



MARCUS BRUMLEY

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425-829-6275

Trade Compliance Management Position

Authorized to work in the US for any employer

WORK EXPERIENCE

Global Trade Compliance COE Leader, Corporate

Honeywell

August 2018 to Present

Global Trade Compliance COE Leader, Corporate, Honeywell. Responsible for 1. Direct supervision of 6 FTE's and 6 second-level FTE's: 2 Free Trade Agreement Analysts, 8 Classification Managers, 1 SAP Trade Analyst and 1 Classification Engineer for ITAR Components; Management of expanded Classification COE to cover global classification activities of all Honeywell Strategic Business Groups; 3. Drove the enhancement of the internally developed Trade Data Request Workflow tool in Sharepoint, leading to the successful processing of 500k HTS codes in 2019; 4. Currently on Task Force to develop road map for next generation Robot Process Automation tool to be combine disparate processes and platforms; 5. Provide technical support to Honeywell Corporate Government Relations team in Washington, D.C. to drive key legislative initiatives such as Punitive Tariff mitigation, Brexit strategy, etc.; 6. Drove \$20M in duty mitigation/ avoidance through Free Trade Agreement process lean out and origin shift of manufacturing operations.

Senior Manager Trade Compliance

Honeywell - Redmond, WA

March 2015 to Present

Classification and Customs Senior Manager, Corporate, Honeywell International. Responsible for 1. Creating Global Harmonized Tariff Schedule (HTS) Classification COE organizational structure with one direct report in Juarez, Mexico and four indirect reports in Bangalore, India; 2. Spearheading creating of Trade Data Request Share Point portal to track incoming trade data requests for shipment trade holds, New Product Development trade reviews and SAP trade data extension requests to drive HTS data OTTR results; 3. Leading Trade Compliance workflow process improvements within the Accolade workflow program implementation for Honeywell Process Solutions; 4. Spearheading joint projects for Anti-dumping/Countervailing mitigation efforts for PMT, resulting in ADD/CVD mitigation of \$2 million; providing critical trade compliance leadership in the PMT Logistics 4PL Optimization project, resulting in \$4M savings in 2016; Assisting in driving cross-SBU Trade Data Management improvement efforts for 2017.

Corporate Customs Compliance Manager

Honeywell

November 2007 to March 2015

Corporate Customs Compliance Manager, Honeywell International. Responsible for 1. Ensuring compliance activities undertaken by more than 30 Import Compliance Officers and Directors located in four Strategic Business Groups are in accordance with the import laws and regulations of the United States, Canada and Mexico, representing \$3.2 billion in entered value annually; 2. Assisting Global Trade Director in replicating successful trade initiatives in North America to other global regions, e.g. EU and Asia; 3. Launching successful duty savings opportunities such as Duty Drawback, where more than \$6 million in duty recovery was identified, garnering Honeywell's Chairman's Award for Everyday Heroes; 4. Liaising with Honeywell's Global Export Compliance leadership in common areas of concern, such as ITAR restrictions, documentation management and common valuation methodologies; Creating and revising best-in-class compliance training modules and guidelines; 5. Providing leadership to strategic compliance task forces, such as Reconciliation and Assist management, and 6. Collaborating with service providers such as Customs Brokers and Customs Counsel to resolve compliance failures and manage Customs activities, such as Prior Disclosures and Focused Assessments.

Global Import Manager

North American

September 2006 to October 2007

N.A. Import Manager, Amazon.com. Responsible for 1. Monitoring activities of Import Business Analyst in areas of classification, import audits, communication with broker and metrics measurement; 2. Creation of import compliance manual for Amazon's North American operations to address Focused Assessment measurement milestones (classification, valuation, recordkeeping, origin and special trade program maintenance); 3. Providing advisement and guidance to Amazon international buyers on duty rates, opportunities for duty reduction, and potential sources for international sourcing; 4. Providing guidance to Amazon's Legal and Tax department in the areas of U.S. Export compliance requirements, global import compliance standards and logistics/supply chain operations; 5. Export classifying products for Amazon's "International Direct by Amazon" merchandising program as well as internal transfers of encryption technology between Amazon facilities; 6. Filing of Binding Rulings for wide variety of products, including textiles, toys and kitchen, home and outdoor living merchandise; 6. Conducting weekly and quarterly reviews of Customs broker activities in U.S.; and 7. Other activities as required by the Director of International Compliance Logistics.

