



Center for  
**Global Trade**  
Education and Compliance

# **CUSTOMHOUSE BROKER EXAMINATION REVIEW COURSE**

**1330 Post Oak Blvd, 2nd Floor  
Houston, Texas 77056**

**Hill Country Conference Room**

**July 26 - 28, 2017**

**8:30 a.m. - 5:00 p.m.**

**Lunch Included**

**20 CCS Credits (pending)**

[www.globaltradeeducation.com](http://www.globaltradeeducation.com)

**Compliance Begins With Understanding**

# ABOUT THE COURSE:

## Course Overview

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Our Customhouse Broker Examination Review course is designed to provide a thorough basis for understanding Customs and Border Protection import regulations and procedures. Many class participants go on to successfully complete the Treasury Department Customhouse Broker Examination but many corporate participants simply use the course to regularly train employees who work in an import depart-

ment or similar logistics function. The course consists of a close review of Customs regulations as well as the Harmonized Tariff Schedule of the United States. Real world, practical examples are reviewed and discussed along with exemplary Customs rulings which shape and define the regulations and the tariff schedule. While the actual regulations and tariff schedule will be examined extensively, other materials will

be provided to aid in the understanding of these primary sources. Course participants are also provided with an extensive collection of practice examination questions, along with answers and answer references. Finally, participants are provided with clear instructions for continued study, either to take the CHB exam or to independently develop a more thorough understanding of the relevant materials.

**PARTICIPANTS MUST BRING CURRENT COPY OF TITLE 19 CODE OF FEDERAL REGULATIONS PART 1-199 AND THE HARMONIZED TARIFF SCHEDULE OF THE UNITED STATES.**

## Who Should Attend

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- Anyone taking the Customhouse Broker Examination
- Customhouse Brokerage Employees
- Import Department Employees
- International Logistics Professionals
- Foreign Source Purchasing Professionals
- Compliance Professionals

## Course Outline

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- Overview to Customs and Border Protection
  - *How Customs Works*
  - *Working with Customs*
  - *What Customs Expects*
- Customhouse Broker Examination
- Entry Procedure and Documentation
- Proper Reporting of Import Value
  - *Methods of Determining Import Value*
  - *Additions to Value*
- Import Classification Pursuant to the HTSUS
- Country of Origin
  - *Determining the Correct Country of Origin*
  - *Country of Origin Marking*
- Duty Reduction Entry Requirements
  - *Foreign Trade Zones*
  - *Bonded Warehouses*
  - *Drawback*
  - *Chapter 98 Provisions*
- International Trade Agreements
  - *Rules of Origin Approaches Under FTAs*
  - *Trade Agreement Procedures and Requirements*
- Intellectual Property Rights Import Restrictions
- Duty Refunds and Procedures
- Additional U.S. Import Regulations and Customs Procedures
- CATAIR Procedures
- Customs Directives

# LAWRENCE W. HANSON, ESQ.

## Past Governmental Experience

Between 1986 and 1989, Mr. Hanson served as Assistant Regional Counsel for the U.S. Customs Service, now U.S. Customs and Border Protection. As in-house counsel for Customs, Mr. Hanson provided legal advice to Customs personnel including Port Directors and other Customs officials, Import Specialists, Inspectors, Special Agents, and FP&F Officers. Mr. Hanson was involved in the handling of civil and criminal investigations, audits, and other administrative actions and was cross-designated as a Special Assistant U.S. Attorney representing Customs in U.S. Federal District Court. Finally, Mr. Hanson conducted internal training programs for Customs personnel including the Customs Law Course at the Federal Law Enforcement Training Center in Glynco, Georgia.

## Private Practice

Since going into private practice in 1989, Mr. Hanson has worked with the nation's three most prominent law firms specializing in international trade and import and export regulations. For each of these law firms, Mr. Hanson was the attorney in residence in charge of their Houston, Texas office until he opened his own practice, The Law Office of Lawrence W. Hanson, P.C., in 2001.

Mr. Hanson assists clients in the handling of penalty and liquidated damage claims, the detention, seizure and forfeiture of merchandise and audits, civil and criminal investigations and similar actions taken by Customs and other governmental agencies that regulate imports and exports. Mr. Hanson also assists in licensing, permit and registration requirements before various governmental agencies including BIS, OFAC, DDTC and others. Mr. Hanson conducts privileged internal compliance reviews for importers, exporters and other international trade participants and offers his experience and judgment toward the development of international trade related compliance programs designed to prevent unwanted entanglements with the governmental agencies that regulate international trade.

