

**Martin Agnew** is a Director in PWC's Irish customs practice and has 15 years' experience working on customs and international trade in Ireland, the UK and globally. Martin's career began in HM Revenue and Customs - Large Business Service as a Customs and International Trade officer and he has also worked for other big four and boutique customs consultancy practices.

Martin has partnered with some of the largest multinationals locally and globally on cross border issues spanning a number of industry sectors. He advises multinational companies on topics such as customs valuation, tariff classification and origin, as well as customs process reviews and optimization, the delivery of trade compliance projects and the use of data analytics to empower customs and trade insights.

**Jonathan Armstrong** is an experienced lawyer with a concentration on compliance and technology. His practice includes advising multinational companies on matters involving risk, compliance and technology across Europe. He has handled legal matters in more than 60 countries involving emerging technology, information security and related matters. Jonathan has counselled a range of clients on breach prevention, mitigation and response. He is regarded as one of the leading authorities on GDPR. Jonathan is one of three co-authors of the LexisNexis definitive work on technology risk, "Managing Risk: Technology & Communications". He is a frequent broadcaster for the BBC and other channels and appeared on BBC News 24 as the studio guest on the Walport Review. In 2017 Thomson Reuters listed Jonathan as the 6th most influential figure in risk, compliance and regtech in the UK. In 2016 Jonathan was recently ranked as the 14th most influential figure in global data security by Onalytica in their 2016 Data Security Top 100 Influencers and Brands Survey. In addition to being a lawyer, Jonathan is a Fellow of The Chartered Institute of Marketing. He has spoken at conferences in the U.S., Canada, China, Brazil, Singapore, Vietnam, Dubai and across Europe. Jonathan qualified as a lawyer in the UK in 1991 and has focused on compliance and technology matters for more than 20 years.

**Mike Barber** has worked for the last seven years as the EMEA Trade Compliance Manager for Parker Hannifin, the global leader in motion and control technologies.

He started his career with Her Majesty's Customs and Excise in the United Kingdom, working in VAT, import reliefs, and finally in the control of civil and military aviation.

It was this aviation experience that led him in 1989 to join parcel giant UPS as an Air Industrial Engineer. However it was not long before he was back dealing with Customs, but this time from the other side of the fence. He became UPS' UK Customs Affairs Manager in 1990 and then held various positions until his final dual role as Customs & Trade Compliance Manager, Europe Region and Customs Brokerage Manager, Central & Eastern Europe. Mike is married with two children, and lives in London

**Peter J.M. Bulters** started his career in Compliance in 1983 as a Dutch Customs Official. During this time, he studied international customs laws and regulations for many years. He then joined Calberson/Geodis as Risk Control Manager to move on joining Texas Instruments as their EMEA Quality and Compliance Manager. Peter gradually became an expert and TI's global team leader on the WCO SAFE Framework developments. He worked with a team on the globalization of the TI Internal Control Program. In 1998 Peter joined Vastera as an external independent consultant, which resulted finally in a transfer in 2007, he joined JPMorgan as VP EMEA Quality & Compliance to become Livingston International's VP GTM Governance. In June 2016 Peter founded together with his son Nick, CATTs BV. In 10 month time to company has grown from two persons to 65 who are located in 47 countries, main offices in the Netherlands, Hungary, Poland and India.

Peter was the chair of the Dutch Single European Authorization group and vice chair of the European Semi-Conductor Association. He acted as an arbitrator in logistics issues and as an advisor to the European Parliament and Commission. Peter has a solid reputation in implementing global rules and regulations into operational business procedures. He can translate law in practical solutions. Technology is his hobby and he has successfully implemented many technology compliance development programs. "Everything is possible if" is his philosophy.

