



# Invitation

**First Sale for Export Principle Training**

Tuesday 23 October 2018



**Date:** 23 October 2018

**Time:** 12pm – 5pm

**Location:** Hong Kong

Register



## Date

Tuesday October 23 2018

## Time

12-12:30pm Session I Registration

12:30 - 2:15pm Session I: Tariff Risk Mitigation Strategy - U.S. 301 List and China Retaliatory Tariff

2:15 - 2:30pm Coffee Break

2:30 - 3pm Session II Registration

3-5pm Session II: U.S. Tariff Risk Mitigation Strategy - First Sale for Export

Guests are welcome to join either one or both sessions.

## Venue

KPMG Office  
8/F, Prince's Building  
10 Chater Road  
Central, Hong Kong

## Event Details

KPMG International cordially invites you to join us on October, 23rd, 2018, for a complimentary training seminar and networking event. The event includes two sessions discussing tariff risk mitigation strategy.

Session I focuses on the U.S. 301 list and tariff on the goods import from China to U.S. This session will discuss the scope of the current U.S. 301 list, the affected products enter into the U.S. stream of commerce, and the possible tariff risk mitigation strategies. This session will also discuss current China retaliatory tariff toward the products import from the U.S. into China, the impacted merchandises, and possible mitigation strategies. Additionally, KPMG will address concerns and questions, leading practice in different industries, and possible alternatives to mitigate or reduce the impact of tariffs.

This session is applicable to both importers of products to the United States and China, as well as exporters, factories, suppliers, vendors, and buying agents work with China-U.S. trade.

Session II focuses on one of the tariff mitigation/reduction strategy for the products directly ship to the U.S. This U.S. tariff risk mitigation strategy, First Sale For Export principle, many U.S. companies are utilizing this planning strategy, but the rules and interpretations are not always easy to navigate. The training will examine how to establish the appropriate documentation and facts to satisfy a First Sale for Export declaration and explain practices that leading companies apply daily. This session will also address concerns and issues audience may have.

This seminar is applicable to both importers and exporters of products to the United States and China, as well as factories, suppliers, vendors and buying agents. There are Chinese speakers present for both sessions and assisting communications, guests are welcome to join either session or both sessions. In addition, the sessions will also provide a unique opportunity for participants to network with representatives from a range of companies with trade operations encompassing the United States and Asia.

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