

Philip Hover-Smoot

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[PREPARED TO RELOCATE]

EXPERIENCE

ESTERLINE CORPORATION (NYSE: ESL)

9/15 – PRESENT

GLOBAL TRADE COMPLIANCE PROJECT MANAGER

BUENA PARK, CALIFORNIA

- Responsible for leading integration & application of Global Trade Controls policy across the organization
- Report directly to Unit President for Aerospace/Defense manufacturer's 1,300 employee division
- Facilitate effective & compliant international traffic (ITAR) to, from & between multiple global sites & customers

INTEL CORPORATION (NYSE: INTC)

5/15 – 9/15

GLOBAL TRADE COMPLIANCE ANALYST

SANTA CLARA, CALIFORNIA

- Facilitation of **comprehensive controls** to ensure compliance with domestic and foreign **trade regulations**
- Prime point of contact for **third party logistics** and **supply chain** partners

EXPEDITORS INTERNATIONAL (NYSE: EXPD)

9/14 – 5/15

LICENSED CUSTOMS BROKER & AIR EXPORT OPERATIONS

SAN FRANCISCO, CALIFORNIA

- **Customs, Dept. of State, Defense Dept. policy expert (CJ, EAR, ITAR, ECC)**
- Handle all import & global logistics from delivery at origin to port clearance for major airlines, aerospace & defense firms)

HOVER PROPERTIES

11/11 – 4/14

PROJECT MANAGER

LOS GATOS, CALIFORNIA

- Ran **simultaneous projects** at properties spread throughout the San Francisco Bay Area.
- Responsible for project **planning, budgeting, forecasting and contract drafting and compliance**

EDUCATION

JD / MBA

8/08 – 5/12

DRAKE UNIVERSITY

Coursework in: **Int'l Trade, Int'l Intellectual Property, Trademark, Copyright, Contracts, Insurance**, etc.

Dean's List; Dean's Service Award

Arts & Law Society (Founder)

Consistently Ranked in the Top 25 Intellectual Property Programs in the U.S.

Graduate Cert.

3/11- 3/13

STANFORD UNIVERSITY

International Security Studies & Foreign Policy

Graduate Level Coursework in: Intelligence Strategy, American Foreign Policy, Technology & National Security

IATA – AvMP Program

5/10- 3/11

STANFORD UNIVERSITY - IATA

Aviation Systems & Air Trans. Financial Strategy, Air Cargo & PMP Methods

B.A.

9/02 – 6/07 (DOUBLE MAJOR)

UNIV. OF CALIFORNIA SANTA CRUZ

History of Art & Visual Culture (East Asian Religious Semiotics)

History (Modern History of Asia & the Islamic world)

Chair of the Student Senate (Elected)

PROFESSIONAL LICENSURE & PROFESSIONAL ORGANIZATIONS

LAW LICENSE – STATE OF CALIFORNIA

#291273 (CALIFORNIA STATE BAR)

U.S. CUSTOMS BROKER LICENSE

#29816 (CUSTOMS & BORDER PROTEC.)

ORANGE COUNTY CENTER FOR INTERNATIONAL TRADE – GLOBAL TRADE & LOGISTICS

ADVISORY BOARD MEMBER

AMERICAN BAR ASSOCIATION CUSTOMS LAW SUB-COMMITTEE

MEMBER

IATA - AvMP LICENSE [STANFORD UNIV. AVIATION MANAGEMENT PROGRAM]

#7904101729 (IATA)

IATA - DANGEROUS AIR CARGO CERTIFICATION

IATA

IATA-FIATA CERTIFICATION

IN PROGRESS

AWARDS & RECOGNITION

EXPEDITORS EXCELLENCE AWARD

2015

DRAKE LAW SCHOOL DEANS LIST & DEANS SERVICE AWARD

2009 & 2011

ONLINE MEDIA

TWITTER

@PACIFICAIRSPACE

DOMAIN

PACIFICAIRSPACE.COM

LINKEDIN

LINKEDIN.COM/IN/PHILIPHOVERSMOOT

PROFESSIONAL REFERENCES AVAILABLE UPON REQUEST
