



Free, Educational Webcast:

**Utilizing WCO Explanatory Notes & Preparing for the 2017 Update**

**Wednesday, October 21, 2015 at 10 a.m. Eastern/ 3:00 p.m. Europe Time**

**Hosted by Integration Point and Grayston & Company**

The World Customs Organization (WCO) maintains the harmonized schedule that 180 countries use as the base for their import/export tariff schedules. When classifying products, it is best to start at the WCO 6-digit level and then work down to a specific country level. Why? There are intrinsic benefits to classifying your products at the global level first, especially if combining the WCO harmonized schedule with the Explanatory Notes. The WCO Explanatory Notes provide a better description for each HS number using common, day-to-day terminology instead of the legalese found in most harmonized schedules, and also contain all classification opinions from the WCO. But how can your company benefit from the use of the WCO Explanatory Notes?

We invite you to join Integration Point and Grayston & Company for a **60-minute educational webcast on Wednesday, October 21, 2015 at 10:00 a.m. Eastern/ 3:00 p.m. European Standard Time**, to learn how companies are using the WCO Explanatory Notes today and how your company could benefit. The presenters - **John Grayston, Founding Member – Grayston & Company, Brussels, and Angela Chamberlain, Vice President – Global Trade Content at Integration Point**, will walk attendees through the basics of the WCO Explanatory notes, where to find classification opinions, how to use both to your advantage, and what to do when discrepancies arise. The presenters will also discuss the upcoming 2017 WCO HS updates and what you can start doing now to prepare for the changes.

Attendees will walk away from the webcast with knowledge of the following:

- Background of the WCO Harmonized Scheduled and the Explanatory Notes
- Process to classifying on a global basis using the WCO Explanatory notes
- Benefits of the WCO Explanatory Notes
- How companies are using the WCO Explanatory Notes
- What happens when discrepancies arise between WCO Explanatory Notes and the country level tariffs
- 2017 WCO Updates and how to start preparing

There will be a Q&A session following the webcast, as well as continued dialogue on the [Global Trade News blog](#).

[Register now](#) for this educational webcast on the WCO Explanatory Notes and the 2017 WCO Updates.

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