**Kathryn Bussey** is currently a Global Trade Manager for Henkel Global Supply Chain BV. She is responsible for managing uniform standard operating procedures relating to export and import control and compliance matters to ensure full compliance with import and export regulations. Currently, Kathryn is leading Henkel's effort to drive a customs broker harmonization project throughout the EU, Norway and Switzerland. In parallel Kathryn is working with Henkel's preferred customs broker to establish an electronic data interface. Prior to joining Henkel, Kathryn worked for KPMG LLP in Florida, Georgia and participated in an international rotation in the Netherlands. During her time at KPMG, she helped clients in various other aspects of international trade including tariff classification, country of origin marking, special trade programs and other trade related matters. Kathryn is a US Licensed Customs Broker and is currently enrolled in the Rotterdam School of Management's Executive Master's Program for Customs and Supply Chain Management.

**Charles De Jager** is a counsel in the Brussels office of Crowell & Moring. He has 20 years of experience as an attorney in international trade, dispute resolution, regulatory law, and government affairs. He has practiced law in Brussels and Washington, D.C., and has worked for the Delegation of the European Union to the United States. Before joining Crowell & Moring, Charles was a dispute settlement lawyer in the Rules Division of the Secretariat of the World Trade Organization. Throughout his time in practice, Charles has advised private companies, industry associations, and sovereign governments on a variety of market access and regulatory compliance matters resolved through a combination of legal analysis and policy argumentation. He has particular experience in the areas of international disputes, export controls and economic sanctions, trade remedies, and product regulation. Over the years, Charles has worked with clients in a range of industries (including agriculture, aviation, chemicals, electronics, energy, pharmaceuticals, and steel) and jurisdictions (including Australia, Brazil, Canada, China, Egypt, the European Union, the Gulf States, India, Indonesia, Japan, Korea, Malaysia, Mexico, Russia, Taiwan, Turkey, Ukraine, and the U.S.).

**Walter de Wit** has more than 25 years' experience in Customs and International Trade and Indirect Tax. He is a Global Trade partner at EY in Amsterdam, the Netherlands. He is also Professor in International and European Customs Law at the Erasmus University of Rotterdam. At the Erasmus University of Rotterdam, he is Program Director of the EFS Post Master EU Customs Law and one of the founders of the Executive Master in Customs & Supply Chain Compliance at the Rotterdam School of Management. Earlier in his career he was Advocate-General with the Dutch Supreme Court delivering opinions on customs and indirect tax cases pending before that court

**Jean-Pierre Geronimi** brings over twenty years of marketing and international trade expertise to Amber Road's Global Trade Academy, where he serves as the Director, leading the Academy into becoming a premier source for trade compliance training. The Global Trade Academy has the most comprehensive library of courses in this arena, including certification programs for the global professional. Prior to joining Amber Road's Global Trade Academy, Jean-Pierre served as a diplomat for the French Trade Commission in Japan for four years, as well as in the USA in both Miami and Detroit. His unique

international perspective and work experience in Europe and Asia led him to become a Director within the Pharmaceutical industry, with positions at both Johnson & Johnson and Sanofi.

Jean-Pierre earned his undergraduate at the Institute of International Relations in Paris and Strasbourg University, France and his MBA from the Tuck School at Dartmouth College. He is fluent in French, Spanish and English, with a good understanding of Japanese.

**John Grayston** is the Founding Member - Grayston & Company, Brussels, Belgium.

John Grayston is an English and Belgian qualified lawyer, who has more than 25 years' experience in advising clients on all aspects of EU regulatory law.

He is a recognized expert on EU trade and customs law as well as on EU export control and sanctions law. John set up Grayston & Company with a number of colleagues in 2007.

John is ICPA's Honorary EU Legal Counsel and is a past member of the organizing committee for the ICPA EU Conferences.

**Andreas Haak** is head of the Practice Area Competition, EU and Trade. He advises clients on all issues of EU law, procurement law and state aid law as well as in the area of international trade law. He has extensive project experience including international market entry processes and outsourcing models. His work includes representing clients' interests before National and European Courts, the European Commission and procurement review bodies. He represents federal, state and regional authorities as well as prominent national and international clients from the private sector.

