trusted trader status
- Were thinking about it. Manpower/costs vs rewards. If not for Border crossings FAST Lane, we would consider dropping out.
- We were suspended several years ago due to non compliance and it cost us millions in airfreights, inspections and customer fines due to lines going down as a result of the delays.
- No feedback from CBP
- Still in the CTPAT program. I think it is best to be in the CTPAT program, it will benefit you more than not.
- Unnecessary Complexity of new requirements.
- It was a significant administrative burden following all the requirements to there fullest and with the newest set of increased and what we feel were overly aggressive requirements we felt that the cost, time and minimal benefits did not warrant staying in the program.
- I joined C-TPAT with previous employers but didn't with my current employer. I wanted to see if I could tell a difference. I've been here 6 years and don't see any benefit to joining C-TPAT.
- N/A
- Still in it
- Never saw the benefit
- Never entered because we did not see a benefit (we don't have a lot of exams anyway)