<u>William S. "Bill" Ansley, Jr</u> heads UPS Trade Management Services, Inc., operations. He is a third generation customs broker and seasoned logistics executive with experience operating multiple companies in the transportation and logistics arena.

Prior to joining UPS Trade Management Services, Inc. in 2002, Bill served as senior vice president and CIO of a warehouse based third party logistics company, where he also was responsible for sales and marketing. He has been president and COO of two different customs brokerage and freight forwarding companies, president of an insurance company, and senior vice president responsible for product development, sales and operations for an internet software company.

He has been active in industry associations and served for 10 years as a director and officer for the National Customs Brokers and Freight Forwarders Association of America.

A native of Atlanta, Bill holds a U.S. Custom Brokers License issued January 29, 1976.

MATT BELL is the Deputy Chief Compliance Officer, Chief Export Compliance Officer & Legal Counsel for ZTE Corporation and the Chief Compliance Officer & Legal Counsel for ZTE USA – in these roles, he splits his time between Texas and China. ZTE is one of the largest telecommunication companies in the world with offices in more than 160 countries and a workforce of more than 60,000 employees globally. Matt received his LL.M. with Honors from the John Marshall Law School in Chicago with dual concentrations in International Finance & International Trade. He received his JD from Faulkner University and his BBA from Oklahoma Christian University. Throughout his career Matt has worked with multiple companies under investigation or who reached significant settlements with the Department of Justice, OFAC, BIS, and the SEC. Matt enjoys helping companies through these challenges and working with the business leaders to see the Compliance Team as a strategic business partner to support a sustainable growth strategy.

**Alexander Capri** is a Senior Fellow and faculty in the Graduate School of Business, National University of Singapore (NUS).

<u>Kae-por Chang</u> is the Managing Director of Amber Road China. He is responsible for Amber Road operations in China and has led teams to enable multi-national companies such as GE, Bosch, Delphi, and Bayer to incorporate on-demand China Trade Management (CTM) solutions into their strategic and daily supply chain operations since 2007.

Prior to Amber Road, Kae-por has over 20 years of experience in global supply chain management, logistics, and regulatory compliance, both as an EY consultant in Boston and as a hands-on senior executive at Starter Corporation and Imagitas, a Pitney Bowes company. Mr. Chang received his master's degree from Dartmouth College and was certified by APICS at the CPIM level.

**Darlene Enlow** is the Global Trade & Customs Compliance Manager at Metso Minerals Industries, Inc. and is responsible for developing and managing an effective global compliance program. She has over 20 years' experience in the industry.

Metso is a world leading industrial company serving the mining, aggregates, recycling, oil, gas, pulp, paper and process industries. Metso has operations in 50 countries and delivers to more than 150 countries globally. Ms. Enlow is responsible for the development and implementation of documented and sustainable compliance processes and customs strategies for business units and facilities globally. In her role, she advises business units on a broad range of international trade matters, including import/export compliance, valuation, tariff classification, rules of origin, marking, strategic use of incoterms rules in purchasing and sales, bilateral and regional free trade agreements, anti-corruption compliance, duty drawback, export controls, economic sanctions, and other cross-border issues.

Prior to joining Metso, Darlene worked for General Electric as the Customs Compliance Project Leader for NAM where she focused on a wide variety of NAM customs compliance initiatives and was responsible for recovering over 50 million dollars in overpaid duty.

She is a Licensed Customs Broker and a Canadian Certified Customs Specialist.

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Jesse Goldman practices in the area of international trade and investment. Mr. Goldman has been counsel in numerous leading international trade and customs cases in Canada, and he has focused in recent years on international trade matters involving China. Mr. Goldman is recognized in Chambers Global: The World's Leading Lawyers for Business as a leading lawyer in International Trade/WTO, and Who's Who Legal: Canada 2010-2014 as a leading lawyer in Trade & Customs. Mr. Goldman has been appointed as Vice-Chair of the International Trade Committee of the Inter-Pacific Bar Association, is a Canadian delegate to the International Chamber of Commerce (ICC) Commission on Customs and Trade Facilitation and the Business Investment Advisory Committee (BIAC) China Task Force Working Group. He is a widely published author on international trade laws and policies, including Practical Law UK - International Trade and Commercial Transactions in Canada: overview and Getting the Deal Through - Trade & Customs in 2015 and 2016

