

# James Paul Corpstein

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Experienced international compliance professional and licensed attorney at law. Driven by legal problem solving and business creativity. Proven leadership of diverse operational and compliance teams, and creating value through effective international supply chain management. Passionate about international private law transactions, arbitration and corporate compliance programs.

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## PROFESSIONAL EXPERIENCE

**J.R. Simplot Company, Boise, ID | *Import/Export Compliance Manager*** 2008 – Current

- Head of the International Trade Compliance Team responsible for regulatory compliance programs for a multi-billion dollar global agribusiness company.
- International trade subject matter expert, supporting sales, procurement and transportation.
- Manage global customs brokers and freight forwarders through rate negotiations, leveraging companywide volumes, tracking key performance indicators, dispute resolution and shipment coordination.
- Generated annual cost savings of approximately \$150,000 through account consolidation and rate negotiations.

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**Nunhems USA, Inc., Parma, ID | *Traffic Manager*** 2007 – 2008

- Responsible for: international trade compliance with multiple U.S. federal regulatory agencies, risk monitoring and reduction, export licensing, phytosanitary certification, document retention and compliance program development.
- Negotiated carrier and international trade agent rates and generated annual cost savings of over \$100,000.
- Facilitated cross-departmental implementation of sales and marketing strategies.

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**Micron Technology, Inc., Boise, ID | *Import Coordinator*** 2000 – 2007

- Remotely imported raw materials, WIP inventory, finished goods, and other semiconductor technology while coordinating with international suppliers, distributors and related entities.
- Ensured compliance with US Customs and Border Protection and other governmental agencies through coordinated documentation audits and amendments, direct communications with regulatory officials, and broker management.

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## EDUCATION | CERTIFICATES | AFFILIATIONS

**University of Idaho College of Law, Boise, ID** 2015

- Doctor of Jurisprudence
- International Law Students Association – President
- 3.04 GPA Cumulative (With Full Time Career)

**Boise State University, Boise, ID** 2006

- Bachelor of Business Administration – International Business Management
- Minors in Finance and Japanese

**Santana High School, Santee, CA** 1999

- Honors Graduate
- Student body leader, cross country captain, football, basketball, track and field team member

**Idaho State Bar** May 2016

- Licensed Attorney: Idaho and District of Idaho

**U.S. Customs and Border Protection – Department of Homeland Security** 2007 – Current

- Licensed Customs Broker

**Idaho District Export Council** 2007 – Current

- Former Treasurer and Active member

**Agricultural Transportation Coalition – *Corporate Member*** 2008 – Current

**International Compliance Professional Association - *Member*** 2010 – Current

**National Customs Broker and Freight Forwarder Association – *Certified Customs Specialist*** 2012 – 2014

<b>Idaho State Bar – International Section –Member</b>	2012 – Current
<b>International Law Society – Concordia Law – President</b>	2013 – 2014
<b>Student Bar Association – Concordia Law – Treasurer</b>	2013 – 2014
<b>Catholic Charities of Idaho – Asylum and Immigration – Pro Bono/ Volunteer</b>	2013 – 2014
<b>Idaho Business Review – Accomplished Under 40 – Award Recipient</b>	2014
<b>International Law Students Association – University of Idaho – President</b>	2015
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## TRADITION OF PERFORMANCE EXCELLENCE

- Creative Problem Solving
- Implement Positive Change
- Plan & Coordinate Complex Activities
- Initiate Action & Deliver Results
- Economize & Reduce Costs
- Problem Identification & Resolution
- Team Oriented Mindset
- Proven Regulatory Compliance Leadership
- Self-Motivated Independent Worker
- Program Management
- Comprehensive Listening Skills
- 10+ Years International Expertise

### Creative Problem Solving

U.S. Customs required my employer to keep hard copies of their import documentation for five years, and if not produced on demand could cost \$10,000 each. I coordinated with and U.S. Customs and developed a digitalization process for record keeping. This saved time and costs by ensuring documents were secure, legible, instantly accessible, and eliminated the need for physical storage.

### Initiate Action & Deliver Results

Crucial Technology (subsidiary of Micron) had no procedure in place to regulate Customs compliance with international postal shipments. I reviewed Customs regulations on mail shipments and other government documentation, and worked with the Receiving Department to monitor information about each shipment. The information and findings in my report resulted in a current risk evaluation, as well as legally compliant operating procedures.

### Economize & Reduce Costs

Nunhems' (division of Bayer Crop Science) transportation costs was increasing for over five years without receiving corresponding discounts from increased volumes with carriers. Through analysis, negotiation, and leveraging corporate discounts, our conservative cost savings totaled over \$100k per year. Similarly, I have reduced costs at the J.R. Simplot Company by an estimated \$150k per year through management and rate negotiation of courier services.

### Problem Identification & Resolution

The J.R. Simplot Company did not have a standard methodology to manage the reporting of export information, including licensing, to the US Census. I developed a detailed master spreadsheet of all goods and related export data in order to provide clarity to internal users and trade partners. This provided the necessary information to ensure accurate reporting to meet regulatory requirements and to reduce risk.

### Professional Community Development and Service

Since 2008 the US economy has often been tough for prospective job seekers. Through a previous connection with a career development company, I have volunteered to meet with dozens of in-transition professionals to provide guidance, resume feedback, networking leads and to practice their interviewing skills. Similarly, I have an annual invitation to Boise State University to speak with International Business and Supply Chain Management students about their fields of interest, networking strategies, available certifications, and one on one meetings. This has resulted in a number of successful matches, and has expanded my network throughout the Boise area. Lastly, while in law school, I assisted African refugees in apply for and preparing for the naturalization examination as pro bono service. #

*"James is one of the few people in the state to hold a U.S. Customs broker license... with a historic (national) pass rate of 3%-11%... he passed on his first attempt, again while working a full-time career. James now manages the import/export operations of one of Idaho's flagship companies and is considered a subject-matter expert in the field."*

– Patrick Collins | Regulatory Compliance Administrator | Micron Technology, Inc.

*"I worked most closely with James during his senior year in college, in the capstone course for the International Business program... Watching his performance on this and other projects, I think James has very strong creative problem solving skills, can work effectively in a team, and is able to ensure completion of projects on time and with high quality."*

– Nancy K. Napier, PhD | Executive Director Centre for Creativity and Innovation | Boise State University

*"In law school, James has distinguished himself with his analytical abilities, his consideration of the real-world impacts of regulatory regimes, his excellent oral and written communication skills, and his work ethic. I strongly recommend him for a position as corporate counsel or in corporate compliance."*

– Wendy Gerwick Couture | Associate Professor of Law | University of Idaho