

# WEICHANG LU (LC)

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## Current Address

7 A Lewis  
Charlottesville, VA 22904-2050

## EDUCATION

**University of Virginia, College of Arts & Sciences** Expected Graduation in May 2014  
B.A. in Foreign Affairs, (Current GPA: 3.80; Major GPA: 3.81; Echols Scholar (Honors Program); Dean's List)

**University of Virginia, McIntire School of Commerce**  
Certificate, McIntire Business Institute

**Relevant Coursework:** American Political Leadership, International Political Economy, Financial Accounting, Social Entrepreneurship, Intro to Programming, Statistical Analysis

## RELEVANT EXPERIENCE

Blackbaud Inc. June 2013 - August 2013

### *International Market Research Analyst Intern*

- Researched queries for Managing Director about Singapore's and Hong Kong's data privacy laws
- Developed database of top 300 APEC universities by fundraising income to forecast market prospects
- Identified three donation payment companies in Japan for potential acquisition using pivot tables
- Prepared a business report with customer databases on Salesforce's international business strategy
- Presented recommendations on Asia business strategy to unit President

Asia Research Institute (ARI), National University of Singapore June 2012 - August 2012

### *Research Assistant*

- Curated research sources for three major research projects
- Identified 34 collaboration opportunities between ARI and other academic institutes and researchers
- Designed graphs that led to new insights on the leadership of the 14<sup>th</sup> Dalai Lama
- Translated a religious treatise from Chinese to English

Chinese Students and Scholars Society (CSSS), UVa August 2010 - August 2011

### *Outreach Officer*

- Raised \$3,800 for the 2011 Cultural Showcase by securing grants
- Edited CSSS' English correspondences and marketing materials
- Hosted in English two cultural events with audiences ranging from 10 to 100 people

## LEADERSHIP EXPERIENCE

Organization of Young Filipino-Americans (OYFA) January 2013 - April 2013

### *Hip-Hop Choreographer*

- Taught and led a group of 10 dancers in OYFA's biggest event (audience of 100+ people)
- Brainstormed creative directions of the show with other choreographers

National Police Cadet Corps Sea, Anglo-Chinese School (Independent) January 2004 - August 2008

### *Staff Sergeant*

- Commanded the school's flag-raising ceremony before 2,900 students and faculty members
- Imparted crime prevention knowledge to neighborhoods
- Oversaw drills and training camps for 15-20 junior cadets

## SKILLS

**Software:** Excel, Java, Outlook, PowerPoint, Word, EndNote, NVivo

**Languages:** English (fluent), Mandarin Chinese (fluent)