



First Sale for Export Principle Training



Date: 11 June 2018

Time: 2:00 – 5:00 pm

Location: Hong Kong

[Register](#)



Date Monday, 11 June 2018

Time 2:00 – 2:30 pm Registration
2:30 – 5:00 pm Presentation

Venue **KPMG Office**
8/F, Prince's Building
10 Chater Road
Central, Hong Kong

Event Details KPMG International cordially invites you to join us on Monday, 11 June 2018, for a complimentary training seminar and networking event focused on the First Sale for Export Principle as it relates to shipments entered into the commerce of the United States. KPMG will also address vendor issues/concerns, leading practices, and benefits as they relate to the First Sale for Export Principle.

Many U.S. companies are utilizing this planning strategy, but the rules and interpretations are not always easy to navigate. The training will examine how to establish the appropriate documentation and facts to satisfy a First Sale for Export declaration and explain practices that leading companies apply daily.

During this training, KPMG will also be discussing Section 232 and 301 tariffs. As these tariffs impact a wide swathe of industries and businesses, we would welcome all vendors and importers from all industries to attend this seminar. In addition to first sale, KPMG will be discussing various potential mitigation strategies that can be considered to lessen the impact of these tariffs on US importers.

This seminar is applicable to both importers and exporters of products to the United States as well as factories, vendors and buying agents. In addition, the session will also provide a unique opportunity for participants to network with representatives from a range of companies with trade operations encompassing the United States and Asia.

Agenda

- Registration/coffee
- The First Sale for Export Principle
- Basic First Sale Requirements/Participation Benefits
- Coffee Break
- Potential First Sale Structures
- First Sale Transaction Review
- First Sale LINK Portal Tutorial
- Advanced First Sale Topics
- Section 232 and 301 Tariffs
- 232 and 301 Mitigation Strategies

Instructors This training will be led by senior professionals with extensive First Sale experience from the Trade & Customs practices of KPMG International's U.S. and Hong Kong member firms.

Should you have any queries, please do not hesitate to contact [Kelly Nelson](#).

kpmg.com/cn/socialmedia



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