Mr. Hanson is licensed to practice trade law in the States of Illinois and Texas. He is admitted to practice in the Southern District of Texas, the Northern District of Illinois, the Court of International Trade in New York, the Fifth and Seventh Circuit Courts of Appeal as well as before the Court of Appeals for the Federal Circuit. He has practiced and conducted administrative hearings before various federal agencies that regulate international trade including the Food and Drug Administration, Department of Agriculture, Drug Enforcement Administration, U.S. State Department, Treasury Department Office of Foreign Asset Control, Department of Commerce and the Bureau of Industry and Security, Department of the Interior, Fish and Wildlife Department, Environmental Protection Agency and the Federal Trade Commission.

## Faculty Positions

Since 1993, Mr. Hanson has been a member of the faculty at the University of Houston Law School where he teaches law school courses in U.S. Import Regulation in the Fall and U.S. Export Controls in the Spring. Students in his courses have gone on to positions in government, private practice and corporations. Mr. Hanson has also lectured on international trade legal issues at the Rice University Graduate School of Business, the South Texas College of Law, the University of Texas Law School and at various colleges and universities.

## Additional Teaching Experience

Mr. Hanson has taught in the area of international trade law, import export regulations and related law enforcement issues since serving as an attorney with Customs in 1986. He has taught with governmental organization, academic institutions, in public seminars throughout the U.S. and privately for corporate and trade organizations.

## Leadership

Mr. Hanson has served as the head of the Customs and International Trade Section of the State Bar of Texas and as the Secretary/Treasurer and then Vice Chair of the International Law Section. In June 2002, Mr. Hanson was elected Chair of the International Law Section. In 2002, Mr. Hanson founded the Center for Global Trade Education and Compliance which provides public and in-house training on import and export regulatory issues. In 2005, Mr. Hanson was appointed to the Greater Houston Partnership International Business Issues Committee which examines and provides advice on international trade developments and their impact on the business community. In 2006, Mr. Hanson was appointed U.S. Chair of the U.S. - Mexico Bar Association Customs Committee which examines Customs and trade issues between Mexico and the United States. In 2010, Mr. Hanson was elected chair of the U.S.-Mexico Bar Association for a two year term.

## Community Participation

Mr. Hanson is involved in numerous other law related organizations including the American Bar Association-International Law Section, the Court of International Trade Bar Association, and the Court of Appeals for the Federal Circuit Bar Association. He is also an active participant in other professional organizations including International Compliance Professionals Association, the American Institute of International Steel, American Association of Exporters and Importers, the American Petroleum Institute and the National Customhouse Brokers and Freight Forwarders Association. Mr. Hanson also created and serves as the Director of Global Trade Regulatory Review which is a nationwide grassroots organization designed to improve the administration of the international trade regulation.

### Mr. Hanson can be reached at:

The Law Office of Lawrence W. Hanson, P.C.  
1330 Post Oak Blvd, Suite 1225, Houston, Texas 77056  
(713) 961-8000 (Telephone), (713) 961-8022 (Fax)  
e-mail: [lwhanson@lwhansonassociates.com](mailto:lwhanson@lwhansonassociates.com)  
URL: [www.lwhansonassociates.com](http://www.lwhansonassociates.com)



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The Center For Global Trade Education and Compliance accepts Visa,  
MasterCard, and American Express



**Questions: Contact us by telephone at 713-961-8008 or e-mail  
info@globaltradeeducation.com**

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YES! Please register me for: CUSTOMHOUSE BROKER EXAMINATION REVIEW COURSE

Cost: Three Day Course \$695.00

10% discount for paid registration received no later than July 14, 2017.

Additional 10% discount to members of specific industry and trade related organizations. To find out if your trade organization is or can be eligible for this member discount, contact us at info@globaltradeeducation.com.

PLEASE COMPLETE THE FOLLOWING INFORMATION & RETURN TO:

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## CANCELLATION AND REFUND POLICY

The Center reserves the right to cancel any course in case of emergency. The Center also reserves the right to cancel any program up to 14 days prior to the program. In such cases, the Center will be responsible only for refunding amounts paid to the Center. If you notify us that you will be unable to attend a Center course more than 30 days prior to the date of the course, a full refund will be given less a \$25.00 processing fee. If you notify us that you will be unable to attend a Center course less than 30 days prior to the date of the course, full credit for the course may be applied toward any other course the Center may offer. Substitution of course attendees is acceptable at any time but we would appreciate timely notice of the substitution so that name tags and completion certificates can be prepared.

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