

2015 ICPA Conference Schedule

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| | Sunday, March 15 |
| 4:00pm - 8:30pm | Registration - 2nd Floor |
| 5:00pm - 6:00pm | Board & Officers Dinner |
| 6:00pm-7:00pm | BOARD & OFFICERS MTG |
| 8:00Pm - 10:00pm | Opening Reception - Texas Ballroom |

Monday, March 16

| Track | Import | Export | General | Boot Camp | Repeats |
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| Room | | | | | |
| 7:15am - 8:00am | Continental Breakfast | | | | |
| 7:45am - 8:50am | Opening Session | | | | |
| 9:00am - 10:00am | Understanding CBP's Entry Reconciliation Program: the Why and How of it | Understanding "Routed" Export Transactions and FTR Penalties | Storming the Hill - How to approach Washington | Customs Valuation: Additions to Value -- Understanding Assists and Supplemental Payments | Trademark Infringement: Partnering with CBP to Protect Your Brand |
| | George Tuttle | Nathan Gollaher | Jeff Tooze | Amy Magnus | Cindy Hazlett |
| 10:00am - 10:15am | Break | | | | |
| 10:15am-11:15am | Tips from Commerce's Compliance Sherriff. | Update on Russian Sanctions involving the Ukraine | Navigating India's Import-Export policy and procedures | How to Prepare and Conduct your Import Internal Risk Assessment | Opportunities and Benefits of Automating Import Customs Processes and Self-Filing |
| | Tom Andrukonis | Larry Hanson | Deep SenGupta | Sarah Bowersox | Gregg Cummings |
| 11:15am-11:30am | Break | | | | |
| 11:30am-12:30pm | Understanding Tariff Classification: Focus on Chapters 61 and 62 Apparel | Understanding "Deemed Exports" and creating your own Technical Control Program | Writing an Effective Resume' | Broker Selection Management | US Trade Sanctions |
| | Marilyn Causo / Joy Peterson | Ajay Kuntamukkala | Linda Lexo | Larry Garrison | Eric Rock |
| 12:30pm-1:30pm | Lunch | | | | |
| 1:30pm-2:30pm | COMMUNICATING WITH CUSTOMS: GETTING A FAVORABLE RULING, ADVICE OR PROTEST | 10 Subtle Differences between the EAR and the ITAR | Importing Into Brazil | "Recordkeeping: Good, Better, Best and Bestest!" | ISF Compliance |
| | Lenny Feldman | Gary Stanley | Mance Adams | Jamie Adams | Albert Saphir |
| 2:30pm-2:45pm | Break | | | | |
| 2:45pm-3:45pm | The Joy of Chapter 98 - How to use it effectively to reduce duty | Detecting and Avoiding Cargo Diversion | EU Personal & Corp Data Security with the SAFE framework | How to Prepare and Conduct a Broker Audit | CEE: New way of doing Biz |
| | Victoria Matthews | Eric Aronowitz (PLUS 1) | Peter Bulters | Heather Kramer | Cindy Hazlett / Anne Maricich |
| 3:45-4:00pm | Refreshment Break | | | | |
| 4:00pm-5:00pm | Drawback Deep Dive | Export Control Reform | Key Customs Legal Considerations in Canadian Market Entry | Setting Meaningful KPI's | Tariff Engineering |
| | Brian London | Matthew Borman | Darrel Pearson | Kristina Bryson | Larry Friedman |

| TUESDAY, March 17 | | | | | |
|-------------------|---|---|---|--|---|
| 7:15am - 8:30am | Continental Breakfast | | | | |
| 7:30am - 8:30am | | | Data Group Meetings | | |
| 8:45am-9:45am | Anti Dumping Duty Scope Research | Assessing your Export Compliance Program and Implementing Best Practices | The Canadian Global Markets Action Plan (GMAP) | Intro to ITAR -- Six Simple Steps to Export Compliance | Anti-Boycott Compliance |
| | Kyl Kirby | Veronica Palacios | Joy Nott | James Bartlett III | Mark Boileau |
| 9:45am-10:00am | Break | | | | |
| 10:00am-11:00am | Best in Class Import Practices | Global Licensing with an emphasis on Encryption | Maintaining an Effective Global Anti-Corruption Compliance | Determining an ECCN | Visualizing Trade Compliance |
| | Michael Laden | Darie Achstein-Conway | Thomas J. Hasty, III | Jessica Cook | Amy Morgan |
| 11:00am-11:15am | Break | | | | |
| 11:15am-12:15pm | Chemical Classification - Some Basics | "Export Compliance Pre-Acquisition Due Diligence: Rationale, Elements, Remedial Actions | Related Party Transactions for Export from a Census perspective | Commodity Jurisdiction | Minimizing Risk, Exposure and Liability |
| | Andrea Abraham | Sylwia Lis | Sava Zjalic | Dennis Farrell | Erin Clark |
| 12:15pm-1:15pm | Lunch | | | | |
| 1:15pm-2:15pm | Closing Focused Assessments | Explaining Deemed exports to other departments | Importing into Mexico | Performing an Export Audit | Integrating Export Compliance into Operations |
| | Quinn O'Rourke | Tom Scott | Mariam Name | Gary Smith | Margo Hammer |
| 2:15pm-2:30pm | Refreshment Break | | | | |
| 2:30pm-3:30pm | "Accounting Basics for the Trade Compliance Professional" | Doing an effective Export Audit | How to Develop a Global Import/Export Compliance Program | Creating a functional Export Compliance Manual | Training your Staff |
| | Andrew Siciliano | Larry Garrison | Diane Divin | Tracy Jursz | Joe Burks |

| Wednesday, March 18 | | | | | |
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| 7:15am - 8:30am | Continental Breakfast | | | | |
| 8:30am-9:45am | ICPA Business Meeting | | | | |
| 9:45am-10:00am | | | | | |
| 10:00am-11:00am | Coping with Trade Remedy orders—an Importer's Guide to ADD and CVD | Classifying Dual Use items | Ask the Legal Eagles | Selling Trade Compliance-The Power of Influence | Integrating Customs Value & Transfer Pricing |
| | Lewis Leibowitz | Jonathon Heinonen | ICPA ATTY'S | Steve Zisser | Dominick Gambardella |
| 11:00am-11:15am | | | | | |
| 11:15am-12:15pm | Advanced FTZ Concepts – Beyond the Basics | License Exceptions | Update on Broker Continuing Education | Export Licensing | Export Voluntary Disclosures |
| | Clay Perry | Dan Chapman | Dan Meylor | Dave Glynn | Ben Flowe Jr. |
| 12:15pm-1:15pm | | | | | |
| 1:15pm-2:15pm | Total Landed Cost and Other Secret Weapons of Successful Supply Chains | Increase Savings with Trade Agreement Automation | ROI of Automation in Compliance | So You are Now the Compliance Manager?! | Country of Origin Marking and Determination |
| | Rosalie Cmelak | Kevin Riddell | Phyllis Van Gilst | Charles Smith | Angela Chamberlain |
| 2:15pm-3:15pm | | | | | |
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| | Thursday, March 19 - Post Conference Workshops | | | | |
| 7:30am - 8:30am | Continental Breakfast | | | | |
| 8:30am - 11:30pm <small>Speaker to Schedule Break(s) as needed</small> | Outsourcing HTS Services | EXPORT TOPIC TBD | Deep dive into Incoterms | Using Ace in your Daily Operations | |
| | Blane Carroll | Tom Scott | Frank Reynolds | Tom Gould | |