



First Sale for Export to U.S. Seminar

Register 

Date: Wednesday, December 4, 2019

Time: Registration – 1:30 p.m.–2:00 p.m. CST | Presentation – 2:00 p.m.–5:00 p.m. CST

Venue: KPMG Shanghai Office

K23 Hub, 23rd Floor, Plaza 66, Tower II

1266 Nanjing West Road

Jing'an District, Shanghai

Language: English (brief translation in Mandarin when needed)

Event Details

KPMG in China cordially invites you to join us on Wednesday, December 4, 2019, for a complimentary training seminar and networking event focused on the First Sale for Export principle which is being used by many U.S. companies.

The seminar will discuss the specific requirement of the First Sale for Export Principle and will also address common issues, compliance risks, leading practices and overall costs and benefits as it relates to implementing and maintaining a First Sale for Export Program.

Many U.S. companies are utilizing this planning strategy, especially companies which are facing higher tariff duties. However, the U.S. rules, rulings, and specific interpretations are not always easy to navigate. The seminar will examine how to establish the appropriate documentation and facts to satisfy a U.S. First Sale for Export declaration. It will also provide a unique opportunity to network with representatives from a range of companies with trade operations encompassing the United States and Asia.

The topics of the seminar will include:

- The First Sale for Export Principle

- Basic First Sale Requirements/Participation Benefits
- Potential First Sale Structures
- Review First Sale Transaction Documentations
- Advanced First Sale Topics

The seminar will be conducted in English and there will be brief translation in Mandarin when needed. The seminar will be free of charge.

This seminar is applicable to both importers and exporters of products to the United States as well as factories, vendors and buying agents. To RSVP and secure your seat, please register using the link above.

For inquiries, please email [Laura Xie](#), or call her at +86-21-2212-4089.

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