

ANDREW J. JOHNIAN

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OBJECTIVE

Proven research and analytical skills in graduate-level program and professional workforce. Ability to think at strategic, operational, and tactical level. Comfortable presenting information and recommendations. Possess leadership skills.

EDUCATION

Georgetown University **Washington, DC**
M.A. National Security Studies – 3.67 GPA *July 2018*

Coursework – National Security Law, Energy, Technology, and Security
Extracurricular – Georgetown Security Studies Review; Geopolitical Risk

Fairfield University **Fairfield, CT**
B.A. Political Science *cum laude* – 3.68 GPA; Minors: Economics, International Relations *May 2016*

Coursework - Micro/Macro Economics, International Trade, Political Economy, Comparative Economic Systems, Economic Development, Business Law

EXPERIENCE

Office for Administration and Finance – Governor Charles D. Baker **Boston, MA**
Fiscal Policy Analyst Intern *June-August 2016*

- Analyzed \$1.3 billion Unrestricted General Government Aid (UGGA) program finding municipalities with unequal per capita budget gaps received equal per capita aid payments, and municipalities with equal per capita budget gaps received unequal amounts of per capita aid
- Presented on program and previously proposed reform-formula involving Income Ratio, EQV Ratio, and Population to Governor’s fiscal analysts
- Produced tax policy memo analyzing economic feasibility of Sales Tax Holiday weekend
- Identified increased consumer spending (\$168 million), savings (\$24.6 million), job growth (600), and investment
- Analyzed \$300 million state revenue shortfall and examined discretionary government spending accounts

Political Campaign **Andover, MA**
Field Operative *September-November 2018*

- Educated constituents through direct voter contact informing them of candidate public policy positions. Assumed leadership responsibility for door-knocking campaign that reached 9,000 homes
- Utilized strong interpersonal skills to secure 50 new sign locations over 5-week period to increase support visibility, attract undecided voters, and motivate political base
- Analyzed campaign data into briefing materials for state representative and gave verbal briefings about constituent feedback, sign locations, survey results, campaign recruitment, and operational achievement
- Trained Asian-American supporters in i360 Call App usage to enhance communications and identify voters

Department of Homeland Security **Washington, DC**
Policy, Strategy, and Analysis Intern *June-August 2017*

- Analyzed intelligence sharing, workforce, and management deficiencies at DHS Fusion Centers. Provided recommendations to enhance intelligence operations, training opportunities, personnel allocation, and leadership in briefings to Director of Strategy
- Composed report of public opinion on cybersecurity, counter-narcotics, counterterrorism, aviation security, and immigration to be included in the Quadrennial Homeland Security Review appendix with written qualitative analysis accompanied by quantitative Excel data tables, charts, and visualizations
- Produced report on electric grid vulnerability. Analyzed data and provided recommendations on security issues, scientific/technological capabilities, legal/regulatory codes, and disaster-response operations

Homeland Security Committee – US Congress **Washington, DC**
Policy Intern *January-May 2015*

- Wrote policy memos analyzing terrorism, aviation security, border security, immigration, and disaster response in briefing materials for detailees in Coast Guard, Secret Service, FEMA, and GAO. Researched political, economic, and security issues for congressional trip to Iraq, Turkey, Israel, Germany, France, and Belgium.