

HOT TOPICS for EXPORT COMPLIANCE PROFESSIONALS

Los Angeles

We invite you to participate in and contribute to these unique, practical application-oriented sessions at the Sheraton Gateway Los Angeles Hotel, 6101 West Century Boulevard, Los Angeles, CA 90045.

Tuesday, December 3rd, 2013 ~ 7 AM-7 PM ~ Workshops and Networking Reception

HOSTS: The US Commercial Service (USCS) and District Export Council of Southern California (DECSC)
SPONSORS: Amber Road, the law firm of Bryan Cave LLP and Trade Compliance Solutions (TCS)
PARTNERS: National District Export Council, The Export Practitioner, Tyler Search, Los Angeles Area Chamber of Commerce, International Compliance Professionals Association, NASBITE International, The Port of Los Angeles, California Centers for International Trade Development and the Business and Entrepreneurship Center at Kern Community College

This Timely, Engaging and Interactive Program Targets:

- Trade compliance professionals at all levels and the challenging real world situations they face in the evolving export control reform (ECR) environment
- Best practices, recommended approaches, proven practices for ECR and a variety of real world export compliance challenges and opportunities
- Evaluation of risk, exposure, liability with case studies and lessons learned
- Key areas in day-to-day operations with ECR, export compliance and appropriate and thorough consideration for what's at stake
- The potential and sometimes devastating consequences of non-compliance

[NOTE: California Continuing Legal Education (CLE) Credits are pending for this program]



REGISTRATION: \$195/Person
[\$155 for DEC and PARTNERS (noted above)
as well as government, faculty and students]

Registration Deadline:
Friday, November 29th, 2013
(Space is Limited)



For more information, please contact:

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Delia Valdivia, Senior International Trade Specialist, USCS, Los Angeles (West)
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- Register online today at <http://www.export.gov/california/losangeleswest/tradeevents/workshop/> -

Hot Topics for Export Compliance Professionals - Los Angeles Area Edition

AGENDA (As of 11/1/2013)

This agenda is presented based on consistent feedback from attendees at programs across the country.

AM WORKSHOP	
Minimizing Exposure, Liability and Risk for Organizations and Individuals	
7-8 AM	Registration / Breakfast / Networking
8-8:15 AM	Opening Remarks [Guy Fox, Chairman, DEC of Southern California, and John Priecko, President and Managing Partner, TCS]
8:15-10:30 AM	Session 1: Selection Criteria, Skills Sets, Red Flags and More... (John Priecko & Judi Taylor, Empowered Official, CUBIC Applications Inc.)
10:30-10:45 AM	BREAK
10:45-11:30 AM	Session 2: Legal Implications Including Interactive Case Studies, Consequences of Non-compliance and Lessons Learned [Kevin Lombardo, Partner, Bryan Cave and James (Jim) Van Eenenaam, Deputy Director, International Trade Compliance, General Atomics and Affiliated Companies]
11:30-11:45 AM	Q&A (Jim, John, Judi and Kevin)
11:45 AM-12:15 PM	The Nuts & Bolts of Restricted Party Screening (Anthony Hardenburgh, Vice President, Global Trade Content, Amber Road)
9 AM-Noon	No cost/one-hour sessions with the presenters are available first-come/first-served. Contact Delia Valdivia at 310-235-7203 or delia.valdivia@trade.gov for additional details and to reserve a time.
12:15-1:15 PM	Networking LUNCH
PM SESSIONS	
Additional Timely Subjects of Interest	
1:15-1:45 PM	KEYNOTE: Industrial Espionage: What Difference Does It Make to Your Organization and You in Today's Competitive, Demanding and Dynamic Global Marketplace? [Special Agents Steven Kaitcer & Michaela Ludwick, Counterintelligence Strategic Partnership Program Coordinators, Federal Bureau of Investigation, Los Angeles Field Office]
1:45-2:45 PM	Harmonized Core Best Practices: Top Ten Essentials or Consolidating the Relevant Standards in One Source (John & Kevin)
2:45-3 PM	Q&A (John & Kevin)
3-3:15 PM	BREAK
3:15-4:30 PM	EAR Exceptions / ITAR Exemptions: Legal, Operational, ECR Considerations, Constraints and Use (Jim & Judi)
4:30-4:45 PM	Q&A (All AM and PM presenters)
4:45-5 PM	Administration and Closing Remarks (John Priecko & Julie Anne Hennessy, Director, US Export Assistance Center, USCS)
5-7 PM	Networking Reception (USCS/DECSC Hosted, Sponsored by Amber Road, Bryan Cave and Trade Compliance Solutions)
2-5 PM	No cost/one-hour sessions with the presenters are available first-come/first-served. Contact Delia Valdivia at 310-235-7203 or delia.valdivia@trade.gov for additional details and to reserve a time.



"The US and Foreign Commercial Service supports the goals of this event, but does not endorse the specific products or views of the participating individuals or organizations."