

MastersTM Method



EASY TO UNDERSTAND



TEAM TRAINING EXPERIENCE



STEP-BY-STEP METHODS



SKILL BUILDING



INTERACTIVE AND ENGAGING

UPCOMING WEBINARS:

The Classification of Parts & The Amazing 98's

Learn our famous Masters Method approach now used by thousands of trade professionals!

**CLICK TO
REGISTER!**



Steven Zisser



Juan Moreno

Cost: \$195

Classification of Parts

Date: July 1st

Time: 11am-12:30pm PST

Date: July 2nd

Time: 2pm-3:30pm PST

The experts at Masters Method will show you how to break down your "world" of parts and feed them through our Parts Rule. We will walk you through our entire Parts Classification process, including:

- **How to identify a part vs. a finished good**
- **The 3 step rule for every part classification**, including EO Parts, Parts of Articles, and Other Parts
- **Classification of subassemblies by name and by function**
- **BONUS:** Learn and remember with real hands on practice activities

Cost: \$195

Amazing 98's

Date: July 8th

Time: 11am-12:30pm PST

Date: July 9th

Time: 2pm-3:30pm PST

We'll introduce you to the opportunity of the 98's and share our 4-Step 98's process to spot, qualify, document, and claim your 98's and reduce costs.

Topics Covered:

- How to **Spot** potential Chapter 98 opportunities
- How to **Qualify** for a 98's claim
- How to **Document** your 98's claim
- How to **Report and Claim** your 98's claim



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