<u>Larry Hanson</u> - PAST GOVERNMENT EXPERIENCE: Between 1986 and 1989, Mr. Hanson served as Assistant Regional Counsel for the U.S. Customs Service, now U.S. Customs and Border Protection. As in-house counsel for Customs, Mr. Hanson provided legal advice to Customs personnel including Port Directors and other Customs officials, Import Specialists, Inspectors, Special Agents, FP&F officers and other Customs personnel. Mr. Hanson was involved in the handling of civil and criminal investigations, audits, and other administration actions and was cross-designated as a Special Assistant U.S. Attorney representing Customs in U.S. Federal District Court. Finally, Mr. Hanson conducted internal training programs for Customs personnel including the Customs Law Course at the Federal Law Enforcement Training in Glynco, Georgia.

Since 1989, Mr. Hanson has assisted clients in the handling of penalty and liquidated damage claims, the detention, seizure and forfeiture of merchandise and other audits, civil and criminal investigations and similar actions taken by Customs and other governmental agencies that regulate imports and exports. Additionally, Mr. Hanson offers his experience in the development of international trade related compliance programs designed to prevent unwanted entanglements with the governmental agencies that regulate international trade. Mr. Hanson is US counsel for ICPA Inc.

<u>Derek Lee</u> is a Partner at PwC's regional Customs & International Trade practice based in Shanghai but also covering Hong Kong. He has been in the tax advisory role since 1999. Derek is very hands-on and has extensive experience in leading many advisory projects in the areas of customs & trade compliance, efficiency, and audit/investigation dispute resolution for some of the firm's most prominent clients.

Derek is a qualified AICPA and is therefore well positioned and experienced in advising companies in the topics of customs valuation and its implications on transfer pricing. He has conducted various training/discussion forums with China South Customs Officials on transfer pricing and customs valuation for related party transactions. Derek has also led various government projects in the customs & trade area.

He is very passionate in pursuing improvements for his clients in customs & trade compliance and efficiency, as well as other customs & trade areas, and brings deep expertise to his clients in areas such as customs classification, import/export procedures, non-tariff and licensing requirements, customs compliance and planning opportunities, market entry import strategies and regulatory requirements, country of origin, free trade agreements, duty relief programmes, bonded zones, bonded manufacturing, China processing trade and customs handbook management, Authorized Economic Operator programmes, customs & trade automation (e.g. Amber Road, Integration Point, SAP, Thomson Reuters, etc.), ecommerce customs & trade import models, voluntary disclosures, etc. He is an alumnus of Cass Business School and the London School of Economics and Political Science.

## **James Meares**

James has a broad background in major corporations; and was introduced to supply chain management across Asia in early 2000 while based in Singapore as regional supply chain manager for the polyolefin business of ExxonMobil Chemical. He later lead Brambles CHEP business unit heading up the Automotive and Asia businesses for supply chain equipment solutions, and while at Brambles entered the China and India markets. He then consulted privately in commercial strategy and business development before joining Integration Point opening the Australian office, and assuming responsibility for the Asia Pacific geography.

James has a Bachelor of Chemical Engineering from University of Melbourne and is a Board Member of UnitingCare Connections, a community organization creating opportunities for children, youth and families in need and facing disadvantage.

Charles T. Mooney is a Trade Compliance and Business professional that has designed and implemented effective trade compliance programs in challenging business situations and industries. He is Director of Global Trade Compliance at Xylem Inc. His experience includes Research, Operations and Marketing. He has combined this and applied it in the development and implementation of global trade compliance programs in diverse industries including materials for electronic assemblies and equipment for the transport and measurement of water. His expertise includes Customs, multinational trade agreements, their application to various global export regulations and the ITAR. He is a U.S. Licensed Customs Broker and has a Bachelor's Degree in Biology from Boston College, a Master's Degree in Chemical Engineering from the University of Massachusetts Lowell and an Executive MBA from Suffolk University.

