

**Patrick W. Doherty**  
15 Colby Court  
Sacramento, CA 95825  
650-238-8764  
patrickmarie99@hotmail.com

## **RESUME**

### **PROFESSIONAL DELIVERABLES & ACCOMPLISHMENTS:**

Extensive experience in international trade and export/import operations for multi-national corporations has created the professional maturity and technical expertise that will deliver compliant, efficient, and profitable results. Having managed processes for U.S. Customs compliance, free trade filings, manufacturing logistics operations, and customs brokerage relationships, this experience will be utilized to achieve significant benefits.

### **MAJOR EXPERIENCE:**

#### **Gap, Inc. - International Trade Compliance – Manager - January 2008 to August 2016**

Responsible for U.S. Customs import transaction management processes to ensure proper valuation of merchandise. Development of Reconciliation Prototype procedures to enhance post entry filing efficiencies and increase duty refunds. Responsible for Importer Self Assessment compliance reporting, First Sale transactions & audits, and all duty accounting procedures.

#### **International Trade Consultant: 2006 & 2007**

Assist major clients such as Cisco Systems, Inc. with U.S. Export Administration Regulation compliance for international transactions via contract with Pitney Bowes Management Services, LeapFrog Enterprises, Inc. to improve Asian manufacturing operations and worldwide logistics, and SV Probe, Inc. to develop international logistics processes for semiconductor devices.

#### **Tradwin, LLC (Subsidiary of Expeditors International, Inc.) – Senior Consultant - 2005**

Assisted clients of Expeditors International, Inc. with U.S. Customs import compliance matters and secured major contracts for implementation of import processes such as Reconciliation Prototype development for Seagate Technologies.

#### **Ingersoll-Rand Company – International Logistics Manager: March 1985 to January 2005**

For the Schlage Lock Manufacturing Division, responsible for global compliance and logistics matters for manufacturing subsidiaries in the US, Mexico, and Canada including foreign sourcing, analysis of trade law, and documentary processes such as C-TPAT.

Responsible for project management for foreign operations such as incorporation of foreign subsidiaries, expansion of existing foreign manufacturing facilities, and closure of facilities.

Responsible for all U.S. Customs compliance and transaction matters including Actual Cost Submission, Reconciliation Entry, NAFTA, and GSP filings.

Responsible for Bill of Material development and material flow processes to enhance foreign manufacturing and distribution of finished products via warehouse operations, supply chain management, and third party logistics providers related to inter-company sales transactions.

Responsible for global sales operations including banking transactions and contract obligations.

**Consolidated Freightways Incorporated - Account Executive: May 1983 to March 1985:**

In the Export-Import Division, responsible for sales and customer relations in Northern California for ocean transportation, freight forwarding, ocean & air customs brokerage, warehousing, and related domestic transportation requirements for logistics accounts.

**Catholic Relief Services - Program Assistant: August 1979 to August 1982:**

In West Africa (Sierra Leone & Upper Volta/Burkina Faso), responsible for international relief agency operations involving distribution of over \$30,000,000 in food supplies from US Government and European Economic Community.

**OTHER EXPERIENCE:**

**Campaign Director - Community Counseling Services Co., Inc. - San Francisco**  
September 1982 to April 1983

Directed \$2,000,000 fund raising project for major non-profit organization.

**Foreign Language Teacher - St. Ignatius College Preparatory - San Francisco**  
January 1978 to July 1979

Spanish and French instruction for advanced students.

**Commercial Language Instructor - Institut Francais de Gestion - Paris, France**  
January 1977 to December 1977

English language training for French professionals.

**Migrant Children Primary Education - Granger Public Schools - Granger, WA**  
September 1975 to June 1976

Development of English language programs for Mexican-American farm children.

**Peace Corps Volunteer - U.S. Peace Corps - Ecuador**  
January 1973 to August 1975

Instruction in mechanized agriculture at state operated technical school.

**Mechanized Agricultural Field Operations - Lesco Seed & Co. - Watsonville, CA**  
January 1972 to November 1972

Operation of mechanized agricultural field equipment for row crop production of vegetables.

**EDUCATION**

University of Redlands - Bachelor of Arts Degree - Theology & Philosophy - 1972

**PROFESSIONAL CREDENTIALS**

Language Proficiency Rating - French - Alliance Francaise - Paris, France - 1977

Language Proficiency Rating - Spanish - U.S. State Department - 1975