

# CARINA NEMIER

Commerce Twp., MI

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## LOGISTICS, GLOBAL TRADE COMPLIANCE, IMPORT/EXPORT MANAGEMENT

**US Customs Regulations – CFR19**  
**Freight Negotiations (Ocean, Air, Land)**  
**Foreign Trade Zone (FTZ)**  
**Import/Export Management**  
**C-TPAT**

**AD/CVD**  
**International Shipping**  
**HTS/Schedule B/ECCN**  
**Incoterms®**  
**SAP R/3 MM**

**Degree:** **Bachelor of Business Administration**, Catholic University of Cordoba School of Economics & Administration (Cordoba, Argentina)

**Languages:** **Spanish** (fluent written and verbal), **Portuguese** (conversational)

**Technologies:** Microsoft Office (Word, Excel, PowerPoint, Access) Adobe, SAP R/3, AS400

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## WORK HISTORY

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**Logistics and Trade Compliance Manager**, Best Steel Trade Corp, Remote **2019-2020**

- Develop and implement guidelines for the Logistics department.
- Review of international documents, and preparation of documents package for U.S. and Canadian Customs Brokers ensuring compliance with Customs Regulations, terms of open Letters of Credit, and for accuracy of HTS Codes, product descriptions, values, and country of origin (COO).
- Audit of 100% Customs Entry Documents and CF 7501 reducing opportunities for errors and subsequent Post Entry Adjustments.
- Creation and maintenance of Customs Manual. Identifying compliance gaps, escalating issues, and contributing to the process of establishing key controls.
- Spearheaded negotiations of new cargo insurance contract and pricing generating saving of over \$65,000 in annual insurance costs.
- Increased GP by 2% from previous year through freight rate negotiations (vessels, and trucks) and terminal handling cost reductions.
- Contracted freight for 120 orders and ensured charter party and freight booking terms complied with corporate policies and with purchase/sales contract terms.

**Supply Chain Manager**, ThyssenKrupp Materials Trading NA, Southfield MI **2017-2018**

- Managed trade import/export audit strategies, risk assessments, and corrective action plans related to import/export controls.
- Communicated changes of HTS Classifications and provided updates regarding anti-dumping and countervailing duties to company team.

- Handled ISF filings, CF-28 responses, 7501 audits, and application and communication of other relevant CBP rules and regulations.
- Applied standard tables and knowledge of law to calculate duty and tariff payments to over 1,000 orders.
- Identified and minimized import costs by 5% through effective negotiations with 3<sup>rd</sup> Party Logistics Services, contributing to a \$9M GP (2017).
- Applied for and obtained customs binding rulings for specialty steel products.
- Directed a team of 4 coordinators on the complex regulatory environment, reducing costs, risks, and obtaining best terms with key suppliers.
- Filed and followed through all marine insurance cargo claims mitigating losses and obtaining recoveries above the 70% average.
- Devised and implemented short-term and long-term plans, optimizing supply chain management, and improving value relating to annual expenditures.

**Logistics and Office Manager, ThyssenKrupp Materials Trading NA, Southfield MI 2007–2017**

- Oversaw cargo loading and discharge, monitored vessel movements and transit times, communicated with vessel agents, and confirmed customs clearance and cargo releases were in place prior to vessel arrival.
- Maintained open communication with customers and overseas suppliers to update all parties on order and shipping changes.
- Coordinated vessel discharge required services and subsequent warehousing.
- Monitored receipt of international shipping documentation, and properly endorsed and submitted Original Bills of Lading avoiding delays with customs releases and cargo movement.
- Coordinated cargo surveys at load ports confirming wood packaging material complied with ISPM 15 regulations, verifying draft documents represented the physical shipment in quality description and counts, and to ensure minimum security criteria was met.
- Designated as the group's logistics security officer responsible for CTPAT in support of the company-wide participation in the program.
- Maintained open communications with CBP National Account Manager and Customs Broker.
- Liaised with sales department to develop customer-specific import/export handling procedures to enhance delivery methods and improve customer satisfaction.
- Prepared Electronic Export Information for AES filing for exports of steel and insured ITN number was included on customs forms.
- Cost effective management of the office, overseeing support activities ensuring administrative programs and policies were effectively and professionally maintained.
- Reviewed and analyzed use of Incoterms® in Purchase and Sales Contracts reducing the potential for seller-buyer misunderstanding.

**Logistics Coordinator, ThyssenKrupp Automotive Sales & Tech Center, Troy MI 2002–2007**

- Managed day-to-day logistics activities associated with inbound freight of import goods into various U.S. ports, tracking air, ocean, and land shipments, ensuring timely delivery to warehouses, maintaining inventory levels as required by customers.
- Acted as liaison, together with sales engineers, between customers and manufacturing facilities overseas ensuring MRP requirements were met.
- Generated all documentation and information required for customer JIT shipments.

- Developed relationships with carriers. Negotiated rates. Achieved savings of 7% in annual negotiations in 2004.
- Import record keeping and post entry audits of services performed by U.S. customs brokers, freight forwarders, and carriers.
- Set-up files and reviewed import documents for accuracy.

**Buyer, Daimler Chrysler S.A., Cordoba - Argentina**

**1997–2001**

- Negotiated long term service contracts for plant maintenance, as well as for material and tooling. Supported engineering and manufacturing in purchasing spare parts for tooling, and equipment for vehicle launches.
- Implemented SAP MM and trained personnel in its use.
- Achieved 6% savings on annual non-production purchasing, receiving the DaimlerChrysler Recognition of Excellence award.
- Successfully participated in purchasing body shop tooling for less than the budgeted \$12M.
- Negotiated and issued over 2000 Purchase Orders between 2000-2001 avoiding line stops and helping engineers improve over-all vehicle quality and ease of assembly.
- Managed vendor purchase order process including dispatch, delivery, and invoicing to set contractual guidelines and maintain budgetary regulations.
- Independently researched, compiled, and prepared crucial plant production and supplier quality data for U.S. Directors.

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## EDUCATION

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### **Bachelor of Business Administration**

Catholic University of Cordoba – School of Economics & Administration  
Cordoba, Argentina

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## ADDITIONAL EXPERIENCE

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### ➤ **Certifications**

**ISO 9001: 2015** QMS Foundation and Internal Auditor **(2017)**  
Currently pursuing the **Certified Export Specialist** certification  
Preparing to take the **Customs Broker** Exam

### ➤ **Associations**

**NCBFAA Inc.** NEI Professional Membership

### ➤ **Awards**

**Recognition of Excellence, Daimler Chrysler Corporation** **(1999)**