



2021 San Antonio Conference Agenda

Sunday, March 28			
2:00pm - 8:00pm	Registration - Texas Ballroom Foyer		
8:00pm - 10:00pm	(Onsite) Opening Reception - Republic Room		
8:00pm - 10:00pm	(Virtual) Connect with us on Facebook		
Monday, March 29			
7:00am - 8:30am	(Onsite) Continental Breakfast - Texas Ballroom ABC		
7:45am - 8:30am	(Virtual) Connect in our Breakout Rooms - Hosted by Lila Landis & Shane Hill		
8:30am - 8:50am	Conference Welcome - Joe Burks - Texas Ballroom ABC		
TRACK	IMPORTS	EXPORTS	GENERAL
ROOM	Texas D	Texas E	Texas F
9:00am - 10:00am	2020 Regulatory Review	U.S. - China Trade Tensions How We Got Here & Where it is Going	Dealing with Stress
	<i>Aida Dismondy</i>	<i>Matt Bell</i>	Kendra Hunt
10:15am - 11:15am	Avoiding and Mitigating CBP & PGA Admissibility Detentions and Seizures	Best Practices in Export Compliance	An Introduction to, "OGAs" What Everyone Needs to Know
	<i>Scott Johnston</i>	<i>Matt Bell</i>	<i>George Tuttle</i>
11:15am - 11:30am	Refreshment Break - Texas Ballroom ABC		
11:30am - 12:30pm	Valuation Strategies for Duty Minimization	Exporting to the Cloud	CTPAT 2.0 – Updating Your Security Program to Meet CBP's New Standards
	<i>George Tuttle</i>	<i>Michelle Schulz</i>	<i>Sean Lydon</i>
12:30pm - 1:30pm	(Onsite) Lunch - Texas Ballroom ABC		
12:45pm - 1:30pm	(Virtual) Connect in our Breakout Rooms - Hosted by Lila Landis & Shane Hill		
1:30pm - 2:30pm	Ask the Legal Eagles - Texas Ballroom ABC		
	<i>Various Tenured Trade Lawyers - Hosted by Larry Hanson</i>		
2:30pm - 2:45pm	Break		
2:45pm - 3:45pm	Using ACE Reporting Tools to Maximize Compliance and Duty Savings Opportunities	Routed Export Transactions	Brexit
	<i>Nicole Kartcher</i>	<i>Bonnie Kersch</i>	<i>Larry Hanson</i>
3:45pm - 4:15pm	Snack Break - Texas Ballroom ABC		
4:15pm - 5:15pm	Forced Labor Enforcement by CBP: What We Know and What's Coming	License Exceptions and Exemptions Under the ITAR and EAR	ABC's of Drawback
	<i>John Brew</i>	<i>Eliza Seibert</i>	<i>Tony Nogueras</i>



2021 San Antonio Conference Agenda

Tuesday, March 30			
7:15am - 8:15am	(Onsite) Continental Breakfast - Texas Ballroom ABC		
7:30am - 8:15am	(Virtual) Connect in our Breakout Rooms - Hosted by Lila Landis & Shane Hill		
8:15am - 8:30am	Housekeeping - Andy Shiles - Texas Ballroom ABC		
TRACK	IMPORTS	EXPORTS	GENERAL
ROOM	Texas D	Texas E	Texas F
8:30am - 9:30am	Conducting Successful Investigations and Voluntary Disclosures	Exports Outside Your Lane	Road Warrior: Tips & Tricks for the Business Traveler
	<i>Adrienne Braumiller</i>	<i>Michelle Schulz</i>	<i>Clay Perry</i>
9:50am - 10:50am	Customs Broker RFP, How to Select Your Next Broker	FCPA Compliance	Latest Trends in Trade Law Enforcement and How to Protect Yourself
	<i>Bonnie Kersch</i>	<i>Sandra Weston</i>	<i>Larry Hanson</i>
10:50am - 11:10am	Refreshment Break - Texas Ballroom ABC		
11:10am - 12:10pm	Global Organization Structure for Trade Compliance	The Hidden Gem: Understanding Export Controls on Encryption Technology	Using Analytics to Make Decisions for Better Trade Compliance
	<i>Clay Perry</i>	<i>Michelle Schulz</i>	<i>Mike Thompson</i>
12:15pm - 1:15pm	(Onsite) Lunch - Texas Ballroom ABC		
12:30pm - 1:15pm	(Virtual) Connect in our Breakout Rooms - Hosted by Lila Landis & Shane Hill		
1:15pm - 2:15pm	Responding to CBP Forms 28 and 29	Empowered Official – Obligations and Liabilities	Benefits/Challenges of Working Remotely
	<i>Peter Quinter</i>	<i>Tom Cook</i>	<i>Aida Dismondy</i>
2:15pm - 2:45pm	Snack Break - Texas Ballroom ABC		
2:45pm - 3:45pm	Additions to Value: Assists, Supplemental Payments, Royalties and License fees	Export Audits and Self-Assessments	Lessons Learned from Pandemic How to Pivot Quickly in Crisis
	<i>George Tuttle</i>	<i>Adrienne Braumiller</i>	<i>Mark Baxa</i>



2021 San Antonio Conference Agenda

Wednesday, March 31			
7:00am - 8:30am	(Onsite) Continental Breakfast - Texas Ballroom ABC		
7:15am - 8:30am	(Virtual) Connect in our Breakout Rooms - Hosted by Lila Landis & Shane Hill		
8:45am - 9:30am	Sponsor Give Aways & Contest Winners - Texas Ballroom ABC		
TRACK	IMPORTS	EXPORTS	GENERAL
ROOM	Texas D	Texas E	Texas F
10:00am - 11:00am	How to Evaluate Related Party Transactions	Effective Customer Screening	Training Your Teams
	<i>George Tuttle</i>	<i>Dan Strick</i>	<i>Joe Burks</i>
11:00am - 11:15am	Refreshment Break		
11:15am - 12:15pm	FTZs, Are They Worth it? Maximizing Benefits	Global Sanctions & Export Control Update	TFTEA Drawback Review, a Net Positive?
	<i>Sean Lydon</i>	<i>Larry Hanson</i>	<i>Tony Nogueras</i>
12:15pm - 1:45pm	(Onsite) Lunch - Texas Ballroom ABC		
1:00am - 1:45am	(Virtual) Connect in our Breakout Rooms - Hosted by Lila Landis & Shane Hill		
1:45pm - 2:45pm	Broker Entry or Self-File? A Debate	Deemed Exports, Discrimination Concerns, and Technology Control Plans	NAFTA/USMCA Updates
	<i>Jeff McCauley</i>	<i>Eliza Seibert</i>	<i>Adrienne Braumiller</i>
2:45pm - 3:15pm	Snack Break		
3:15pm - 4:15pm	Mastering Trade Compliance in Global e-Commerce	Best Practices for ECCN Classification	Incoterms
	<i>Jeff McCauley</i>	<i>James Van Riper</i>	<i>Bonnie Kersch</i>
See You Next Year!			