Jay P. Nash is the Founder and Principal of Nash Global Trade Services. Mr. Nash has worked in the field of global trade controls and compliance for 12 years. He was a founding member of the firm SECURUS Strategic Trade Solutions, LLC, the 2016 World ECR "Export Controls Consultancy of the Year", and served as its Managing Director for Strategy and Development from 2010 – 2017 before establishing his own practice. Mr. Nash has helped companies in the aviation, telecommunications, automotive, IT, chemical, and industrial equipment sectors with classification and licensing determinations, license application processes, internal control procedure development, compliance audits, company trainings, and communication with licensing agencies across the globe. He is a guest instructor with the Export Compliance Training Institute (ECTI) and is a regular speaker and presenter at international export control conferences, including the ICPA China and Asia conferences and the annual SMi Defence Exports Conference in Europe. He currently serves on the Editorial Board of the World Export Control Review and he frequently writes on global export control topics. He received his Juris Doctor from the University of Iowa College of Law and his Master of Arts in International Security Studies from the Georgetown University School of Foreign Service. Mr. Nash has lived and worked in Beijing, China and he is proficient in Mandarin Chinese.

<u>Frank Pan</u> is a senior associate of Baker & McKenzie's Shanghai Office, with more than 10 year experience in Customs and trade practice. He works in a broad range of trade actions, including advising various multinational companies on trade law compliance, transfer pricing, indirect tax optimization and other PRC regulatory, tax and customs issues related to supply chain planning and managing disputes with PRC Customs. Before joining Baker & McKenzie, Frank was a junior partner with a boutique PRC trade law firm

Ms. Sally Peng is a Member with Sandler, Travis & Rosenberg Ltd., resident in the Hong Kong office. Her practice is focused on trade regulations and customs law, trade remedy law, foreign investment and supply chain structuring and compliance. Prior to joining ST&R, Ms. Peng served as attorney for a U.S. private equity fund focusing on security regulations for Chinese issuers. Her experience includes advising a variety of Chinese companies on commercial transactions such as public financing, mergers and acquisitions, and private placement of securities. She has also been involved in legislative lobbying for the health and medical industry and gained significant legislative experience working for a city counselor and congressional representative in Taiwan. Ms. Peng is fluent in English, Mandarin and Taiwanese. She holds a bachelor's degree from the National Chengchi University College of Law in Taiwan, a law degree from the University of Florida Levin College of Law, and a diploma from the Peking University Law School.

<u>Nicholas Stipp</u> is Director of Asia Operations for the Global Trade Business of Thomson Reuters. In this role, he leads a team of international customs and trade specialists across Asia. This team is actively localizing a suite of products under the ONESOURCE Global Trade brand.

ONESOURCE Global Trade is a comprehensive global trade management solution that enables companies to automate and manage complex global trade processes, comply with customs regime protocols, and ensure tax and tariff compliance. The first global solution of its kind, ONESOURCE Global Trade interoperates/integrates with leading ERPs, such as Oracle and SAP, and enables seamless global trade management and compliance across enterprises.

Originally from Vancouver, he has been based in Singapore since August 2015. Prior to Singapore, he worked with Thomson Reuters in Beijing, New York and Philadelphia. Nicholas holds Bachelor's Degrees from the Wharton School of the University of Pennsylvania and an MBA from New York University's Stern School of Business

<u>Harry Zhang</u> is Vice President, China Customs Consulting and Compliance, for Sandler, Travis & Rosenberg Ltd., based in the China and Hong Kong region. He assists clients with a wide range of international trade and China Customs-related affairs including tariff classification, valuation, import licenses, free trade agreements, free trade zones, bonded operations, logistics management, inspection and quarantine, customs audit and anti-smuggling case defense, compliance programs, reviews and training, and dispute settlement.

Mr. Zhang brings vast experience in China Customs matters to ST&R. He served for six years with China Customs, holding positions in the Investigation, Audit and Risk Management divisions. Before leaving

government service, he served as a section chief in the Division of Administrative Legal affairs of China Customs. This experience aids Mr. Zhang in applying his knowledge and insights to assisting clients with navigating customs laws and regulations at the local and regional levels as well as with the General Administration of Customs in Beijing. Following his tenure with the government, Mr. Zhang worked for six years as an executive with a global professional services firm overseeing trade and customs management services in the South China region.

Mr. Zhang holds a bachelor of law degree from the South China University of Technology. He is fluent in Mandarin, Cantonese and English.