Andreas studied law and business administration. His further legal training included working for an international law firm in Düsseldorf and Brussels and a European institution in Brussels and Strasbourg. Andreas was former legal adviser to the European Parliament, and was in particular responsible for drafting legislation in the field of corporate and public procurement law. He became Partner at Taylor Wessing in October 2003.

He is a member of the European Committee and the Committee of European Contract Law of the German Federal Bar and an Advisory Board member of the Doctorate for Law and Economy program. He has been a national expert to the European Commission on European contract law.

He is an author in a well-known commentary on German public procurement law and published numerous articles in legal journals. He is a commentator on general EU, trade, state aid and procurement law in the German press and lectures on various subjects of EU, public state aid and trade law at several universities.

**Judith Haggin** is the Senior Director of Customs and Trade Services and directs the efforts of a team of consultants nationwide in offering premier consulting services for CEVA's clients. Prior to joining CEVA, Judy was President of J.L. Haggin & Associates Co., an international trade consulting firm in Portland, Oregon. With 40 years of experience in the trade industry, Ms. Haggin has extensive expertise in international trade consultation, specializing in Customs laws and free trade agreements.

In 1986, **Larry Hanson** served as Assistant Regional Counsel for the U.S. Customs Service, now U.S. Customs and Border Protection. He provided legal advice to Port Directors and other Customs officials, Import Specialists, Inspectors, Special Agents, FP&F officers and other personnel. Mr. Hanson was involved in the handling of civil and criminal investigations, audits, other administration actions and was cross-designated as a Special Assistant U.S. Attorney representing Customs in U.S. Federal District Court.

Finally, he conducted internal training programs for Customs personnel including the Customs Law Course at the Federal Law Enforcement Training in Glynco, Georgia.

Since 1989, he has assisted clients in the handling of penalty and liquidated damage claims, the detention, seizure and forfeiture of merchandise and other audits, civil and criminal investigations and similar actions taken by Customs and other governmental agencies that regulate imports and exports. Mr. Hanson offers his experience in the development of international trade related compliance programs designed to prevent unwanted entanglements with the governmental agencies that regulate international trade.

**Thomas Lobert** With over 14 years in international aftermarket services logistics and five years of trade compliance experience, Mr. Lobert has led several initiatives providing innovative strategies and solutions for global logistics and transportation management that improved the end-to-end customer satisfaction and profitability whilst staying compliant. His experiences include strategic supplier relationship management, optimizing the costs and efficiency of customer logistics trade flows, harnessing the power of international teams, global trade management and environmental compliance. As Global Solutions Manager, based in France, Mr. Lobert is responsible for business development and support of global trade management solutions used by global corporations within Integration Point.

**Ian Lovell** joined Teleplan International, a leading after-market (AMS) provider in 2008 and later became Global Director Asset Recovery in 2014. Ian heads the "Value Recovery" sector of Teleplan's core businesses of "Lifecycle Care for Electronics, providing the client base with a sustainable, cost effective solution, with specific emphasis on the storage industry. Recently, Ian is working closely with Seagate and other companies on an iNEMI's project to implement Circular Economy on storage devices. Ian is also a representative on the Teleplan Circular Economy task force and with Teleplan a member of the Ellen MacArthur foundation on Circular Economy

**Michael Lux** is a lawyer, experienced in customs administration, who began his career 1974 in the German customs administration, where he was in different posts responsible for the surveillance of external trade and agricultural policy measures, the customs tariff, and for IT in customs and excise.

Between 1987 and 2012, he worked in different posts as head of unit in the customs Directorate of the European Commission, being responsible for the TARIC, the EU database for customs tariff and other external trade measures, the 'Economic Tariff Questions' unit, being in charge of tariff quotas, suspensions and customs procedures with economic impact, the 'Common Customs Tariff' unit, the 'Customs Legislation' unit, and finally the 'Customs Procedures' unit.

Since February 2012 he has been working as an attorney in Brussels in the area of customs, VAT and international trade law. Inter alia, he is providing advice on the consequences of Brexit. He has presented this issue at the UK Parliament.

