



First Sale for Export Principle

Date:
January 25, 2017

Time:
1:00 p.m.–6:00 p.m.

Location:
New York, NY

[Register](#) 

KPMG is offering a complimentary First Sale for Export Principle training seminar. **Registration is open to importers and exporters.**

Date January 25, 2017

Location KPMG
345 Park Avenue
New York, NY

Summary KPMG LLP cordially invites you to join us on Wednesday, January 25, 2017, at 1:00 p.m. for a complimentary deep dive training seminar and networking event focused on the First Sale for Export Principle as it relates to shipments entered into the commerce of the United States. KPMG will also address leading practices and benefits as they relate to the First Sale for Export Principle.

Many U.S. companies are utilizing this planning strategy, but the rules and interpretations are not always easy to navigate. The training will examine how to establish the appropriate documentation and facts to satisfy a First Sale for Export declaration and explain practices that leading companies apply daily.

This seminar is applicable to both importers and exporters of products to the United States. In addition, the session will also provide a unique opportunity for

participants to network with representatives from a range of companies with international trade operations.

During this seminar, senior professionals will cover both basic and advanced topics including:

- Basic First Sale Requirements/ Participation Benefits
- Potential First Sale Structures
- First Sale Transaction Review
- Advanced First Sale Topics
- Transfer Pricing Comparable

Registration begins at 1:00 p.m. and the session will begin at 1:30 p.m. Please join us at 4:30 p.m. for a networking reception

Instructors This training will be led by senior professionals with extensive First Sale experience from the Trade & Customs practices of KPMG.

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