

# Masters Method™

The Best Training in Trade Compliance



EASY TO UNDERSTAND



TEAM TRAINING EXPERIENCE



STEP-BY-STEP METHODS



SKILL BUILDING



INTERACTIVE AND ENGAGING

## March 2020 Webinar Schedule

March 25th  
at 11am PST  
**DATE  
PASSED**  
OR  
March 26th  
at 2pm PST

(90 min)

Cost: \$195

### INCOTERMS 2020

Incoterms are renewed every decade and 2020 brings new updates and changes. The experts at Masters Method will go over the key changes in Incoterms 2020 that you must know about!

- Learn the **function and obligations of Incoterms**
- **The 7 Key changes and updates** in Incoterms 2020
- **How to** apply those changes in your international transactions

March 27th  
at 11am PST  
**OR**  
at 2pm PST

(60 min)

### FREE: HTS CLASSIFICATION

The nations leading experts in trade compliance will share their world famous 8-Step HTS Classification Method used by thousands of trade compliance professionals.

- **All GRIS's:** Parts Rule, Finished Good Rule, Incomplete Rule, Set Rule
- **Location** and navigating all 97 Chapters
- **Section and Chapter Notes** (Exclusions, Inclusions, Redirect, Rule, Definition)
- **HTS Coding**, asking the right questions

CLICK TO REGISTER!

March 30th  
at 11am PST  
**OR**  
At 2pm PST

(60 min)

### FREE: CUSTOMS VALUATION

Learn valuation with our 5 methods to value your imports and 5 adjustments to value.

#### 5 methods for valuation:

- Transaction value
- Transaction value of similar merchandise
- Deductive value
- Computed value
- Other methods

#### 5 adjustments to value:

- Assists
- Royalty or license fees
- Packing costs
- Commissions
- Post-import adjustments

March 31st  
at 11am PST  
**OR**  
At 2pm PST

(60 min)

### FREE: FREE TRADE AGREEMENTS

Learn an overview of our Masters Method 4-step process to save money, reduce costs, and defend your FTA claims, including:

- **How to spot potential FTA opportunities**
- **How to qualify for an FTA**
- **How to document your FTA**
- **How to claim your FTA**



Listen to the **Masters Method Podcast!**

Valuable Trade Compliance, Supply Chain Security information, and the latest Trade News.

Go to: [mastersmethod.com/podcastepisode](https://mastersmethod.com/podcastepisode)