Michael lectures regularly (inter alia at Muenster University and the Hamburg Customs Academy) and provides capacity building on customs, VAT and international trade law. He has published numerous articles, commentaries and books, including the following books: "The Harmonized System" (1986, Cologne), "Guide to Community Customs legislation" (2002, Brussels, 2009, Cologne), "Customs and VAT" (2014, Cologne), and "UCC – Text edition and introduction" (2017, Weiden). He is involved in training programs for economic operators and customs officials and has lectured at customs seminars throughout the world.

He has been involved in training and development work for the German Development Agency (GIZ) and the European Commission, inter alia, for ECOWAS and EAC, as well as national projects in Egypt, Malawi, Mali, Montenegro, Nigeria, Senegal, Serbia, South Africa and Zimbabwe. Subjects included are:

implementation of a customs union and of the Trade Facilitation Agreement, Anti-dumping procedures, express consignments.

### **Carol Lynch NOT PROVIDED**

**Eric McClafferty** is the chair of the International Trade practice at Kelley Drye & Warren LLP. He has substantial experience in counseling, compliance programs, internal investigations and enforcement matters related to export controls; economic sanctions; the Foreign Corrupt Practices Act (FCPA); customs; antidumping and countervailing duties; and reviews and investigations before the Committee on Foreign Investment in the United States (CFIUS).

Eric's clients include exporters of industrial, aerospace, high-technology and agricultural products and technology, such as chemicals, chemical processing equipment, pharmaceuticals, software, electronics, unmanned vehicles and military items, including aircraft and related components, computers, satellite software and components, semiconductors, nuclear power plant components and specialty metals, powders and alloys. He works with all export control agencies of the U.S. government and has managed hundreds of export control internal and external investigations, bringing a large number of voluntary self-disclosures and other export enforcement matters to successful conclusions.

Eric guides senior company officers and compliance personnel involved in international transactions through the restrictions imposed by evolving U.S. economic sanctions on Cuba, Crimea, Iran, North Korea, Russia, Sudan and Syria, and other rules administered by the Department of Treasury's Office of Foreign Assets Control (OFAC). Eric has advised hundreds of large and small companies (and their foreign subsidiaries and joint ventures) on establishing compliance programs that reduce the risk of potential violations connected to U.S. sanctions. In addition, he advises on export licensing and classification; performs due diligence export compliance reviews; establishes company and product-specific compliance and training programs for product, software and technology exports; and guides clients through export enforcement investigations and penalty negotiations related to exports of military, dual-use and nuclear items.

**Kolja Mendel** is Managing Partner of Mendel Verlag, the leading European foreign trade information service and data content provider on applied global tariff and non-tariff measures. Mendel Verlag specializes in research, provision and updating of this information for various destination countries. Kolja joined the family company in the 90ies and actively participated in the transformation process from a classical publishing house to a specialized international service provider. He has led key projects like the continuous supply of data content for the European Commission's Market Access Database (MADB) for almost two decades and corresponding engagements for foreign export promotion institutions. Kolja regularly contributes to publications and events on different subject matters of foreign trade such as customs nomenclatures, tariffs and additional duties, rules of origin, export control commodity lists and sanctions measures. He is member of the editorial board of FOREIGN TRADE, a magazine published in collaboration with the Foreign Trade Circle, the German association of customs and foreign trade practitioners

**Pablo Muñiz** is a partner at the law firm Van Bael & Bellis (Brussels – Geneva) where he has practiced since 2001. He holds a Law Degree from the University of Oviedo (Spain) and an LL.M. on European Legal Studies from the College of Europe (Bruges, Belgium, 1999).

He specializes in EU trade law with a particular emphasis on EU customs law, including customs classification, origin issues and customs valuation controversies. He regularly advises clients on multi-

jurisdictional customs matters involving the European Commission, OLAF, and the World Customs Organization (WCO). He also represents clients before national customs administrations and before the EU Court of Justice and the national courts. He is also involved in WTO disputes and has assisted governments in customs-related disputes.

