



Trade Landscape Update and First Sale for Export Seminar



Date: October 16, 2019

Time: 2:00pm – 5:30pm

Location: Hong Kong

Register: <https://kpmg.eventbank.com/event/trade-landscape-update-and-first-sale-for-export-seminar-16025/>

Date Wednesday, October 16, 2019

Time 2:00 pm – 2:30 pm Registration
2:30 pm – 5:30 pm Presentation

Venue **KPMG Office**
8/F, Prince's Building
10 Chater Road
Central, Hong Kong

Language English (supported by Mandarin)

Event Details KPMG cordially invites you to join us on Wednesday, October 16, 2019, for a complimentary training seminar and networking event focused on both the U.S. – China trade landscape as well as the First Sale for Export principle which is being used by many companies to mitigate the impact of recent punitive China U.S. import tariffs.

The seminar will discuss the specific requirement of the First Sale for Export Principle and will also address common issues, compliance risks, leading practices and overall costs and benefits as it relates to implementing and maintaining a First Sale for Export Program.

Many U.S. companies are utilizing this planning strategy, especially companies which are facing higher tariff duties. However, the U.S. rules, rulings, and specific interpretations are not always easy to navigate. The training will examine how to establish the appropriate documentation and facts to satisfy a U.S. First Sale for Export declaration.

The training session will be conducted in English and supported by Mandarin.

This seminar is applicable to both importers and exporters of products to the United States as well as factories, vendors and buying agents. In addition, the session will also provide a unique opportunity to network with representatives from a range of companies with trade operations encompassing the United States and Asia. The topics of the seminar will include:

- U.S. – China trade landscape update
- The First Sale for Export Principle
- Basic First Sale Requirements/Participation Benefits
- Potential First Sale Structures
- Review First Sale Transaction Documentations
- Advanced First Sale Topics

This training will be led by senior professionals with extensive Trade and First Sale experience from the Trade & Customs practices of KPMG International's U.S. and Hong Kong member firms.

To RSVP and secure your seat, please register using the link above.

For queries, please email [Phoebe Tsang](mailto:Phoebe.Tsang) or call her at +852 3927 5624.

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