



GATEWAY TO GLOBAL CAREERS

DIRECTOR OF GLOBAL TRADE COMPLIANCE

This position is responsible for designing and implementing the companies global trade compliance program, under the general supervision of the Chief Compliance Officer. This individual must be an articulate, energetic and persuasive professional who can communicate the importance and operational know-how of international trade compliance to a broad range of management and employees.

The Director of Global Trade Compliance will provide leadership and expertise for the development of the global trade compliance program, which will include company-wide policies, procedures, training and monitoring covering at least the following program elements:

- Restricted party screening
- Identification and management of export restricted products, end users and end uses
- Export license management
- US (OFAC), EU and other economic sanctions
- Customs and import compliance in multiple jurisdictions, including product classification, valuation and country of origin
- NAFTA and other free trade agreements
- Product marking and labeling for country of origin
- Anti-boycott compliance

Essential Duties and Responsibilities

- Assess trade compliance related risk throughout the global organization
- Design a company-wide organizational structure and systematic and practical approach to addressing and managing trade compliance risk
- Draft top level policies and procedures; obtain buy in from relevant stakeholders
- Communicate persuasively regarding trade compliance risks and program needs with management and employees at all levels of the organization
- Engage with leaders of other related business functions such as sales, finance, IT, procurement, supply chain, logistics, human resources, legal, and regulatory compliance
- Develop and present training programs; ensure that all relevant employees receive training
- Develop and provide leadership to a network of trade compliance coordinators throughout all business segments and regions
- Ensure the full deployment of the global trade compliance program throughout the organization
- Represent the company to government regulatory bodies on trade compliance issues
- Provide technical and business process related advice on trade compliance matters
- Assist the legal team with internal and external investigations related to trade compliance issues, voluntary disclosures, and litigation
- Engage and supervise outside consultants and other resources
- Formulate budget requirements and manage to those requirements

Required Skills

- Subject-matter expertise in all relevant areas of trade compliance
- Proven ability to identify areas where process improvement is required, to develop process improvements with businesses, and to assist businesses in implementing those improvements



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- Demonstrated leadership ability
- Demonstrated problem-solving ability, communication skills, and cross-cultural awareness
- Detail oriented, possessing good analytical skills; able to anticipate problems and diffuse situations
- Self-motivated and able to simultaneously manage multiple time-sensitive tasks
- Working knowledge regarding the service capabilities, roles and responsibilities of customs brokers, freight forwarders and logistics service providers

Required Experience

- Bachelor's degree required, preferably in supply chain management, logistics, business, engineering or a related field, or an MBA in supply chain management or logistics
- Customs broker license preferred
- At least ten years of experience in international trade compliance
- Demonstrated experience developing and implementing a global trade compliance program for a multi-national organization
- Experience with SAP and GTS preferred
- Ability to travel domestically and internationally (up to 50%)
- 10+ years of experience required