

The First Sale for Export Principle

KPMG is offering a complimentary First Sale for Export Principle training seminar for importers, exporters, factories, vendors, and buying agents. KPMG will be offering these sessions in both English (morning session) and Mandarin (afternoon session). When registering please choose which session you would like to attend. You can attend both sessions if you choose to.

Date March 10, 2015

Location KPMG
28th Floor, Oxford House
Taikoo Place, 979 King's Road
Island East, Hong Kong

Summary KPMG International cordially invites you to join us on Tuesday, March 10, 2015, for a complimentary training seminar and networking event focused on the First Sale for Export Principle as it relates to shipments entered into the commerce of the United States. KPMG will also address vendor issues/concerns, best practices and benefits as it relates to the First Sale for Export Principle

Many U.S. companies are utilizing this planning strategy and the rules and interpretations are not always easy to navigate. The training will examine how to establish the appropriate documentation and facts to satisfy a First Sale for Export declaration and explain practices that leading companies apply daily.

KPMG will also provide an overview of KPMG LINK Portal, an online platform of integrated modules that enhances KPMG's ability to manage first sale engagements. This online interface provides automated, real-time access to project tasks, status, and data; resulting in increased project efficiency.

The training is applicable to both importers and exporters of products to the United States as well as factories, vendors and buying agents. In addition, the session will also provide a unique opportunity for participants to network with representatives from a range of companies

Date
March 10, 2015

Location
KPMG
28th Floor, Oxford House
Taikoo Place, 979 King's Road
Island East, Hong Kong

Time
8:30 a.m.–5:30 p.m.

RSVP
[Dale Genetti](#)

with trade operations encompassing the United States and Asia.

Agenda

Morning (English):

- 8:30 a.m.–9:00 a.m. Registration/coffee
- 9:00 a.m.–9:30 a.m. The First Sale for Export Principle
- 9:30 a.m.–10:00 a.m. Basic First Sale Requirements/Participation Benefits
- 10:00 a.m.–10:30 a.m. Potential First Sale Structures
- 10:30 a.m.–11:00 a.m. Testing First Sale Transactions
- 11:00 a.m.–11:15 a.m. Coffee Break
- 11:15 a.m.–12:30 p.m. First Sale LINK Portal overview

Afternoon (Mandarin):

- 12:30 p.m.–2:00 p.m. Registration/sandwiches and beverages
- 2:00 p.m.–2:30 p.m. The First Sale for Export Principle
- 2:30 p.m.–3:00 p.m. Basic First Sale Requirements/Participation Benefits
- 3:00 p.m.–3:30 p.m. Potential First Sale Structures
- 3:30 p.m.–4:00 p.m. Testing First Sale Transactions
- 4:00 p.m.–4:15 p.m. Coffee Break
- 4:15 p.m.–5:30 p.m. First Sale LINK Portal overview

Instructors

This training will be led by senior professionals with extensive First Sale experience from the Trade & Customs practices of KPMG International's U.S. and Hong Kong member firms.

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邀请帖

首次销售原则

此免费研讨会适合任何与美国有货物往来的进出口商、工厂、供货商以及采购代理。毕马威将以英文形式（上午场）和普通话形式（下午场）进行此研讨会。请您在登记时选择参加哪一场研讨会。您也可以选择同时参加上述两场研讨会。

日期

2015年3月10日

地址

毕马威 (KPMG)

香港鲷鱼涌英皇道 979
号太古坊濠丰大厦28楼

日期: 2015年3月10日

地点: 毕马威 (KPMG)
香港鲷鱼涌英皇道 979号太古坊濠丰大厦28楼

简介: 毕马威国际诚邀您参加于**2015年3月10日**所举办的免费研讨会。此研讨会主要涉及美国的首次销售原则，因此与输美销售货物有关。毕马威也会触及供应商方面存在的问题及有关担忧、有关最佳实操以及好处。

现时有许多美国公司都正在运用这个原则，不过其规定和解释并不十分容易驾驭。这次研讨会将会探讨满足首次销售原则所需具备的文档要求和事实条件，以及介绍处于领导者地位的公司所采用的一般做法。

毕马威将会介绍一个结合不同程序，能让毕马威更有效处理有关首次销售的业务的网上平台，名为「**KPMG LINK Portal**」。该网上平台界面可就专案的工作项目、工作状态和数据提供自动化及实时的访问，从而增加了专案的效率。

此研讨会适用于与美国有货物往来的进出口商、工厂、供货商以及采购代理。该活动亦会为参加者提供一个难得的交流机会，与会者可通过这次研讨会接触到美亚之间开展货物的各种公司的代表。

议程: 上午(英语) :

上午八时半	至	上午九时	登记/咖啡
上午九时	至	上午九时半	首次销售原则
上午九时半	至	上午十时	首次销售原则基本要求/参与的好处
上午十时	至	上午十时半	交易架构范例
上午十时半	至	上午十一时	交易测试
上午十一时	至	上午十一时十五分	茶休
上午十一时十五分	至	上午十二时半	Link Portal 概览

下午(普通话) :

下午十二时半	至	下午二时	登记/三文治/饮料
下午二时	至	下午二时半	首次销售原则
下午二时半	至	下午三时	首次销售原则基本要求/参与的好处
下午三时	至	下午三时半	交易架构范例
下午三时半	至	下午四时	交易测试
下午四时	至	下午四时十五分	茶休

下午四时

至 下午四时半

Link Portal 概览

讲师: 此研讨会由拥有广泛首次销售原则经验的毕马威国际的美国及香港成员的贸易及海关部门的资深专业人员讲解。

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