Import Compliance Officer

Honeywell - Redmond, WA

November 2004 to September 2006

Import Compliance Officer, Honeywell Aerospace, Avionics Lead. Responsible for 1. Correct classification of imported product, components and material for Honeywell Aerospace in Redmond, WA, Olathe, KS, El Monte, CA, and Urbana, OH; 2. Developing and implementing import procedures for above sites; 3. Implementing valuation strategy for returns to Honeywell Aerospace for repair, exchange and credit; 4. Internal auditing of other Honeywell facilities in accordance with CBP Focused Assessment Methodology; 5. Supervising activities of non-licensed Import Compliance Officers at other Honeywell Aerospace facilities; 6. Developing and implementing import training programs.

Manager

Expeditors Tradewin LLC - Seattle, WA

September 2000 to November 2004

Manager, U.S. Import Compliance, Expeditors Trade win. Responsible for: 1. Creating import compliance procedures/manual addressing U.S. Customs "common check areas" (classification, valuation, quantity verification, record keeping, country of origin determination); 2. Classifying imported and exported merchandise, components and industrial material to and from the United States, using HTSUS methodology; 3. Conducted import compliance risk assessments of more than 50 companies, many of them in the Fortune 500; 4. Conducted audit of importers' entry packages, corresponding with broker if errors discovered; 5. Working with client on special tariff/trade program provisions, such as NAFTA, GSP, "9802, American Goods Returned, etc. 6. Conducted import compliance training seminars for import and transportation managers, industrial engineers, purchasing and accounting representatives, and other relevant personnel. Class size from 5 to 75. 7. Supervised and monitored work product and professional development of other Tradewin personnel.

Customs Compliance Representative

Expeditors International of Washington, Seattle - Seattle, WA

March 1999 to September 2001

Responsible for investigating and advising internal Expeditors employees related to U.S. import compliance; troubleshooting various errors in transmitting entry data to ABI; managing corporate-wide projects, such as payment of broker triennial fees, permit fees and maintenance and issuance of sub-Powers of Attorney.

Customhouse Broker/Japan Route Coordinator

Danzas Corporation - Bellevue, WA

January 1996 to March 1999

Successfully supervising and effecting customs clearance and delivery of cargo for large multi-port customers, including Quota, Anti-dumping and other multi-stage entries; obtaining freight rate quotes, coordinating and supervising unloading, transloading and distribution of freight; supervising the transition of Danzas brokerage offices nationwide; and supervising the movement of cargo between U.S. and Japan, including corresponding with client personnel in Japanese.

Import Account Representative

Landweer & Co - Seattle, WA

March 1993 to December 1995

Experiencing and researching on complex U.S. Customs laws and regulations, including implications of the "Mod" Act; preparing and reviewing documentation required for U.S. Customs clearance; advising clients regarding Quota, Antidumping, classification and other complex regulatory matters; tracking cargo from airport & ocean port to customers' doors; and processing entries, including payment, in a fast-paced, small brokerage setting.

Import Manager

Chukyo Lease Co., Ltd - Nagoya, JP

October 1991 to February 1993

Japan

* Overseeing freight forwarder activity and transportation of cargo imported into Japan (luxury automobile, automobile parts, camping equipment and other leisure accessories; opening Letters of Credit and issuance of remittance to overseas vendors; managing vehicle and parts inventory; reviewing financial resources available for product purchases; negotiating FOB/FCA prices with overseas suppliers in U.S. and Europe.

EDUCATION

Bachelor's Degree

Baylor University - Waco, TX

May 1989

SKILLS

- MS Office, AS400, Visio, Power Point, Sharepoint Management
- Six Sigma "Greenbelt" certified
- MS 365, Teams, Sharepoint