



ICCPA
International Compliance Professionals Association

Job Opportunity

Company	SafeNet
Job Title	Director , Trade Compliance
Location	Belcamp/Columbia MD
Salary Range	Competitive

Job Description / Responsibilities / Requirements

Responsible for compliance with applicable US and non-US trade compliance laws and regulations including, but not limited to, International Traffic in Arms Regulations (ITAR) and Export Administration Regulations (EAR) for a Maryland-based, multinational company focusing on data security and encryption products. Oversees worldwide trade compliance through a combination of direct, hands-on engagement and through coordination of activities and resources.

Qualifications Required:

Education:

- Bachelor's Degree

Experience:

- 10+ years trade compliance experience, at least 5 of which dealing with encryption related products
- Successfully completion of certified training in ITAR (International Traffic in Arms Regs) and EAR
- Ability to train and lead
- Proficiency with MSWord, Excel, Powerpoint
- Familiarity with Oracle ERP a plus
- Experience dealing with exportation encryption products

Skills:

- Strong communication skills
- Ability to work in a fast paced environment
- Strong organizational skills

Essential Duties & Responsibilities include, but are not limited to the following: (**% of time**)

90%

- Promulgate and implement company-wide export compliance program;
- Serve as Export Control Officer (ECO) for the Company;
- Establish a network of trade compliance specialists (TCS's) from within the operations organization (additional hiring possible, but preference is to rely upon existing resources to extent possible);
- Provide guidance and support to the TCS's in all aspects of the export compliance program (e.g., screening, classification, licensing, export documentation, AES filings, and recordkeeping);
- Maintain product classification matrix, including licensing determinations for new products as introduced;
- Provide ECCN and other relevant trade data to partners and customers;
- Work with Human Resources, IT and security regarding access by foreign national visitors, employees, and contractors to controlled technology;
- Develop training material and provide functional training to personnel worldwide;
- Communicate significant export control issues that arise to the CVP of Operations and/or to the Legal Department;
- Function as the lead in export compliance investigations coordinated with the Legal Department, as needed;
- Maintain knowledge of regulations as they change and implement necessary changes;
- Coordinate internal reviews of the export compliance program with Internal Audit Department, including periodic self-audits within the facilities; and
- Assist the Legal Department with trade compliance-related due diligence in connection with potential mergers and acquisitions (e.g., product technical information, customer lists, end use certificates, prior export violations).

10% Other duties/special projects as assigned

Supervisory Responsibility: yes

Scope of Responsibility: worldwide

Contacts: employees at all levels; external/internal

Physical Demands: travel both domestic and international may be required (limited); tight deadlines for projects

Working Conditions: General office environment

This job description is not meant to be all inclusive and/or the job is subject to change.

Contact Information to Apply

To apply, please contact Ms. Karen Kresel at Karen.Kresel@safenet-inc.com.