

# Tamara (Tammy) Borghi, LCB

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## REGULATORY EXPERTISE

- U.S. Customs and Other Government Agency Import Regulations
- Free Trade Agreement (FTA) Qualification and Origin Verification
- Customs Broker Management
- FTZ Operations and Compliance
- HTS Classification
- ADD/CVD Scope Determination
- Protests, Prior Disclosures, Post Summary Corrections and CBP28/29 Responses
- Focused Assessment and FTA Audits
- NAFTA Verification Audit
- Importer Self-Assessment
- Valuation Analysis and Reconciliation/First Sale
- Country of Origin Determination
- C-TPAT Management
- Compliance Policy and Manual Development

## ADDITIONAL SKILLS

- U.S. Import Operations
- Regulatory and Financial Risk Assessment and Process Mapping
- Multinational Workforce Management
- Root Cause Analysis and Process Control
- Project Management
- Data Trend and Anomaly Analysis
- MS Office (Excel, PowerPoint, Word, Visio)
- Proficient at Multi-Tasking and Prioritizing Team Workload
- Detail Oriented with Focus on Accuracy
- Excellent Written and Oral Communications

## CAREER SUMMARY

Versatile U.S. import specialist, holding a U.S. Customs Broker license, with extensive customs broker operations, client management, consulting, and regulatory compliance expertise. Additional experience includes regulatory and financial risk assessments, root cause analysis with process control application, and management of multinational workforces. Focused industries include automotive and heavy truck, consumer/retail goods and heavy equipment.

## PROFESSIONAL EXPERIENCE

**Livingston International Professional Services Inc.** **2000 – 2019**  
(Formerly Vastera acquired by JPMorgan Chase Treasury in 2004 and subsequent acquisition by Livingston in 2012).

### Compliance

- **Director of Compliance** **2017 – 2019**
  - Responsible for import and export regulatory compliance for multi-national clients.
  - Implemented global Free Trade Agreements and Special Trade origin verifications on behalf of automotive and consumer/retail goods clients.
  - Successfully mitigated an \$800K penalty with U.S. Customs and Border Protection resulting in a reduction to \$7K for an automotive client.
  - Provided subject matter expertise and training on U.S. import regulations, related laws, and best practices for internal clients.
  - Ensured corporate compliance with U.S. Customs and Border Protection Customs Broker regulations (19 CFR Part 111).
  - Developed corporate Compliance Policies for internal team application.
  - Managed full life cycle of assigned audits in alignment with departmental procedures, client financial risk and internal control audits and delivering progress and closing reports to senior management and clients.
  - Reviewed regulatory articles and newsletters including internal and external client impact analysis.
  - Filed successful 19 CFR Part 174 Protests, 19 CFR § 162.74 Prior Disclosures, and CBP 28/29 Responses (e.g. value, HTS, and country of origin).

### Client Management

- **North American Client Director** **2015 – 2017**
- **Client Manager/Sr. Client Manager** **2001 – 2008**
  - Managed multi-national operation teams to meet client contractual requirements by responding to inquiries, identifying and assessing clients' needs, resolving problems, and following up to ensure satisfaction.
  - Developed Measurement Analysis (Metrics) of client Key Performance Indicators (KPI)
  - Conducted Customs Broker requests for proposal and transition of new broker for clients.
  - Published and implemented of Broker standard operating procedures (SOP)
  - Established vendor performance metrics by conducting customs broker entry audits and SOP adherence.
  - On-boarded major clients to managed services out-sourcing platform.
  - Facilitated clients Import Self-Assessment (ISA) program acceptance.
  - Supported regulatory compliance by overseeing internal and external audits to minimize compliance and financial risk.
  - Maximized team knowledge and productivity by effectively training, monitoring and directing employees in application of best practices and regulatory protocols.

### Consulting

- **Import Practice Leader (Director)** **2011 – 2015**
- **Senior Consultant** **2008 – 2011**
- **Consultant** **2000 – 2001**

- Delivered subject matter expertise for external clients on import compliance and best practices.
- Managed \$2.5M book of business, resulting in exceeding annual revenue targets and ensuring profitability.
- Conducted audits and assessments including risk, C-TPAT, ISA annual, due diligence (mergers and acquisitions) and government audit readiness for automotive/heavy truck, retail/consumer goods and heavy equipment clients.
- Instrumental in the development of a NAFTA qualification program for a multi-national client resulting in \$2.9M in duty refund and annual duty savings.
- Developed and implemented Compliance Improvement Plans for multiple clients based on identified risks.
- Authored import compliance manuals and desk level work instructions based on client business model.

### AutoAlliance International (Foreign Trade Zone)

**1995 – 2000**

- Management of an automotive OEM manufacturing Foreign Trade Zone (FTZ) resulting in annual million-dollar savings.
- Developed process to ensure timely reporting of FTZ required information to government authorities.
- Authored comprehensive FTZ compliance manual and work instructions, including regular FTZ compliance audits.

### Customs Broker and Freight Forwarder Work History

**1978 – 1995**

Multiple Customs Broker and Freight Forwarder progressive import roles with the most recent being:

- **JV Carr & Sons** Client Manager
- **Kuehne & Nagel** Import Manager
- **Nippon Express** Ocean Import and Export Freight Forwarding

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## ACCREDITATIONS

**U.S. Customs Broker License #10222**

February 1987

**International Customs Professionals Association (ICPA) Member**

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## REFERENCES

<b>David Rish, LCB</b> <a href="mailto:drish1@icloud.com">drish1@icloud.com</a>	President, Livingston International (2017-2019) (206) 890-3348
<b>Susan Pomerantz, LCB</b> <a href="mailto:susanpomerantz@hotmail.com">susanpomerantz@hotmail.com</a>	Sr. Director, Livingston International (Retired) (313) 617-9097
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