



# KPMG TaxWatch Webcast

## First Sale for Export: Duty Mitigation in a Trade Sanction World

**Date:** Wednesday, August 1, 2018

**Time:** 2:00 p.m. - 3:00 p.m. (U.S. EDT)

[Register](#) 

The First Sale for Export (First Sale) Principle has been in place for many years as a duty savings strategy for U.S. importers, primarily in the U.S. apparel, footwear, and accessory retail space. More recently, however, given the activity that has resulted in higher tariffs on a wide variety of products being imported into the U.S., First Sale is growing in popularity as a tool to mitigate those higher duties across multiple industries.

Please join KPMG LLP's Global Trade professionals to learn about implementing the First Sale Principle in an expedited manner as part of your company's duty mitigation strategy. More specifically, we will focus on how companies implement and manage First Sale programs, and how companies that typically do not utilize First Sale are embracing the program on products not traditionally impacted by high tariffs.

In addition, KPMG's Trade professionals will discuss the findings of its 2018 First Sale client benchmarking initiative, including:

- Initial feasibility and confidentiality concerns
- Implementation process and timing
- Savings trends
- Overall participation in the program
- CBP enforcement

— Risk mitigation

This Webcast will be of greatest interest to import and export compliance and trade professionals and executives.

To register, please click [here](#).

### Speakers

**Irina Vaysfeld**

Principal, Trade & Customs Services practice, KPMG LLP

**James Mulvehill**

Senior Manager, Trade & Customs Services practice, KPMG LLP

After registering, you will receive details on how to log in to the webcast or dial in for audio only. Continuing professional education (CPE) credit is available to U.S. participants who meet the eligibility requirements.

We hope that you can join us for this event.

### Tap into KPMG's TradeNewsFlash

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