**Kathleen Murphy** counsels clients on maximizing trade benefits, making informed procurement decisions, and developing international trade compliance programs based on risk management principles. She also plans and implements compliance tracking and monitoring programs to foster self-governance. She represents clients in transfer price reviews and government audits and investigations involving cross-border transactions.

Kathleen is ranked internationally in Chambers Global and nationally in Chambers USA, where her clients describe her as having a “highly sophisticated” customs practice and a “really strong grasp” of valuation laws and regulations. She received Lexology's Client Choice Award for International Trade in 2016.

**Giani Pandey** is a member of Grayston & Company law firm in Brussels where he deals with trade and customs law, export control, EU sanctions, competition law, compliance programs, EU regulatory matters and litigation before the Court of Justice of the European Union. Prior to Grayston & Co. Giani worked for a British and an American law firm and the European Commission.

Giani holds a Master degree in Law and a LLM in International and European law from the Free University of Brussels. He also holds a post-graduate Master in Corporate law from the Catholic University of Brussels and Leuven.

**Darrel Pearson** Practices all aspects of international trade and customs law including trade remedies, customs international trade treaty matters, export regulation, foreign extraterritoriality, GST, and other regulatory matters concerning Canada. Appears before relevant tribunals, NAFTA panels, Federal Court Trial Division and Appeal, and the Supreme Court of Canada. Authored numerous publications on customs and international trade law. Speaker at conferences in Canada and abroad. BSc, University of Toronto (1975); MBA, York University (1977); LLB, University of Windsor (1980). Ontario Bar in 1982. Mr. Pearson has been named among the most frequently recommended customs and international trade lawyers in the The Canadian Legal Lexpert® Directory since 1999, has been peer ranked in the top tier for WTO/Trade Law in Chambers Global: The World's Leading Lawyers for Business since 2007, cited in the International Who's Who of Trade and Customs Lawyers since 2001 and Lexpert/American Lawyer Guide to the Leading 500 Lawyers in Canada since 2008. He enjoys an AV rating of the Bar Register of Preeminent Lawyers of Martindale-Hubbell signifying high legal ability and “very high” adherence to standards of conduct, ethics, reliability and diligence.

**Michael Peeters** is since 2006 the Director of the Strategic Goods Control Unit of the Flemish Department of Foreign Affairs, Belgium. This Unit is responsible for advising all government and private partners about policy objectives concerning export control issues and the regulation of dual use products, military materiel and small arms and light weapons.

Prior to this, Michael Peeters has been working at the Belgian Federal Parliament for the Defence Committee and the Military Procurement Committee.

Michael Peeters completed successfully the “High Security and Defence Studies” at the Royal High Institute for Defence of the Belgian Ministry of Defence. He is also a State Alumni of the US International Visitor Leadership Program. And he is a fellow of the University of Liège, at the Faculté de Droit et Ecole de Criminologie.

Michael Peeters holds an MA International Relations and Comparative Politics of the Université Catholique de Louvain-la-Neuve (Belgium). He also obtained an MA in Defense and Security Analysis at Lancaster University (United Kingdom), where he received the Mahindra Naraine Memorial Prize when graduating.

**Walter Van der Meiren**, is an experienced customs and brokerage professional with more than 30 years’ experience in the field, including more than 20 years of experiences at UPS. He currently serves as Director for Customs Brokerage at the UPS Europe region office in Brussels, dealing with regulatory, training and compliance.

Prior to his current role he gained experiences in various other functions at UPS, including as Europe region Brokerage Systems Manager, industrial engineering OSSG Manager, UPS Cologne air hub as Brokerage Division Manager and Benelux Brokerage Manager.

Walter is a member of the Belgian Courier Association, The British Chamber of Commerce EU and Belgium, the European Express Association and the Customs Taskforce of Business Europe. He is the current Chairman of the Customs and Trade Facilitation Committee at Amcham EU and vice-chair of the Brexit Task Force. Walter represents trade at the EU Commission DG Taxud’s Trade Contact Group and is a subject matter expert in different customs working groups from the European Commission.