

Harvey Karlovac

International Trade Compliance (Attorney and customs broker)

hkarlovac@yahoo.com

Summary

Attorney and customs broker. Specialties: International trade compliance aspects of importing and exporting goods, software and technology globally.

Experience

Americas Trade Policy Manager at AT&T

January 2011 - Present (4 years 11 months)

Reporting to head of international trade compliance for the enterprise globally Import and export compliance for the Americas (US, Canada, and Latin America) Manage global HS and ECCN classification database for internal and customs broker users Policy & Procedures Design/Implementation Corporate Customs Strategy & Planning Multinational Project Management EAR, including ENC and Self-Classification Registrations Deemed exports Conduct risk assessments

Senior Manager, International Trade Compliance at AT&T

December 2008 - January 2011 (2 years 2 months)

Position is responsible for leading and developing a robust International Trade Compliance Program for the Supply Chain organization. 1. Monitor, assess and manage international trade compliance risk 2. Develop and document internal controls to address current and potential trade compliance risks 3. Support international trade compliance policies for the enterprise. 4. Lead, manage and develop global staff in fulfilling trade compliance functions 5. Manage outsourced functions and outside contractors 6. Create and implement record keeping procedures, including obtain necessary trade documentation from clearance agents, and maintain trade documentation record keeping electronic repository 7. Create and implement import and export clearance agent manuals 8. Maintain global HS and ECCN classification database and communicate use to customs brokers and internal stakeholders 9. Create and implement import and export post entry review procedures 10. Perform Quarterly post entry reviews and prepare quarterly agent scorecards 11. Prepare and present trade compliance updates to management, and advise leadership on trade compliance issues 12. Obtain and manage trade data from transportation and clearance agents 13. Manage Customs ACE accounts for the enterprise, and obtain US government export data 14. Update Corporate Compliance Verification Form 15. Conduct supplier RPL screening 16. Manage relationship with trade compliance software vendor 17. Escalate government inquiries and audits and risk areas as appropriate, and act as lead for any applicable government inquiries and audits 18. Act as SME for contract managers on international trade compliance issues 19. Advise on appropriate trade compliance language in Contract Clause Bank, purchase orders and RFI's/RFP's

Director, International Valuations & Audit at Skechers USA, Inc.

November 2007 - December 2008 (1 year 2 months)

1. Responsible for customs valuation of imports into US and other countries
2. Manage consultants in other countries
3. Manage customs audits in other countries
4. Support inventory management software implementation at bonded warehouse
5. Prepare and maintain policies and procedures in value and related areas
6. Conduct internal audit for import and export compliance

Customs and Trade Compliance Manager at KPMG

January 2005 - November 2007 (2 years 11 months)

1. Apply compliance requirements to operational environments in light of business needs
2. Consider impact of observations and make recommendations for corrective action
3. Conduct internal import and export compliance reviews
4. Evaluate potential financial statement impact under SOX of import and export internal controls
5. Prepare ISA applications
6. Evaluate appraisal methodologies
7. Consider customs impact of transfer pricing strategy
8. Review related party compliance with 1059A
9. Prepare protests and prior disclosures
10. Create policy manuals, desktop procedures, broker directives, and internal control programs
11. Reduce duty obligations through preferential duty programs and First Sale for Export valuation
12. Prepare country of origin marking ruling request
13. Analyze compliance with FTZ requirements
14. Conduct drawback internal review
15. Prepare remedial actions for Focused Assessment Compliance Improvement Plans
16. Investigate other agency requirements such as FDA
17. Determine application of the EAR and denied parties lists
18. Applied other export control regimes

Customs Attorney at Barnes,Richardson&Colburn

June 2001 - December 2004 (3 years 7 months)

*Represented clients in administrative proceedings, audits, focused assessments, and due diligence efforts involving Customs and other regulatory agencies, such as FDA, DEA, BIS, DOD, and the Canada Border Services Agency. *Represented clients before the Court of International Trade, federal district court, or the Court of Appeals for the Federal Circuit for issues of 9802 treatment, classification, drawback, and COGSA cargo claims. *Saved clients duty payments through application of preferential duty and duty reduction programs, such as NAFTA, GSP, 9802, Foreign Trade Zones, drawback, and agricultural and military goods exemptions.

Import manager at Motorola

March 2000 - May 2001 (1 year 3 months)

*Managed \$194 million in annual imports for a business group's supply chain operation *Responsible for the group's exercise of reasonable care in its importations, as well as active in export compliance efforts
*Managed staff of import analysts *Managed outside customs brokers *Responsible for classification of product and updating of parts database *Ensured prompt and effective entry of goods *Conducted self-audits
*Maintained ISO certification *Met and exceeded operational performance metrics, including cycle time

Customs broker and forwarder at R.S.Express

March 1998 - March 2000 (2 years 1 month)

*Customs compliance and post-entry matters *Export regulatory compliance *Forwarding and NVO operations by air, land, and ocean *Drawback applications and claims *Security matters and tariff issues

Languages

English	(Native or bilingual proficiency)
German	(Professional working proficiency)
Italian	(Limited working proficiency)
Croatian	(Limited working proficiency)
French	(Elementary proficiency)

Skills & Expertise

Customs
Trade Compliance
International Trade
Customs Regulations
Export Controls
Import

Education

Indiana University School of Law—Bloomington

J.D., Law, 1988 - 1991

Washington University

B.A./B.A., Political Science/German, 1983 - 1987

The University of Bonn

University of California, Los Angeles

University of California, Los Angeles

University of California, Los Angeles

University of California, Los Angeles

University of California, Los Angeles

University of California, Los Angeles

University of California, Los Angeles

Honors and Awards

Toastmasters CTM

Interests

Goethe Institut - Zertificat Deutsch fuer den Beruf (Kurs Kommunikationstraining fuer den Beruf)

Certifications

Duolingo Italian Fluency: Intermediate (Estimated)

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[Contact Harvey on LinkedIn](#)